



Draft Budget Request Fiscal Year 2018

Mike Downing, Director

573/751-4770

Book 1

DEPARTMENT OF ECONOMIC DEVELOPMENT

FY 2018 BUDGET

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Jeremiah W. (Jay) Nixon
Governor



Mike Downing, CEcD
Director

October 1, 2016

The Honorable Jay Nixon
Governor of Missouri
State Capitol, Room 216
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2018 Draft Budget Request. The future of Missouri's citizens depends on the existence of high-paying career opportunities and strong communities. It is our job to lead efforts to accomplish these goals.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assist communities so that they may preserve and expand the quality of life for which Missouri is known; to support a business environment that offers competitive operating costs; and to support a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Downing".

Mike Downing, CEcD
Director

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW

The Department of Economic Development is composed of various agencies and divisions that administer programs in the areas of community and economic development, workforce development and tourism; as well as agencies that administer statutory requirements and work to safeguard public interest.

Programs managed by these agencies and divisions provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting business and community development, job training, housing, tourism, the art's, women in business, and utility regulation throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

Development Agencies/Divisions:

The Division of Business and Community Services (BCS) is divided into five teams – Sales, Marketing, Finance, Compliance, and Research. The teams work together to support economic growth in Missouri by promoting and facilitating job creation/capital investment; international export expansion, the development of an innovation economy, and improving Missouri communities.

The Division of Workforce Development (DWD) provides vital services to develop Missouri's workforce for the 21st century through skill-training and career connections for job seekers and human resources, and financial assistance for businesses.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet changing trends in the travel/tourism industry.

The Division of Tourism oversees the Missouri Film Office, which promotes the growth of the state's film and video production industry and works to attract film, television and video productions to Missouri.

The Division of Energy assists, educates, and encourages Missourians to advance the efficient use of diverse energy resources to provide for a healthier environment and to achieve greater energy security for future generations. The Division works with economic development by providing technical and financial assistance to state and local governments, agricultural interests, school districts, business, industry and the general public related to energy efficiency and renewable energy projects and weatherization.

The Missouri Arts Council provides technical and financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community development through the arts.

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

Regulatory Agencies:

The Office of the Public Counsel is a Type II agency and was established in 1975 to represent the public and the interests of utility customers in proceedings before the Missouri Public Service Commission (PSC) and in the Courts involving investor-owned electric, natural gas, telephone, water, sewer and steam heat utilities. Public Counsel addresses many issues that affect customers including rates, safe and adequate service, complaints and disputes, connections and disconnections, and billing and collection practices. Through the Ombudsman for Property Rights, established in 2006 with the passage of House Bill 1944, the Office of the Public Counsel provides guidance to landowners about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

Administrative Services Division:

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management and other divisions within the department. The Administrative Services Division oversees the Missouri Women's Council, which works to identify and address issues affecting the economic and employment status of women in Missouri.

Department of Economic Development
State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions

Program or Division Name	Type of Report	Date Issued	Website
Small Business Regulatory Fairness Board	Audit Report (2016-030)	May-16	http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=472
Public Service Commission	Audit Report (2015-129)	Dec-15	http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=437
Neighborhood Assistance Program Tax Credit	Audit Report (2015-092)	Oct-15	http://app.auditor.mo.gov/Repository/Press/2015092932908.pdf
Office of the Public Counsel	Audit Report (2015-061)	Aug-15	http://app.auditor.mo.gov/Repository/Press/2015061953857.pdf
MO Development Finance Board Infrastructure Tax Credit Program	Audit Report (2014-142)	Dec-14	http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=354
Follow-up Report on Audit Findings Brownfield Remediation Tax Credit Program	Audit Report (2014-099)	Oct-14	http://www.auditor.mo.gov/Repository/Press/2014099907678.pdf
Brownfield Remediation Tax Credit Program	Audit Report (2014-023)	Apr-14	http://www.auditor.mo.gov/Press/2014023457179.pdf
Historic Preservation Tax Credit Program	Audit Report (2014-018)	Mar-14	http://www.auditor.mo.gov/Press/2014018370056.pdf
Low Income Housing	Audit Report (2014-014)	Mar-14	http://www.auditor.mo.gov/Press/2013014719305.pdf
Missouri Technology Corporation	Audit Report (2013-057)	Jul-13	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200
Division of Business and Community Services	Audit Report (2013-031)	Apr-13	http://www.auditor.mo.gov/Press/2013-031.pdf
New Markets Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	http://moga.mo.gov/
Film Production Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	http://moga.mo.gov/
Division of Business and Community Services	Audit Report (2012-117)	Sep-12	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127
Missouri Quality Jobs Tax Incentive Program	Audit Report (2012-65)	Jul-12	http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102
Review of Policy for Economic Growth	Oversight Evaluation	Dec-11	http://moga.mo.gov/
Division of Tourism	Audit Report (2011-59)	Sep-11	http://auditor.mo.gov/press/2011-59.htm
Division of Workforce Development	Audit Report (2011-16)	Apr-11	http://auditor.mo.gov/press/2011-16.htm

**Department of Economic Development
Programs Subject to Missouri Sunset Act**

Program	Statutes Establishing	Sunset Date	Review Status
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	8/28/2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	9/4/2013	
Film Production Project Tax Credit	135.750, RSMo	11/28/2013	
Alternative Fuel Infrastructure Tax Credit	135.710, RSMo	12/31/2017	
Missouri Arts Council Trust Fund	143.183, RSMo	12/31/2020	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10/12/2016	
Missouri Works Job Development Fund (Customized Training)	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works New Jobs Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works Job Retention Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works Business Incentives	620.2000 - 620.2020, RSMo	8/28/2019	
Amateur Sporting Tax Credit	67.3000, RSMo	8/28/2019	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2019	
Wood Energy Tax Credit	135.300 - 135.311, RSMo	6/30/2020	
Division of Tourism Supplemental Revenue Fund	620.467, RSMo	6/30/2020	

CORE DECISION ITEM

Department: Economic Development

Budget Unit 42183C

Division: Business and Community Services

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	113,455	1,530,483	0	1,643,938
EE	19,160	270,748	0	289,908
PSD	0	32,185	0	32,185
TRF	0	0	0	0
Total	132,615	1,833,416	0	1,966,031
FTE	2.08	33.31	0.00	35.39

Est. Fringe	52,414	761,181	0	813,595
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS			0	0
EE			0	0
PSD	0		0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE			0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.

The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

Research Team (MERIC)

CORE DECISION ITEM

Department: Economic Development

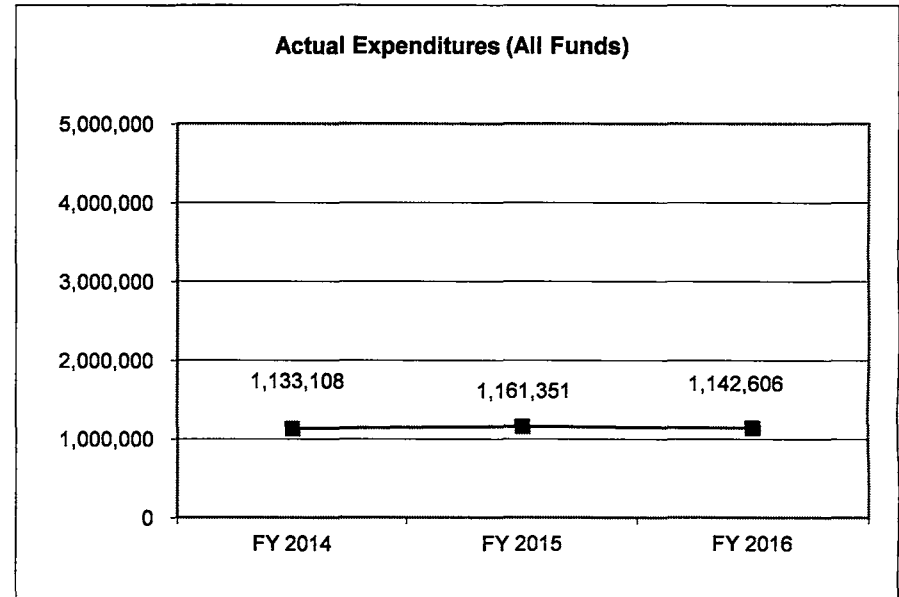
Budget Unit 42183C

Division: Business and Community Services

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	1,909,011	1,925,154	1,933,797	1,966,031
Less Reverted (All Funds)	(3,863)	(3,894)	(3,912)	(3,978)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,905,148	1,921,260	1,929,885	1,962,053
Actual Expenditures (All Funds)	1,133,108	1,161,351	1,142,606	N/A
Unexpended (All Funds)	772,040	759,909	787,279	N/A
Unexpended, by Fund:				
General Revenue	1,584	18,153	10,373	N/A
Federal	770,456	741,756	776,906	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ECO RESEARCH INFO CENTER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	35.39	113,455	1,530,483	0	1,643,938	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	35.39	132,615	1,833,416	0	1,966,031	
DEPARTMENT CORE REQUEST							
	PS	35.39	113,455	1,530,483	0	1,643,938	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	35.39	132,615	1,833,416	0	1,966,031	
GOVERNOR'S RECOMMENDED CORE							
	PS	35.39	113,455	1,530,483	0	1,643,938	
	EE	0.00	19,160	270,748	0	289,908	
	PD	0.00	0	32,185	0	32,185	
	Total	35.39	132,615	1,833,416	0	1,966,031	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ECO RESEARCH INFO CENTER								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	97,520	1.77	113,455	2.08	113,455	2.08	0	0.00
DIV JOB DEVELOPMENT & TRAINING	957,394	21.77	1,530,483	33.31	1,530,483	33.31	0	0.00
TOTAL - PS	1,054,914	23.54	1,643,938	35.39	1,643,938	35.39	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	18,585	0.00	19,160	0.00	19,160	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	64,107	0.00	270,748	0.00	270,748	0.00	0	0.00
TOTAL - EE	82,692	0.00	289,908	0.00	289,908	0.00	0	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	5,000	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	5,000	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL	1,142,606	23.54	1,966,031	35.39	1,966,031	35.39	0	0.00
GRAND TOTAL	\$1,142,606	23.54	\$1,966,031	35.39	\$1,966,031	35.39	\$0	0.00

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C BUDGET UNIT NAME: Missouri Economic Research and Information Center (MERIC) See complete list of budget units below.	DEPARTMENT: Economic Development DIVISION: Business and Community Services
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>- MERIC PS (3699-0101) - $\\$113,455 * 10\% = \\$11,346$ and MERIC EE (3700-0101) - $\\$19,160 * 10\% = \\$1,916$ - MERIC PS (3701-0155) - $\\$1,530,483 * 10\% = \\$153,048$ and MERIC EE (3702-0155) - $\\$302,933 * 10\% = \\$30,293$</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	
Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2016, MERIC flexed \$0.	In FY 2017, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, and 41965C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, and Finance	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST
<p>The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, and Finance.</p> <p>- General Revenue: PS \$2,411,993 * 10% = \$241,199 (52.24 FTE * 10% = 5.22); EE \$1,602,149 * 10% = \$160,215</p>

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2016, there was \$0 flexed between the BCS Teams.	In FY 2017, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ECO RESEARCH INFO CENTER								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	95,216	0.00	95,216	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	27,084	1.00	86,816	3.00	86,816	3.00	0	0.00
RESEARCH ANAL I	120,599	3.91	178,337	5.41	178,337	5.41	0	0.00
RESEARCH ANAL II	104,964	2.75	294,770	10.13	294,770	10.13	0	0.00
RESEARCH ANAL III	244,319	5.49	249,242	6.14	249,242	6.14	0	0.00
RESEARCH ANAL IV	0	0.00	49,465	1.29	49,465	1.29	0	0.00
LABOR ECONOMIST	56,520	1.00	57,639	1.00	57,639	1.00	0	0.00
EXECUTIVE II	46,932	1.00	46,331	1.00	46,331	1.00	0	0.00
PLANNER II	33,118	0.77	30,907	0.70	30,907	0.70	0	0.00
PLANNER III	131,375	2.86	126,308	2.00	126,308	2.00	0	0.00
MARKETING SPECIALIST III	0	0.00	5,151	0.00	5,151	0.00	0	0.00
RESEARCH MANAGER B1	112,800	2.00	115,289	2.04	115,289	2.04	0	0.00
RESEARCH MANAGER B2	115,596	1.58	72,222	1.03	72,222	1.03	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	20,370	0.40	74,174	0.37	74,174	0.37	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	56,661	0.00	56,661	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	30,420	0.42	74,503	0.98	74,503	0.98	0	0.00
MISCELLANEOUS PROFESSIONAL	10,817	0.36	30,907	0.30	30,907	0.30	0	0.00
TOTAL - PS	1,054,914	23.54	1,643,938	35.39	1,643,938	35.39	0	0.00
TRAVEL, IN-STATE	5,738	0.00	12,523	0.00	12,523	0.00	0	0.00
TRAVEL, OUT-OF-STATE	15,664	0.00	45,857	0.00	45,857	0.00	0	0.00
SUPPLIES	22,407	0.00	33,285	0.00	32,285	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	6,273	0.00	24,012	0.00	24,012	0.00	0	0.00
COMMUNICATION SERV & SUPP	13,905	0.00	19,427	0.00	19,427	0.00	0	0.00
PROFESSIONAL SERVICES	10,770	0.00	133,270	0.00	133,270	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	0	0.00
M&R SERVICES	1,680	0.00	7,482	0.00	7,482	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	9,860	0.00	9,860	0.00	0	0.00
OTHER EQUIPMENT	1,279	0.00	2,951	0.00	2,951	0.00	0	0.00
PROPERTY & IMPROVEMENTS	4,007	0.00	0	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	0	0.00
MISCELLANEOUS EXPENSES	969	0.00	104	0.00	104	0.00	0	0.00

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ECO RESEARCH INFO CENTER								
CORE								
REBILLABLE EXPENSES	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - EE	82,692	0.00	289,908	0.00	289,908	0.00	0	0.00
PROGRAM DISTRIBUTIONS	5,000	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	5,000	0.00	32,185	0.00	32,185	0.00	0	0.00
GRAND TOTAL	\$1,142,606	23.54	\$1,966,031	35.39	\$1,966,031	35.39	\$0	0.00
GENERAL REVENUE	\$116,105	1.77	\$132,615	2.08	\$132,615	2.08		0.00
FEDERAL FUNDS	\$1,026,501	21.77	\$1,833,416	33.31	\$1,833,416	33.31		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

1. What does this program do?

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

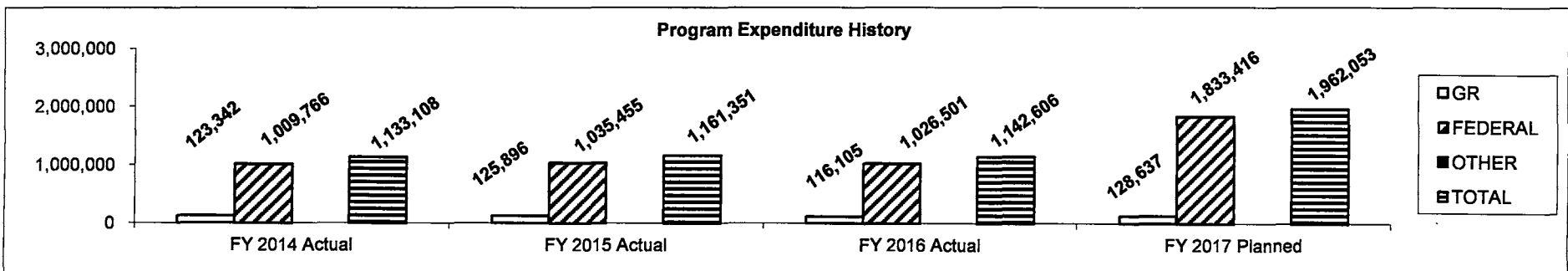
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

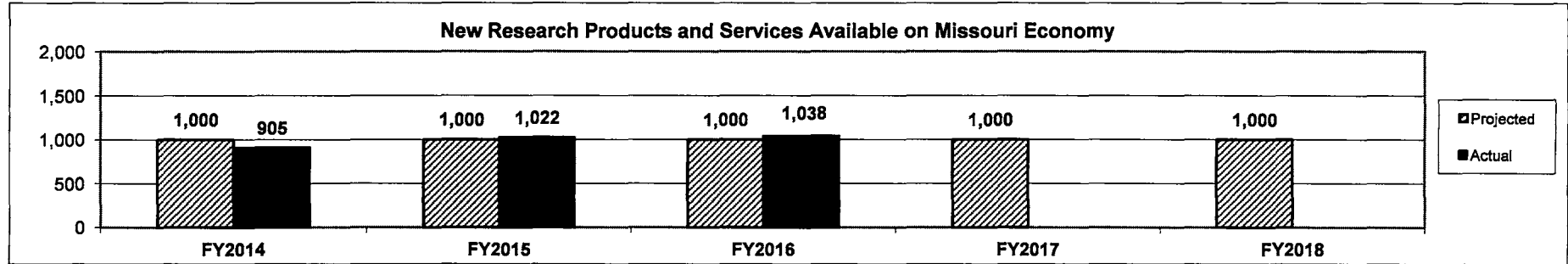
PROGRAM DESCRIPTION

Department: Economic Development

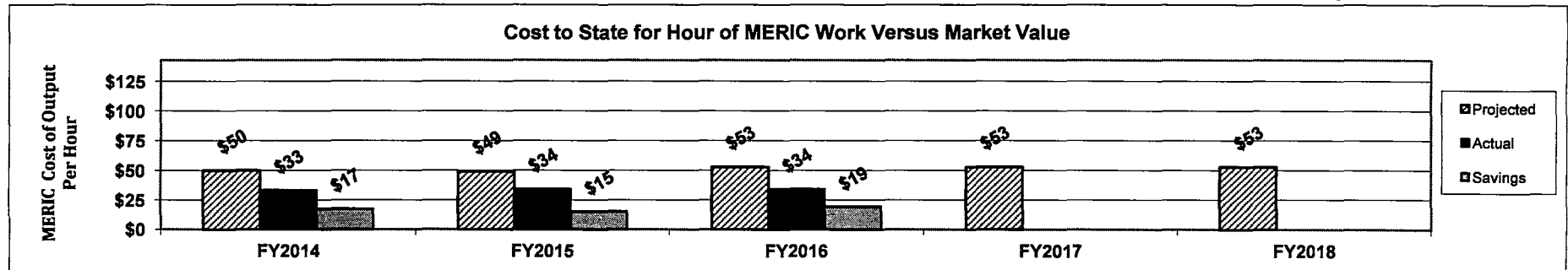
Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7a. Provide an effectiveness measure.



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. The "Projected" number in the chart below is the hourly cost of experienced private sector market research analyst in Missouri.



7b. Provide an efficiency measure.

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the actual BCS operational budget for the FY.

\$ of Financial Incentives Issued or Awarded

\$ of BCS Operational Budget

Cost Benefit to Achieve a Result

FY2014 Actual	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
\$ 335,504,572	\$ 348,074,924		\$ 1,060,617,768		
\$ 5,737,553	\$ 5,064,417	\$ 7,072,725	\$ 5,516,578	\$ 7,879,684	\$ 7,879,684
\$0.017	\$0.015		\$0.005		

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7c. Provide the number of clients/individuals served, if applicable.
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N/A

7d. Provide a customer satisfaction measure, if available.
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N/A

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Marketing Team

Budget Unit 41945C

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	178,739	51,379	45,447	275,565
EE	888,651	0	884,675	1,773,326
PSD	450,000	0	517,563	967,563
TRF	0	0	0	0
Total	1,517,390	51,379	1,447,685	3,016,454

FTE 5.12 1.26 1.15 7.53

Est. Fringe	101,573	27,015	24,261	152,848
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Promotions Revolving Fund (0567)
Economic Development Administrative Revolving Fund (0547)

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS				0
EE		0		0
PSD		0		0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Promotions Revolving Fund (0567)
Economic Development Administrative Revolving Fund (0547)

2. CORE DESCRIPTION

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The Marketing Team supports the Division of Business and Community services (BCS) as well as their parent agency the Department of Economic Development by providing email communications, print advertising, publishing, videography, website creation and management and other media production services. The team consists of professional graphic design artists, a videographer, and content writers. In addition to creating marketing collateral materials aimed at the public, they support the internal teams of BCS by designing and publishing applications, updating and distributing various reports, creating materials for events, and other digital communication specific to the Division of Business and Community Services.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to develop opportunities in order to create export sales. The Export Initiative is supported by \$500,000 of the E&E funds included here.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Marketing Team

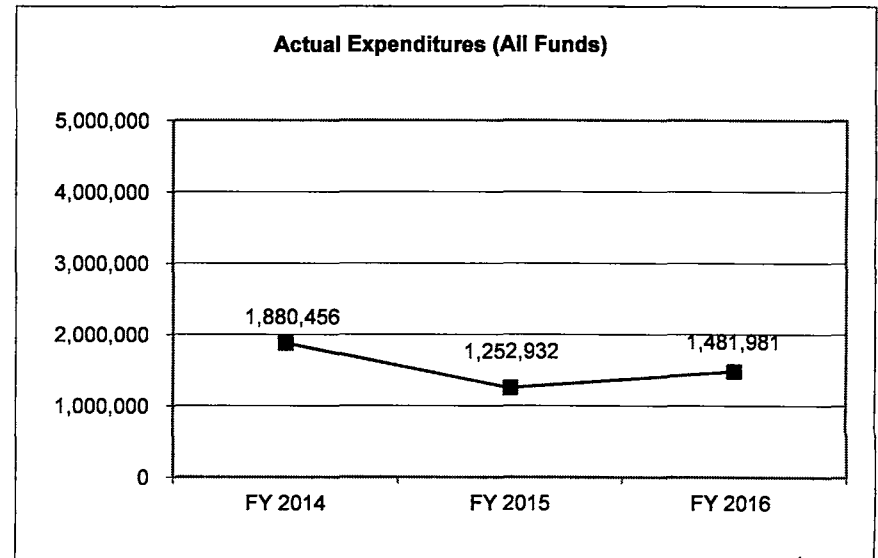
Budget Unit 41945C

3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	3,141,168	3,145,208	3,211,050	3,016,454
Less Reverted (All Funds)	(38,896)	(46,768)	(51,417)	(45,522)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	3,102,272	3,098,440	3,159,633	2,970,932
Actual Expenditures (All Funds)	1,880,456	1,252,932	1,481,981	N/A
Unexpended (All Funds)	1,221,816	1,845,508	1,677,652	N/A
Unexpended, by Fund:				
General Revenue	818	330,705	368,992	N/A
Federal	115,368	114,738	50,371	N/A
Other	1,105,630	1,400,065	1,258,289	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MARKETING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	7.53	178,739	51,379	45,447	275,565	
	EE	0.00	888,651	0	884,675	1,773,326	
	PD	0.00	450,000	0	517,563	967,563	
	Total	7.53	1,517,390	51,379	1,447,685	3,016,454	
DEPARTMENT CORE REQUEST							
	PS	7.53	178,739	51,379	45,447	275,565	
	EE	0.00	888,651	0	884,675	1,773,326	
	PD	0.00	450,000	0	517,563	967,563	
	Total	7.53	1,517,390	51,379	1,447,685	3,016,454	
GOVERNOR'S RECOMMENDED CORE							
	PS	7.53	178,739	51,379	45,447	275,565	
	EE	0.00	888,651	0	884,675	1,773,326	
	PD	0.00	450,000	0	517,563	967,563	
	Total	7.53	1,517,390	51,379	1,447,685	3,016,454	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MARKETING								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	169,324	3.69	178,739	5.12	178,739	5.12	0	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	51,379	1.26	51,379	1.26	0	0.00
DED ADMINISTRATIVE	0	0.00	45,447	1.15	45,447	1.15	0	0.00
TOTAL - PS	169,324	3.69	275,565	7.53	275,565	7.53	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	755,280	0.00	888,651	0.00	888,651	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	62,392	0.00	884,675	0.00	884,675	0.00	0	0.00
TOTAL - EE	817,672	0.00	1,773,326	0.00	1,773,326	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	368,872	0.00	450,000	0.00	450,000	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	126,113	0.00	517,563	0.00	517,563	0.00	0	0.00
TOTAL - PD	494,985	0.00	967,563	0.00	967,563	0.00	0	0.00
TOTAL	1,481,981	3.69	3,016,454	7.53	3,016,454	7.53	0	0.00
GRAND TOTAL	\$1,481,981	3.69	\$3,016,454	7.53	\$3,016,454	7.53	\$0	0.00

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C BUDGET UNIT NAME: Marketing Team See complete list of budget units below.	DEPARTMENT: Economic Development DIVISION: Business and Community Services
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>- General Revenue: Marketing PS (2376-0101) - \$178,739 * 10% = \$17,874 and Marketing EE (2377-0101) - \$1,338,651 * 10% = \$133,865</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2016, the Marketing Team flexed \$0.	In FY 2017, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, and 41965C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, and Finance	DIVISION: Business and Community Services
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, and Finance.</p> <p>- General Revenue: PS \$2,411,993 * 10% = \$241,199 (52.24 FTE * 10% = 5.22); EE \$1,602,149 * 10% = \$160,215</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2016, there was \$0 flexed between the BCS Teams.	In FY 2017, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MARKETING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	5,809	0.19	4,029	0.13	4,029	0.13	0	0.00
RESEARCH ANAL II	0	0.00	65	0.00	65	0.00	0	0.00
RESEARCH ANAL III	0	0.00	136	0.00	136	0.00	0	0.00
RESEARCH ANAL IV	0	0.00	35	0.00	35	0.00	0	0.00
PLANNER II	0	0.00	131	0.00	131	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	26,683	1.50	26,683	1.50	0	0.00
MARKETING SPECIALIST II	38,928	1.00	48,973	1.09	48,973	1.09	0	0.00
MARKETING SPECIALIST III	80,927	1.78	155,281	4.45	155,281	4.45	0	0.00
RESEARCH MANAGER B1	0	0.00	5,151	0.00	5,151	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	30,555	0.60	13,275	0.05	13,275	0.05	0	0.00
DIVISION DIRECTOR	13,105	0.12	6,070	0.06	6,070	0.06	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	8,648	0.00	8,648	0.00	0	0.00
BUDGET/PLANNING ANALYST	0	0.00	39	0.00	39	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	7,049	0.25	7,049	0.25	0	0.00
TOTAL - PS	169,324	3.69	275,565	7.53	275,565	7.53	0	0.00
TRAVEL, IN-STATE	4,039	0.00	89,836	0.00	89,836	0.00	0	0.00
TRAVEL, OUT-OF-STATE	87,839	0.00	82,531	0.00	82,531	0.00	0	0.00
FUEL & UTILITIES	0	0.00	3,508	0.00	3,508	0.00	0	0.00
SUPPLIES	123,424	0.00	155,150	0.00	155,150	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	58,439	0.00	204,674	0.00	204,674	0.00	0	0.00
COMMUNICATION SERV & SUPP	2,514	0.00	186,751	0.00	186,751	0.00	0	0.00
PROFESSIONAL SERVICES	441,576	0.00	928,450	0.00	928,450	0.00	0	0.00
M&R SERVICES	750	0.00	16,000	0.00	15,000	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	10,000	0.00	10,000	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	2,000	0.00	2,000	0.00	0	0.00
OFFICE EQUIPMENT	1,333	0.00	26,237	0.00	26,237	0.00	0	0.00
OTHER EQUIPMENT	44,733	0.00	16,408	0.00	16,408	0.00	0	0.00
PROPERTY & IMPROVEMENTS	9,216	0.00	0	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	42,603	0.00	35,124	0.00	35,124	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,180	0.00	2,180	0.00	0	0.00
MISCELLANEOUS EXPENSES	1,206	0.00	12,278	0.00	12,278	0.00	0	0.00

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MARKETING								
CORE								
REBILLABLE EXPENSES	0	0.00	2,199	0.00	2,199	0.00	0	0.00
TOTAL - EE	817,672	0.00	1,773,326	0.00	1,773,326	0.00	0	0.00
PROGRAM DISTRIBUTIONS	494,985	0.00	956,601	0.00	956,601	0.00	0	0.00
REFUNDS	0	0.00	10,962	0.00	10,962	0.00	0	0.00
TOTAL - PD	494,985	0.00	967,563	0.00	967,563	0.00	0	0.00
GRAND TOTAL	\$1,481,981	3.69	\$3,016,454	7.53	\$3,016,454	7.53	\$0	0.00
GENERAL REVENUE	\$1,293,476	3.69	\$1,517,390	5.12	\$1,517,390	5.12		0.00
FEDERAL FUNDS	\$0	0.00	\$51,379	1.26	\$51,379	1.26		0.00
OTHER FUNDS	\$188,505	0.00	\$1,447,685	1.15	\$1,447,685	1.15		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

1. What does this program do?

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The Marketing Team supports the Division of Business and Community services (BCS) as well as their parent agency the Department of Economic Development by providing email communications, print advertising, publishing, videography, website creation and management and other media production services. The team consists of professional graphic design artists, a videographer, and content writers. In addition to creating marketing collateral materials aimed at the public, they support the internal teams of BCS by designing and publishing applications, updating and distributing various reports, creating materials for events, and other digital communication specific to the Division of Business and Community Services.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to spend their opportunities to create export sales. The Export Initiative is supported by \$500,000 of the E&E funds included here.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

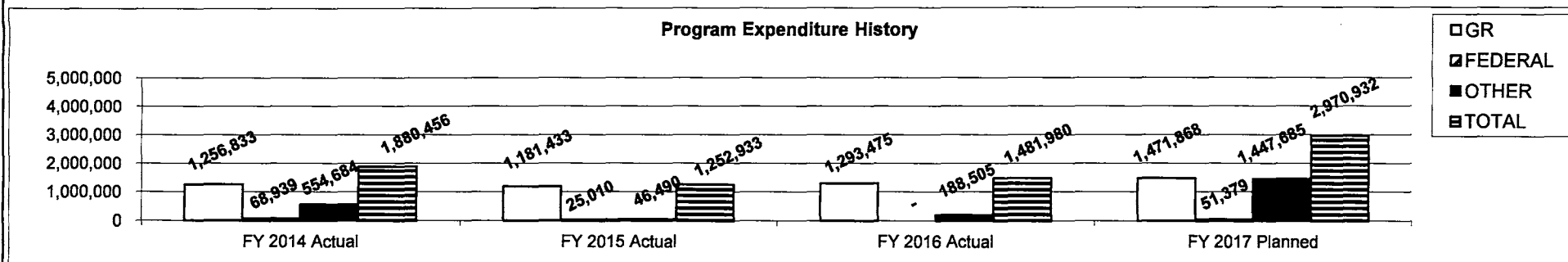
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) included in FY14, International Promotions Revolving Fund (0567) and Economic Development Administrative Revolving Fund (0547)

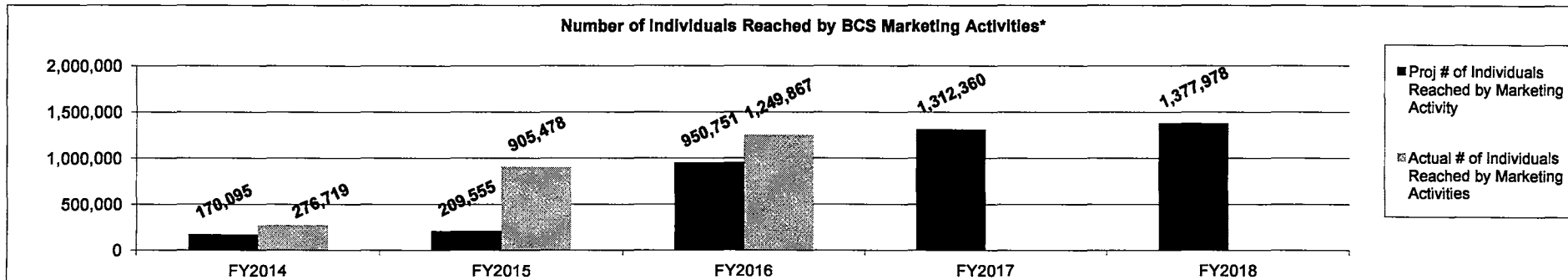
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure.



*Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.

Note: In FY15, DED's new email distribution platform was fully implemented contributing to an increase in distribution and subscribers.

International Marketing

	FY2014 Actual	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
\$ Amount of Export Sales	\$68.3M	\$48.9M	\$28.33M	\$45.45M	\$44.87M	\$48.9M
Cost of Foreign Offices	\$1,327,820	\$1,074,523	\$1,852,700	\$1,750,263	\$1,852,700	\$1,852,700
Cost Benefit to Achieve Results	\$0.019	\$0.020	\$0.070	\$0.040	\$0.040	\$0.040

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

PROGRAM DESCRIPTION

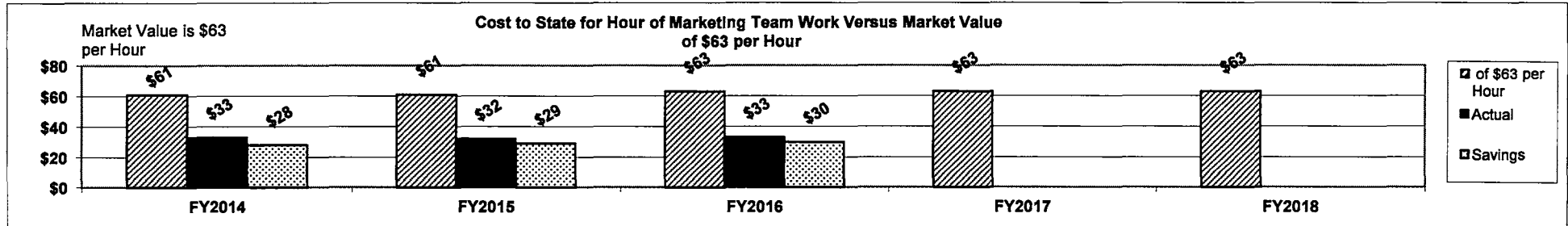
Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure (continued)

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$63 per hour. The cost to the State for this hour of work in FY15 was \$32, a savings of roughly \$29 per hour.



7b. Provide an efficiency measure.

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the actual BCS operational budget for the FY.

\$ of Financial Incentives Issued or Awarded
\$ of BCS Operational Budget
Cost Benefit to Achieve a Result

FY2014 Actual	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
\$ 335,504,572	\$ 348,074,924		\$ 1,060,617,768		
\$ 5,737,553	\$ 5,064,417	\$ 7,072,725	\$ 5,516,578	\$ 7,879,684	\$ 7,879,684
\$0.017	\$0.015		\$0.005		

7c. Provide the number of clients/individuals served, if applicable.

Avg # of newsletter mailings sent/week
Avg # of mailings opened as % of received/week
Number of total hits to Website

FY2014 Actual	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
6,456	62,167	65,275	84,024	65,275	68,539
25%	19%	20%	17%	20%	20%
104,709	279,515	293,490	241,444	293,490	308,165

*Note: In FY15 DED's new email distribution platform was fully implemented contributing to an increase in distribution and subscribers, which strengthened engagement and in turn increased the open rate and allowed DED to achieve over an 800% increase in this metric. DED also launched the new Business Portal which generated a great deal of hits to the website.

7d. Provide a customer satisfaction measure, if available.

Conference Attendees Satisfied/Very Satisfied

FY2014 Actual	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
85%	86%	85%	85%	85%	85%

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	41955C
Division:	Business and Community Services		
Core:	Sales Team		

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	1,262,415	0	7,088	1,269,503
EE	124,020	0	0	124,020
PSD	8,000	0	0	8,000
TRF	0	0	0	0
Total	1,394,435	0	7,088	1,401,523

FTE	26.52	0.00	0.25	26.77
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Est. Fringe	618,007	0	4,512	622,519
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS		0		0
EE		0	0	0
PSD		0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE		0.00		0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Administrative Revolving Fund (0547)

Other Funds: Economic Development Administrative Revolving Fund (0547)

2. CORE DESCRIPTION

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, international development and export trade, and new business startups. With a knowledge of real estate and site selection opportunities, available workforce, utilities, permitting and local, state and federal resources and incentives, Regional Project Managers work with existing business and new business startups. Regional International Trade Managers work with businesses to facilitate exporting and international business opportunities. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region. Regions covered by Sales staff include in-state, national and international.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate international development and export trade; and to facilitate the startup of new business in the State. BCS also partners with the contracted business recruiters to bring new business to the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

Sales Team

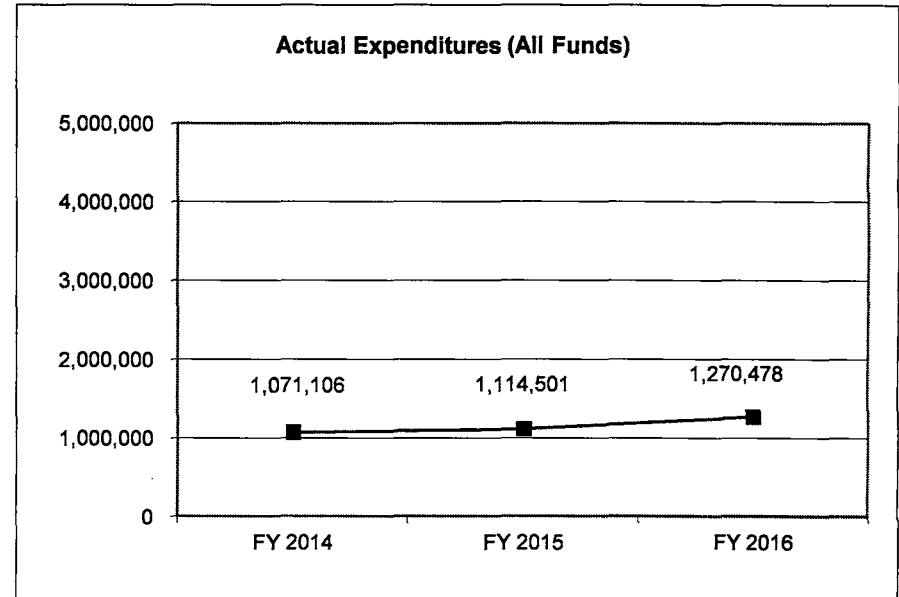
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Sales Team

Budget Unit 41955C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	1,537,141	1,465,879	1,376,630	1,401,523
Less Reverted (All Funds)	(31,099)	(42,104)	(41,091)	(41,833)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,506,042	1,423,775	1,335,539	1,359,690
Actual Expenditures (All Funds)	1,071,106	1,114,501	1,270,478	N/A
Unexpended (All Funds)	434,936	309,274	65,061	N/A
Unexpended, by Fund:				
General Revenue	4,966	267,954	58,112	N/A
Federal	58,139	34,409	0	N/A
Other	371,831	6,911	6,949	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SALES**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	26.77	1,262,415	0	7,088	1,269,503	
	EE	0.00	124,020	0	0	124,020	
	PD	0.00	8,000	0	0	8,000	
	Total	26.77	1,394,435	0	7,088	1,401,523	
DEPARTMENT CORE REQUEST							
	PS	26.77	1,262,415	0	7,088	1,269,503	
	EE	0.00	124,020	0	0	124,020	
	PD	0.00	8,000	0	0	8,000	
	Total	26.77	1,394,435	0	7,088	1,401,523	
GOVERNOR'S RECOMMENDED CORE							
	PS	26.77	1,262,415	0	7,088	1,269,503	
	EE	0.00	124,020	0	0	124,020	
	PD	0.00	8,000	0	0	8,000	
	Total	26.77	1,394,435	0	7,088	1,401,523	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	1,142,419	23.88	1,262,415	26.52	1,262,415	26.52	0	0.00
DED ADMINISTRATIVE	0	0.00	7,088	0.25	7,088	0.25	0	0.00
TOTAL - PS	1,142,419	23.88	1,269,503	26.77	1,269,503	26.77	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	128,059	0.00	124,020	0.00	124,020	0.00	0	0.00
TOTAL - EE	128,059	0.00	124,020	0.00	124,020	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	8,000	0.00	8,000	0.00	0	0.00
TOTAL - PD	0	0.00	8,000	0.00	8,000	0.00	0	0.00
TOTAL	1,270,478	23.88	1,401,523	26.77	1,401,523	26.77	0	0.00
GRAND TOTAL	\$1,270,478	23.88	\$1,401,523	26.77	\$1,401,523	26.77	\$0	0.00

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41955C BUDGET UNIT NAME: Sales Team See complete list of budget units below.	DEPARTMENT: Economic Development DIVISION: Business and Community Services	
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.		
DEPARTMENT REQUEST		
<p>The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Sales Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>- General Revenue: Sales PS (2391-0101) - \$1,262,415 * 10% = \$123,241 and Sales EE (2393-0101) - \$132,020 * 10% = \$13,202</p>		
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.		
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.		
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE	
In FY 2016, the Sales Team flexed \$0.	In FY 2017, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, and 41965C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, and Finance	DIVISION: Business and Community Services
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, and Finance.</p> <p>- General Revenue: PS \$2,411,993 * 10% = \$241,199 (52.24 FTE * 10% = 5.22); EE \$1,602,149 * 10% = \$160,215</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2016, there was \$0 flexed between the BCS Teams.	In FY 2017, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	15,492	0.50	41,124	1.00	41,124	1.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	54,276	2.00	65,667	2.00	65,667	2.00	0	0.00
RESEARCH ANAL I	12,365	0.41	0	0.00	0	0.00	0	0.00
PLANNER III	25,115	0.45	56,447	1.00	56,447	1.00	0	0.00
MARKETING SPECIALIST I	200,289	5.95	174,765	3.75	174,765	3.75	0	0.00
MARKETING SPECIALIST II	35,288	0.91	11,475	3.80	11,475	3.80	0	0.00
MARKETING SPECIALIST III	356,529	7.27	567,596	9.74	567,596	9.74	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	1,291	0.04	33,921	1.00	33,921	1.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	43,488	1.00	29,357	1.00	29,357	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	36,767	0.56	88,929	1.13	88,929	1.13	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	140,016	2.00	77,919	0.75	77,919	0.75	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	102	0.00	102	0.00	0	0.00
DIVISION DIRECTOR	52,419	0.50	40,085	0.25	40,085	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DIV	101,618	1.31	74,766	1.10	74,766	1.10	0	0.00
LEGAL COUNSEL	0	0.00	257	0.00	257	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	67,466	0.98	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	7,088	0.25	7,088	0.25	0	0.00
OTHER	0	0.00	5	0.00	5	0.00	0	0.00
TOTAL - PS	1,142,419	23.88	1,269,503	26.77	1,269,503	26.77	0	0.00
TRAVEL, IN-STATE	48,353	0.00	28,213	0.00	28,213	0.00	0	0.00
TRAVEL, OUT-OF-STATE	1,583	0.00	12,837	0.00	12,837	0.00	0	0.00
FUEL & UTILITIES	0	0.00	2,013	0.00	2,013	0.00	0	0.00
SUPPLIES	5,626	0.00	12,111	0.00	12,111	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	28,126	0.00	17,319	0.00	17,319	0.00	0	0.00
COMMUNICATION SERV & SUPP	29,061	0.00	26,563	0.00	26,563	0.00	0	0.00
PROFESSIONAL SERVICES	4,248	0.00	12,184	0.00	12,184	0.00	0	0.00
M&R SERVICES	12	0.00	574	0.00	574	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1,830	0.00	1,830	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	1,200	0.00	600	0.00	0	0.00
OFFICE EQUIPMENT	1,497	0.00	2,426	0.00	2,426	0.00	0	0.00
OTHER EQUIPMENT	140	0.00	961	0.00	961	0.00	0	0.00
PROPERTY & IMPROVEMENTS	8,014	0.00	0	0.00	600	0.00	0	0.00

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES								
CORE								
BUILDING LEASE PAYMENTS	400	0.00	192	0.00	192	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,069	0.00	1,069	0.00	0	0.00
MISCELLANEOUS EXPENSES	999	0.00	3,219	0.00	3,219	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	1,309	0.00	1,309	0.00	0	0.00
TOTAL - EE	128,059	0.00	124,020	0.00	124,020	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	8,000	0.00	8,000	0.00	0	0.00
TOTAL - PD	0	0.00	8,000	0.00	8,000	0.00	0	0.00
GRAND TOTAL	\$1,270,478	23.88	\$1,401,523	26.77	\$1,401,523	26.77	\$0	0.00
GENERAL REVENUE	\$1,270,478	23.88	\$1,394,435	26.52	\$1,394,435	26.52		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$7,088	0.25	\$7,088	0.25		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

1. What does this program do?

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for facilitating and assisting the expansion of existing businesses in Missouri, international development and export trade, and new business startups. With a knowledge of real estate and site selection opportunities, available workforce, utilities, permitting and local, state and federal resources and incentives, Regional Project Managers work with existing business and new business start-ups. Regional International Trade Managers work with businesses to facilitate exporting and international business opportunities. Both professional staff work in the field to gain in-depth knowledge of the needs and opportunities of the businesses within that region. Regions covered by Sales staff include in-state, national and international.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

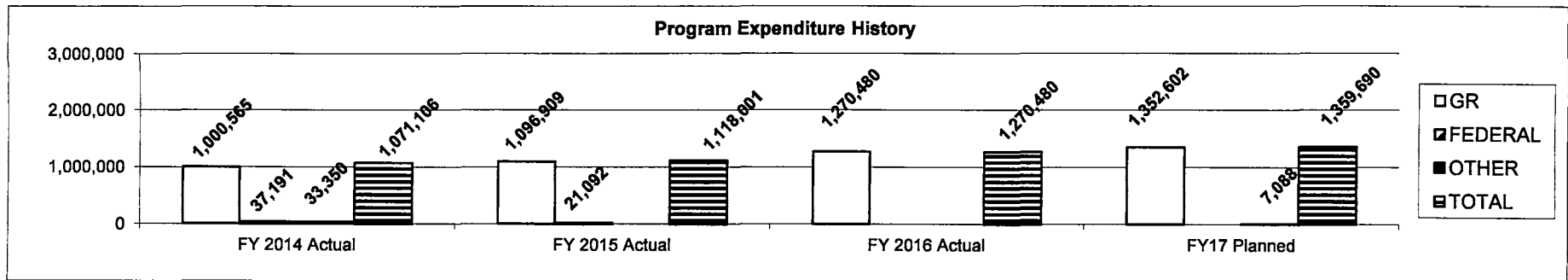
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) for FY14 and Economic Development Administrative Revolving Fund (0547)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7a. Provide an effectiveness measure.

Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
Cost to State/Announced Projects		\$1,039M		\$397.3M		\$204M		
** Total New Jobs Created/Retained	17,248*	34,987	17,953*	30,185	22,093*	11,635	29,088*	23,636*
Cost Benefit: Cost to State to Create or Retain 1 Job		\$29,706		\$13,329		\$17,534		

NOTE: *Based on 3 years prior average calculating two years Actual and previous year Projected.

NOTE: Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

Cost to State per \$1 Capital Investment Made by Announced/Accepted Project

	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
Cost to State/Announced Projects		\$1,039M		\$397.3M		\$204M		
Total (\$) Proj. Capital Investment	\$1.13B	\$6.46B	\$2.14B	\$3.04B	\$3.58B	\$2.165B	\$4.36B	\$3.189B
Cost Benefit: Cost to State vs. \$1 Private Capital Investment		\$0.16		\$0.13		\$0.09		

NOTE: Projections based on two years Actual and previous year Projected.

7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2014 Actual	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
\$ of Financial Incentives Issued/Awarded	\$335,504,572	\$348,074,924		\$1,060,617,768		
\$ of BCS Operational Budget	\$5,737,553	\$5,064,417	\$7,072,725	\$5,516,578	\$7,879,684	\$7,879,684
Cost Benefit to Achieve a Result	\$0.0170	\$0.015		\$0.005		

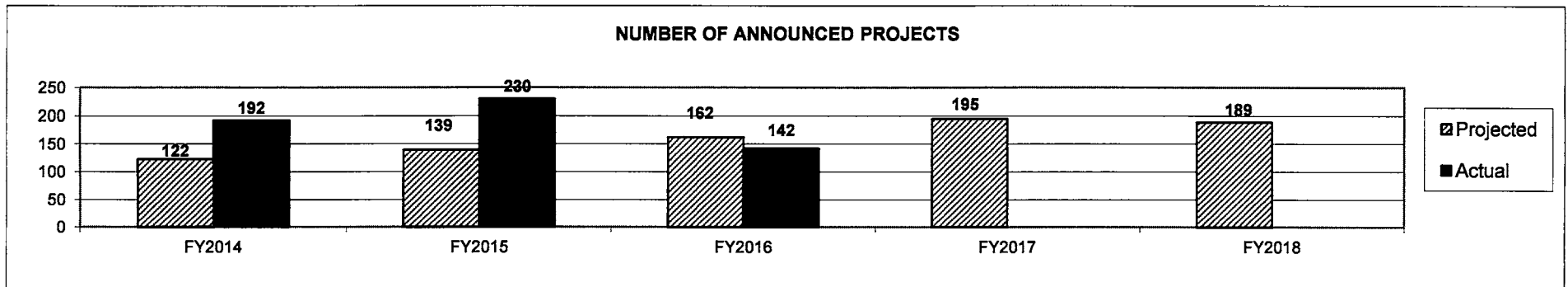
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



NOTE: Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.

NOTE: Projections based on average of two years Actuals and one year Projected.

7d. Provide a customer satisfaction measure, if available.

NA

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Finance Team

Budget Unit 41965C

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	857,384	0	44,352	901,736
EE	112,318	0	3,890	116,208
PSD	0	0	0	0
TRF	0	0	0	0
Total	969,702	0	48,242	1,017,944
FTE	18.52	0.00	1.00	19.52

Est. Fringe	424,970	0	22,416	447,386
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development (0766)

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS		0		0
EE		0		0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE		0.00		0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development (0766)

2. CORE DESCRIPTION

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

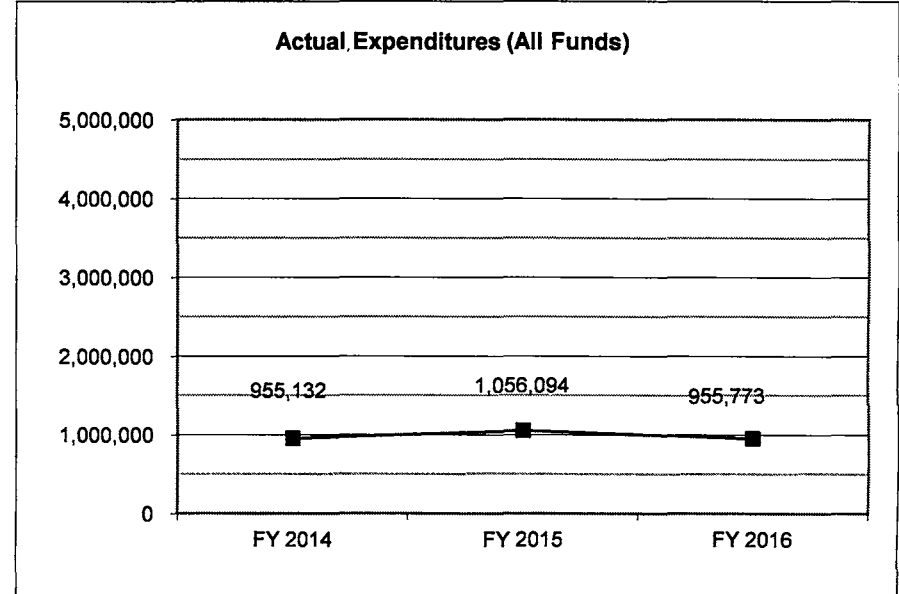
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Finance Team

Budget Unit 41965C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	1,251,112	1,296,853	1,000,264	1,017,944
Less Reverted (All Funds)	(3,789)	(31,381)	(28,587)	(29,091)
	0	0	0	0
Budget Authority (All Funds)	1,247,323	1,265,472	971,677	988,853
Actual Expenditures (All Funds)	955,132	1,056,094	955,773	N/A
Unexpended (All Funds)	292,191	209,378	15,904	N/A
Unexpended, by Fund:				
General Revenue	7,411	78,958	10,960	N/A
Federal	161,361	118,119	0	N/A
Other	123,419	12,301	4,944	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FINANCE**

5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES										
				PS	19.52	857,384	0	44,352	901,736	
				EE	0.00	112,318	0	3,890	116,208	
				Total	19.52	969,702	0	48,242	1,017,944	
DEPARTMENT CORE ADJUSTMENTS										
Core Reallocation	609	2410	EE	0.00	(5,000)		0	0	(5,000)	More closely align to budget actuals.
Core Reallocation	609	2410	PD	0.00	5,000		0	0	5,000	More closely align to budget actuals.
NET DEPARTMENT CHANGES					0.00	0	0	0	0	
DEPARTMENT CORE REQUEST										
				PS	19.52	857,384	0	44,352	901,736	
				EE	0.00	107,318	0	3,890	111,208	
				PD	0.00	5,000	0	0	5,000	
				Total	19.52	969,702	0	48,242	1,017,944	
GOVERNOR'S RECOMMENDED CORE										
				PS	19.52	857,384	0	44,352	901,736	
				EE	0.00	107,318	0	3,890	111,208	
				PD	0.00	5,000	0	0	5,000	
				Total	19.52	969,702	0	48,242	1,017,944	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FINANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	804,398	18.11	857,384	18.52	857,384	18.52	0	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	42,009	0.97	44,352	1.00	44,352	1.00	0	0.00
TOTAL - PS	846,407	19.08	901,736	19.52	901,736	19.52	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	103,947	0.00	112,318	0.00	107,318	0.00	0	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	419	0.00	3,890	0.00	3,890	0.00	0	0.00
TOTAL - EE	104,366	0.00	116,208	0.00	111,208	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	5,000	0.00	0	0.00	5,000	0.00	0	0.00
TOTAL - PD	5,000	0.00	0	0.00	5,000	0.00	0	0.00
TOTAL	955,773	19.08	1,017,944	19.52	1,017,944	19.52	0	0.00
GRAND TOTAL	\$955,773	19.08	\$1,017,944	19.52	\$1,017,944	19.52	\$0	0.00

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41965C BUDGET UNIT NAME: Finance Team See complete list of budget units below.	DEPARTMENT: Economic Development DIVISION: Business and Community Services
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1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in the Finance Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Finance PS (2407-0101) - $\$857,384 \times 10\% = \$85,738$ and Finance EE (2410-0101) - $\$112,318 \times 10\% = \$11,232$
 - Other Funds: Finance PS (8389-0766) - $\$44,352 \times 10\% = \$4,435$ and Finance PS (8390-0766) - $\$3,890 \times 10\% = \389

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2016, the Finance Team flexed \$0.	In FY 2017, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, and 41965C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, and Finance	DIVISION: Business and Community Services
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The Department is requesting 10% flexibility for General Revenue between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, and Finance.</p> <p>- General Revenue: PS \$2,411,993 * 10% = \$241,199 (52.24 FTE * 10% = 5.22); EE \$1,602,149 * 10% = \$160,215</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2016, there was \$0 flexed between the BCS Teams.	In FY 2017, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them for GR and 100% between Federal (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FINANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	5,809	0.19	4,075	0.25	4,075	0.25	0	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	31,660	1.37	31,660	1.37	0	0.00
ACCOUNT CLERK II	0	0.00	10,925	0.25	10,925	0.25	0	0.00
TRAINING TECH II	0	0.00	7	0.00	7	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	88,724	2.76	111,417	1.75	111,417	1.75	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	213,688	5.49	95,032	8.00	95,032	8.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	418,836	9.01	559,567	6.51	559,567	6.51	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	9,570	0.13	9,570	0.13	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	93,141	1.38	70,340	1.15	70,340	1.15	0	0.00
DIVISION DIRECTOR	26,209	0.25	6,055	0.06	6,055	0.06	0	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	481	0.01	481	0.01	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	2,607	0.04	2,607	0.04	0	0.00
TOTAL - PS	846,407	19.08	901,736	19.52	901,736	19.52	0	0.00
TRAVEL, IN-STATE	2,489	0.00	6,418	0.00	6,418	0.00	0	0.00
TRAVEL, OUT-OF-STATE	300	0.00	14,855	0.00	14,855	0.00	0	0.00
FUEL & UTILITIES	0	0.00	8,018	0.00	8,018	0.00	0	0.00
SUPPLIES	36,389	0.00	10,331	0.00	10,331	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	43,930	0.00	8,825	0.00	8,825	0.00	0	0.00
COMMUNICATION SERV & SUPP	8,226	0.00	22,224	0.00	17,224	0.00	0	0.00
PROFESSIONAL SERVICES	966	0.00	27,158	0.00	27,158	0.00	0	0.00
M&R SERVICES	1,015	0.00	901	0.00	901	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	1,932	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	4,000	0.00	3,000	0.00	0	0.00
OFFICE EQUIPMENT	592	0.00	2,519	0.00	2,519	0.00	0	0.00
OTHER EQUIPMENT	2,132	0.00	1,018	0.00	1,018	0.00	0	0.00
PROPERTY & IMPROVEMENTS	8,318	0.00	0	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	751	0.00	751	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,080	0.00	2,080	0.00	0	0.00
MISCELLANEOUS EXPENSES	9	0.00	3,178	0.00	3,178	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	2,000	0.00	2,000	0.00	0	0.00
TOTAL - EE	104,366	0.00	116,208	0.00	111,208	0.00	0	0.00

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FINANCE								
CORE								
PROGRAM DISTRIBUTIONS	5,000	0.00	0	0.00	5,000	0.00	0	0.00
TOTAL - PD	5,000	0.00	0	0.00	5,000	0.00	0	0.00
GRAND TOTAL	\$955,773	19.08	\$1,017,944	19.52	\$1,017,944	19.52	\$0	0.00
GENERAL REVENUE	\$913,345	18.11	\$969,702	18.52	\$969,702	18.52		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$42,428	0.97	\$48,242	1.00	\$48,242	1.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

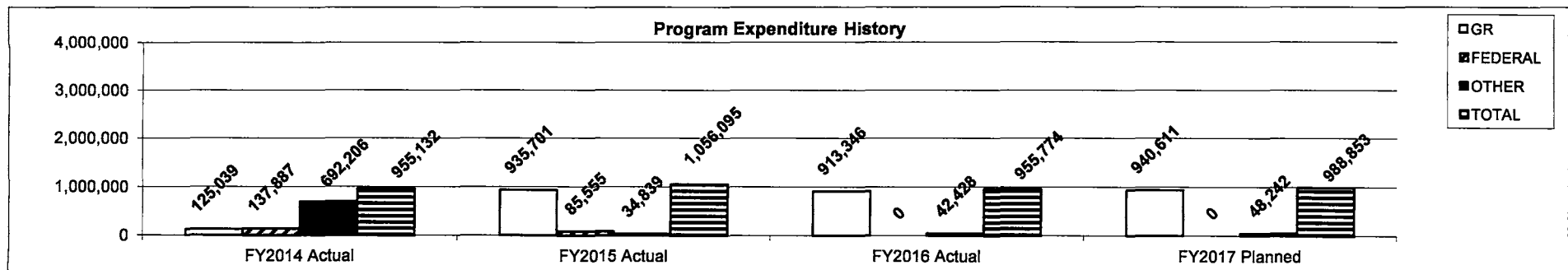
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) in FY14 and State Supplemental Downtown Development Fund (0766) FY14-FY17

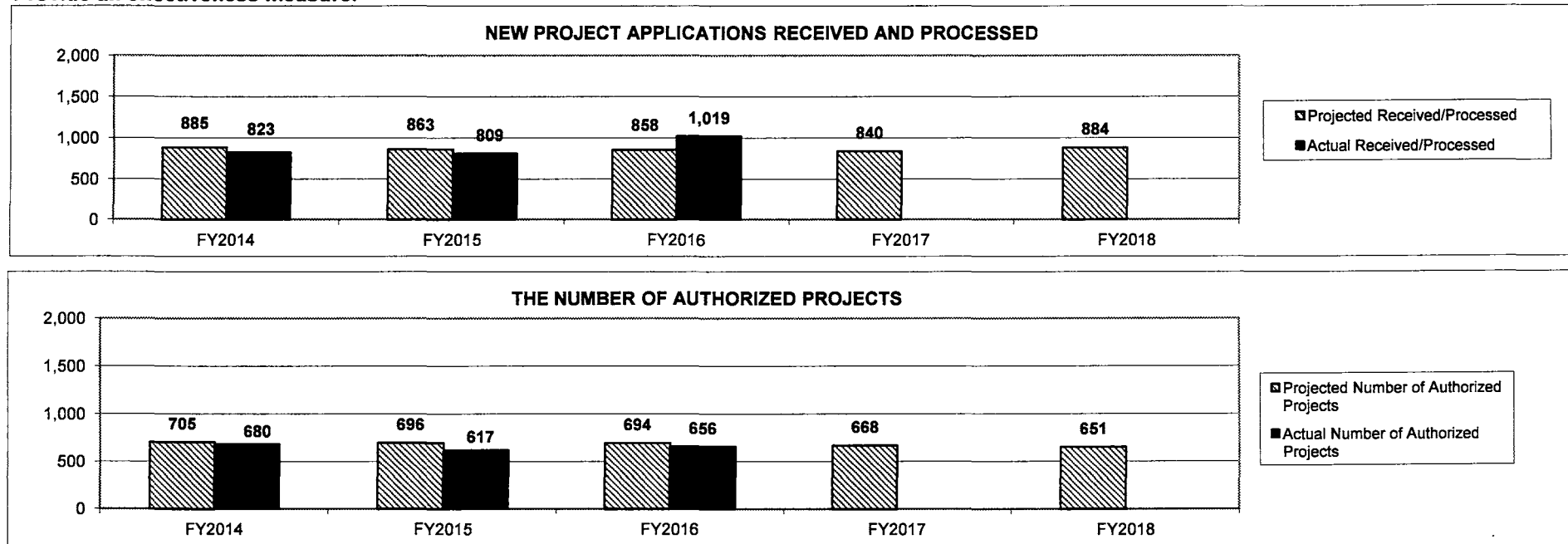
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the total BCS operational budget for the FY.

\$ of Financial Incentives Issued or Awarded

\$ of BCS Operational Budget

Cost Benefit to Achieve a Result

FY2014 Actual	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
\$335,504,572	\$348,074,924		\$1,060,617,768		
\$ 5,737,553	\$ 5,064,417	\$ 7,072,725	\$ 5,516,578	\$ 7,879,684	\$7,879,684
\$0.017	\$0.015		\$0.005		

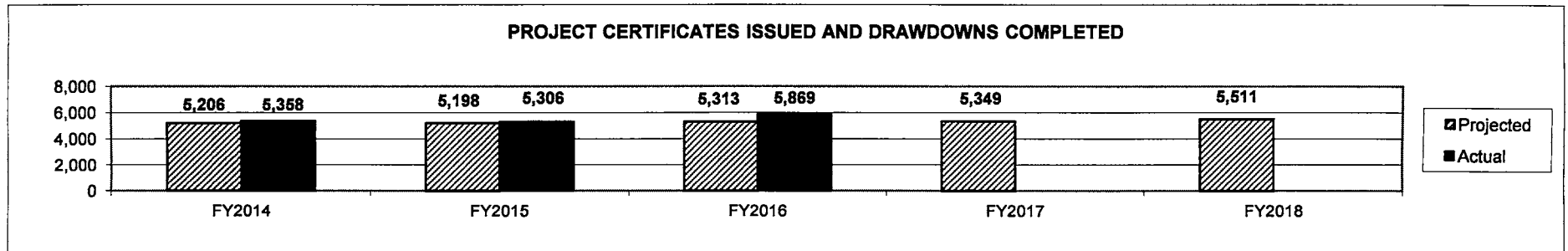
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Compliance Team

Budget Unit 41975C

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS		0	0	0
EE		0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Compliance Team core funding of \$71,212 PS, \$21,336 EE, and 2.01 FTE has been core reallocated to the Community Development Block Grant Program core.

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house administration; application eligibility determination, review and recommendation, award and approval of release of funds , and project oversight; and on-site monitoring and project compliance for the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state. They provide annual program training and specialized new grantee training and technical assistance to Missouri's rural communities.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team

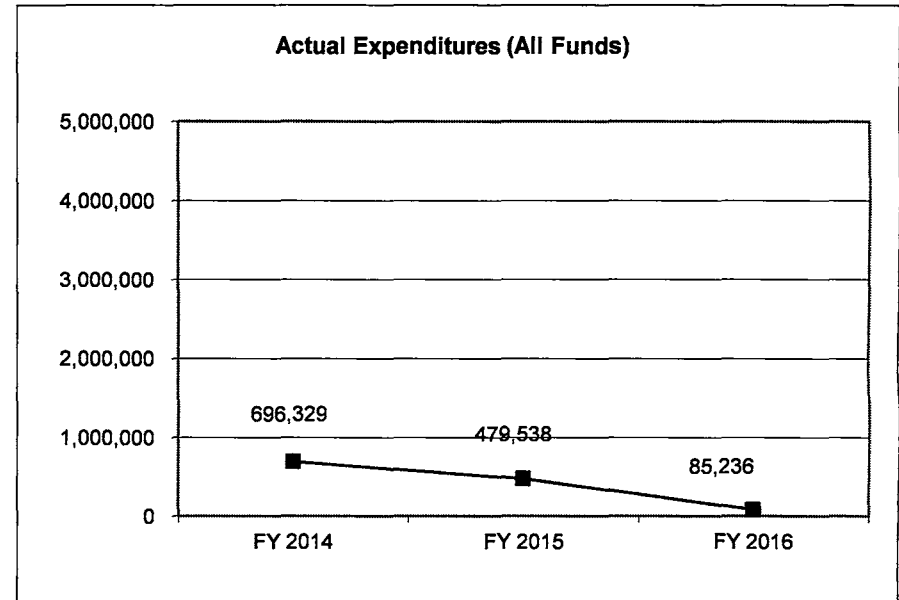
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Compliance Team

Budget Unit 41975C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	840,162	846,618	91,152	92,548
Less Reverted (All Funds)	(2,548)	(4,748)	(2,735)	(2,776)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	837,614	841,870	88,417	89,772
Actual Expenditures (All Funds)	696,329	479,538	85,236	N/A
Unexpended (All Funds)	141,285	362,332	3,181	N/A
Unexpended, by Fund:				
General Revenue	132	10,434	3,182	N/A
Federal	120,635	351,898	0	N/A
Other	20,518	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
COMPLIANCE**

5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES										
				PS	2.01	71,212	0	0	71,212	
				EE	0.00	21,336	0	0	21,336	
				Total	2.01	92,548	0	0	92,548	
DEPARTMENT CORE ADJUSTMENTS										
Core Reallocation	969	2416		PS	(2.01)	(71,212)	0	0	(71,212)	Core Reallocate PS and E&E to CDBG Program.
Core Reallocation	969	2422		EE	0.00	(21,336)	0	0	(21,336)	Core Reallocate PS and E&E to CDBG Program.
NET DEPARTMENT CHANGES					(2.01)	(92,548)	0	0	(92,548)	
DEPARTMENT CORE REQUEST										
				PS	(0.00)	0	0	0	0	
				EE	0.00	0	0	0	0	
				Total	(0.00)	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE										
				PS	(0.00)	0	0	0	0	
				EE	0.00	0	0	0	0	
				Total	(0.00)	0	0	0	0	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMPLIANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	64,539	1.38	71,212	2.01	0	0.00	0	0.00
TOTAL - PS	64,539	1.38	71,212	2.01	0	0.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	20,697	0.00	21,336	0.00	0	0.00	0	0.00
TOTAL - EE	20,697	0.00	21,336	0.00	0	0.00	0	0.00
TOTAL	85,236	1.38	92,548	2.01	0	0.00	0	0.00
GRAND TOTAL	\$85,236	1.38	\$92,548	2.01	\$0	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMPLIANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	9,960	0.25	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	27,039	0.88	3,682	0.36	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	5,356	0.10	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	4,414	0.40	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	37,500	0.50	26,465	0.60	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	7,120	0.00	0	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	12,155	0.15	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	2,060	0.15	0	0.00	0	0.00
TOTAL - PS	64,539	1.38	71,212	2.01	0	0.00	0	0.00
TRAVEL, IN-STATE	1,125	0.00	893	0.00	0	0.00	0	0.00
TRAVEL, OUT-OF-STATE	355	0.00	1,000	0.00	0	0.00	0	0.00
FUEL & UTILITIES	0	0.00	116	0.00	0	0.00	0	0.00
SUPPLIES	1,489	0.00	4,110	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	14,056	0.00	4,314	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	1,234	0.00	3,689	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	77	0.00	5,341	0.00	0	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	0	0.00	0	0.00
M&R SERVICES	356	0.00	2	0.00	0	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	17	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	17	0.00	0	0.00	0	0.00
PROPERTY & IMPROVEMENTS	2,003	0.00	1	0.00	0	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	1	0.00	0	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,663	0.00	0	0.00	0	0.00
MISCELLANEOUS EXPENSES	2	0.00	168	0.00	0	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	1	0.00	0	0.00	0	0.00
TOTAL - EE	20,697	0.00	21,336	0.00	0	0.00	0	0.00
GRAND TOTAL	\$85,236	1.38	\$92,548	2.01	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$85,236	1.38	\$92,548	2.01	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

1. What does this program do?

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house administration; application eligibility determination, review and recommendation, award and approval of release of funds , and project oversight; and on-site monitoring and project compliance for the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state. They provide annual program training and specialized new grantee training and technical assistance to Missouri's rural communities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

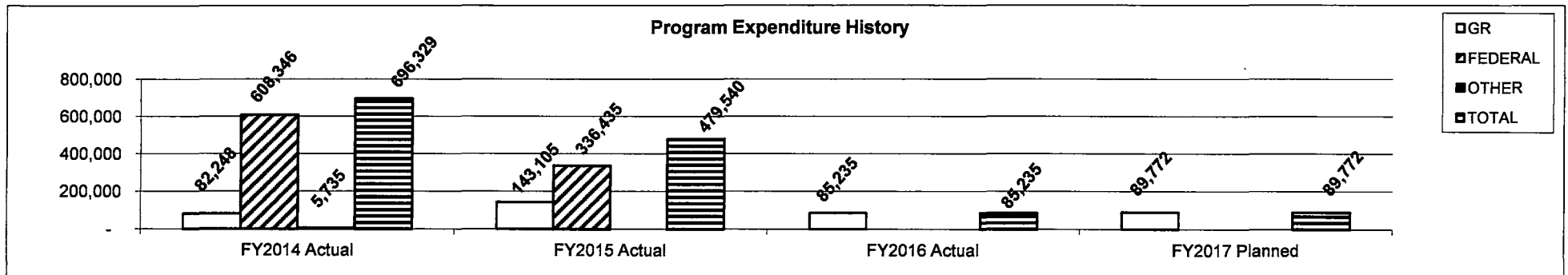
Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783) - FY14.

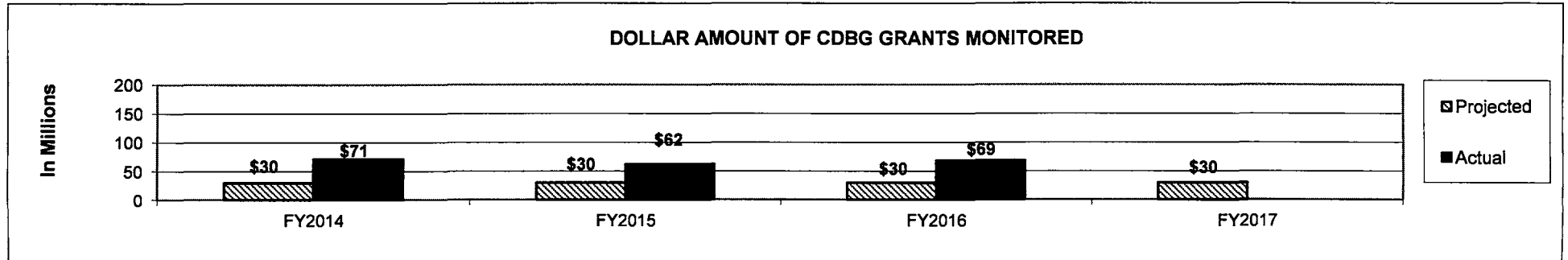
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the FY divided by the total BCS operational budget for the FY.

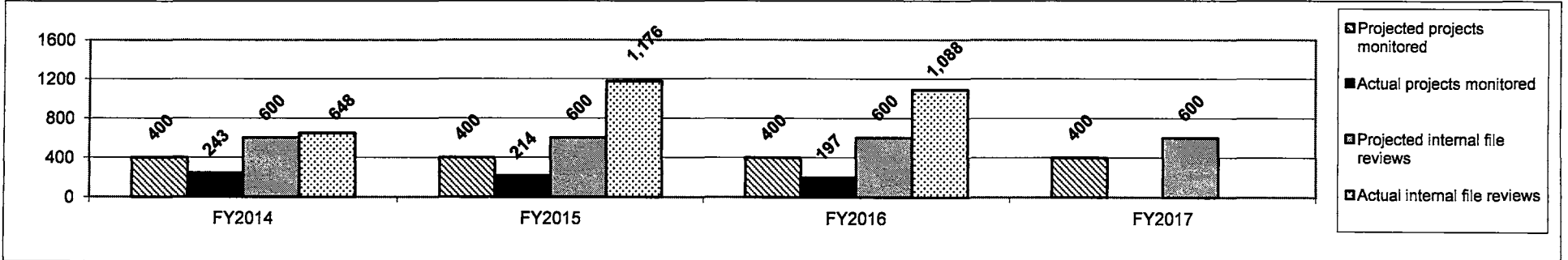
\$ of Financial Incentives Issued or Awarded

\$ of BCS Operational Budget

Cost Benefit to Achieve a Result

FY2014 Actual	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected
\$335,504,572	\$348,074,924		\$1,060,617,768	
\$ 5,737,553	\$ 5,064,417	\$ 7,072,725	\$ 5,516,578	\$ 7,879,684
\$0.017	\$0.015		\$0.005	

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

CORE DECISION ITEM

Department: Economic Development Budget Unit 41980C
 Division: Business and Community Services
 Core: Econ Dev Advancement Fund Refunds (EDAF)

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
 An "E" is requested on \$1 Other Funds

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0 E
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
 An "E" is requested on \$1 Other Funds

2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of certain tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Fund.

CORE DECISION ITEM

Department: Economic Development

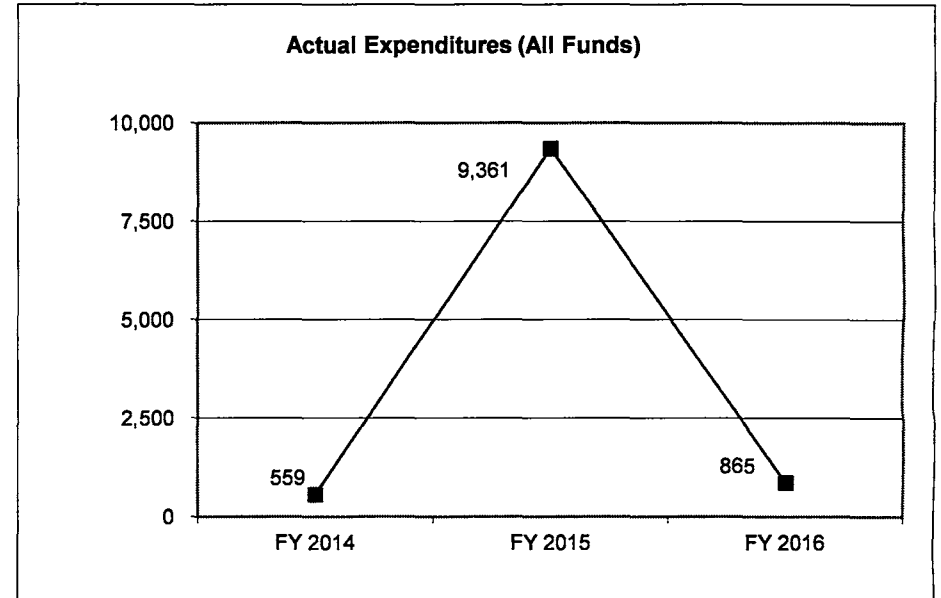
Budget Unit 41980C

Division: Business and Community Services

Core: Econ Dev Advancement Fund Refunds (EDAF)

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1	1	1	1
Actual Expenditures (All Funds)	559	9,361	865	N/A
Unexpended (All Funds)	(558)	(9,360)	(864)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(558)	(9,360)	(864)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TAX CREDIT REFUNDS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

ECONOMIC DEVELOPMENT

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
TAX CREDIT REFUNDS									
CORE									
PROGRAM-SPECIFIC									
ECON DEVELOP ADVANCEMENT FUND	865	0.00	1	0.00	1	0.00	0	0.00	
TOTAL - PD	865	0.00	1	0.00	1	0.00	0	0.00	
TOTAL	865	0.00	1	0.00	1	0.00	0	0.00	
GRAND TOTAL	\$865	0.00	\$1	0.00	\$1	0.00	\$0	0.00	

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
TAX CREDIT REFUNDS								
CORE								
REFUNDS	865	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	865	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$865	0.00	\$1	0.00	\$1	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$865	0.00	\$1	0.00	\$1	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

1. What does this program do?

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. EDAF was created in order to receive fees from the recipients of certain tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

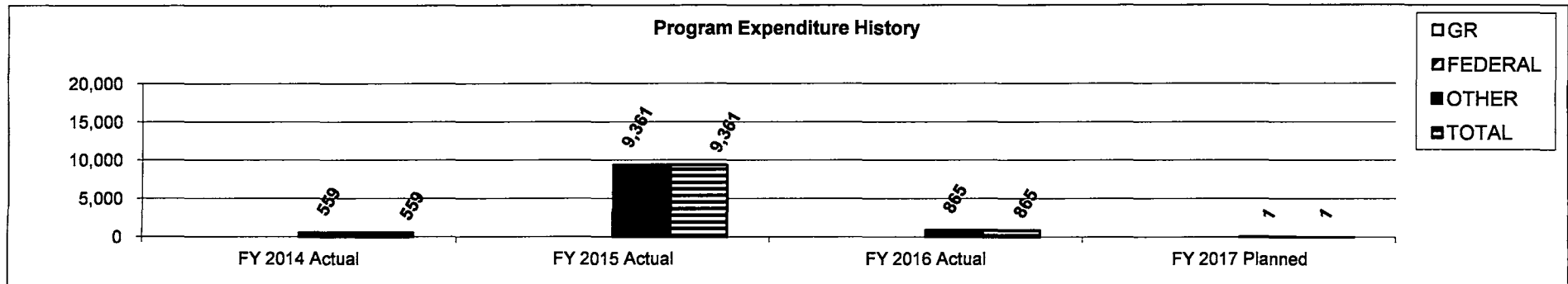
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

7a. Provide an effectiveness measure.

NA

7b. Provide an efficiency measure.

NA

7c. Provide the number of clients/individuals served, if applicable.

NA

7d. Provide a customer satisfaction measure, if available.

NA

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42013C
Division: Business and Community Services	
Core: International Trade and Investment Offices	

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	1,910,000	0	0	1,910,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	1,910,000	0	0	1,910,000

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE		0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below.

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

3. PROGRAM LISTING (list programs included in this core funding)

International Trade and Investment Offices

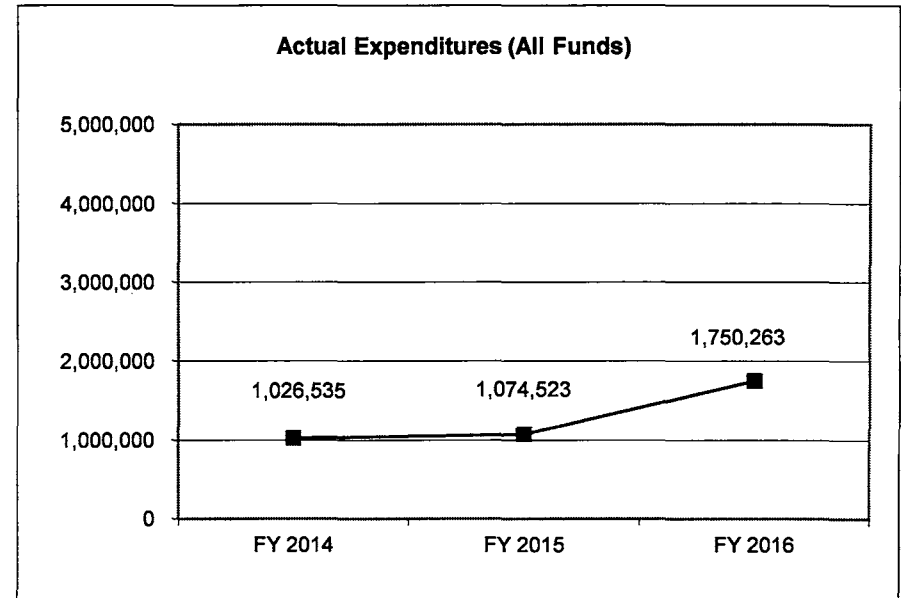
CORE DECISION ITEM

Department:	Economic Development
Division:	Business and Community Services
Core:	International Trade and Investment Offices

Budget Unit 42013C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	1,710,000	1,710,000	1,910,000	1,910,000
Less Reverted (All Funds)	(31,800)	(51,300)	(57,300)	(57,300)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,678,200	1,658,700	1,852,700	1,852,700
Actual Expenditures (All Funds)	1,026,535	1,074,523	1,750,263	N/A
Unexpended (All Funds)	651,665	584,177	102,437	N/A
Unexpended, by Fund:				
General Revenue	1,665	584,177	102,437	N/A
Federal	0	0	0	N/A
Other	650,000	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
INTRN TRADE & INVEST OFFICES**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	1,910,000	0	0	1,910,000	
	Total	0.00	1,910,000	0	0	1,910,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	1,910,000	0	0	1,910,000	
	Total	0.00	1,910,000	0	0	1,910,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	1,910,000	0	0	1,910,000	
	Total	0.00	1,910,000	0	0	1,910,000	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
INTRN TRADE & INVEST OFFICES								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	1,750,263	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
TOTAL - EE	1,750,263	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
TOTAL	1,750,263	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
GRAND TOTAL	\$1,750,263	0.00	\$1,910,000	0.00	\$1,910,000	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
INTRN TRADE & INVEST OFFICES								
CORE								
PROFESSIONAL SERVICES	1,750,263	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
TOTAL - EE	1,750,263	0.00	1,910,000	0.00	1,910,000	0.00	0	0.00
GRAND TOTAL	\$1,750,263	0.00	\$1,910,000	0.00	\$1,910,000	0.00	\$0	0.00
GENERAL REVENUE	\$1,750,263	0.00	\$1,910,000	0.00	\$1,910,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

1. What does this program do?

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India; Sao Paulo, Brazil; Hong Kong; Singapore; Toronto, Canada; and Tel Aviv, Israel are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below.

Sales Promotion: Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

Market Entry Strategies: Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

Investment Strategies: Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

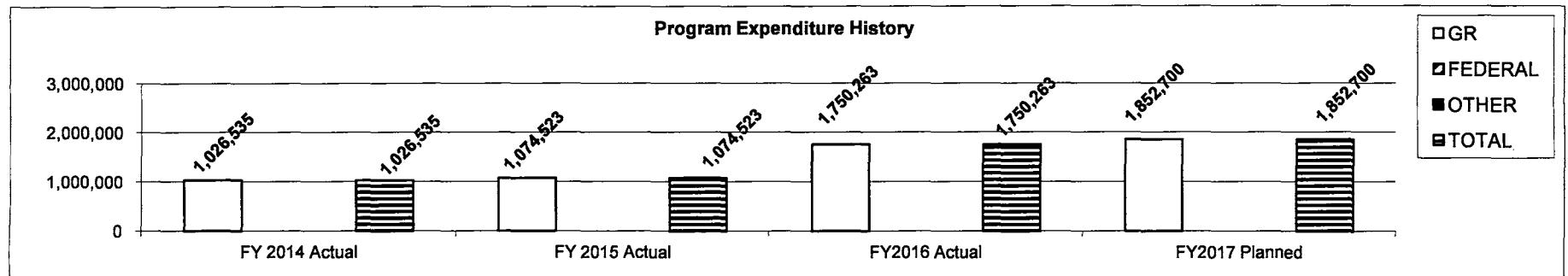
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other" funds?

Economic Development Advancement Fund (0783) in FY14.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

7a. Provide an effectiveness measure.

	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
Trade: \$ Amount of Export Sales	\$25.75M	\$68.3M	\$25.75M	\$48.9M	\$28.33M	\$45.46M	\$44.87M	\$48.91M
Trade: Number of In-Country Contacts Generated	1,028	11,018	1,028	3,822	1,131	7,103	4,832	5,273
Investment: Number of Leads Referred to DED	107	108	107	95	95	172	114	125
Investment: Number of Projects Referred to DED	35	40	35	33	36	60	41	46

7b. Provide an efficiency measure.

	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
\$ Amount of Export Sales	\$23.6M	\$68.3M	\$25.75M	\$48.9M	\$28.33M	\$45.46M	\$44.87M	\$48.91M
Cost of Foreign Offices	\$ 1,157,500	\$1,327,820	\$1,658,700	\$1,074,523	\$1,852,700	\$1,750,263	\$1,852,700	\$1,852,700
Cost Benefit to Achieve Results	\$ 0.05	\$ 0.02	\$ 0.06	\$ 0.02	\$ 0.07	\$ 0.04	\$ 0.04	\$0.04

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

7c. Provide the number of clients/individuals served, if applicable.

	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
Number of Missouri Firms Assisted	554	511	441	265	485	508	362	484
Number of Trade Events Conducted	66	53	138	50	50	84	61	63
Number of Invest. Networking Events	11	40	20	41	20	32	32	32

7d. Provide a customer satisfaction measure, if available.

	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
Customer Satisfaction Rating	95%	97%	94%	95%	94%	92%	94%	95%

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Business Recruitment and Marketing

Budget Unit 42014C

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	2,250,000	2,250,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED foreign offices.

The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

3. PROGRAM LISTING (list programs included in this core funding)

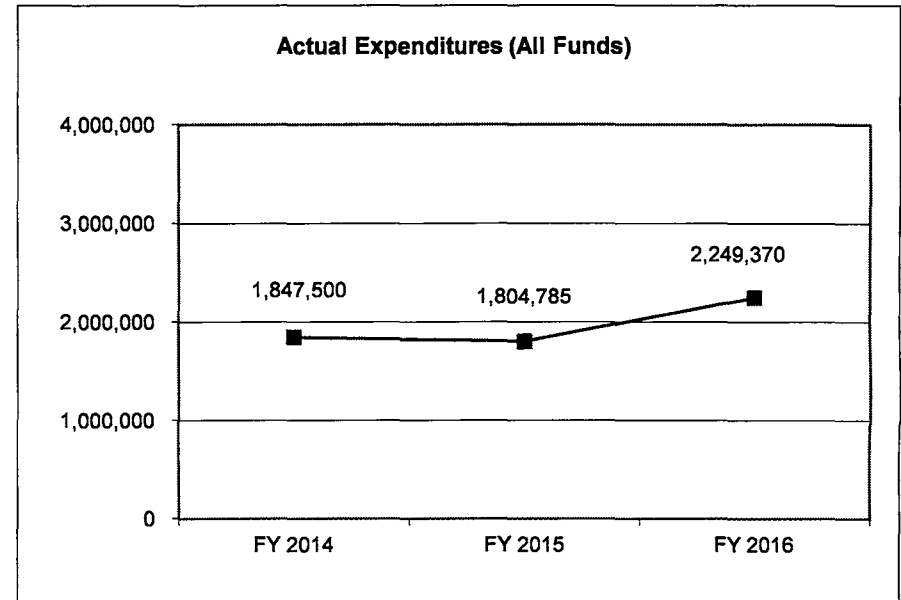
Business Recruitment and Marketing

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42014C</u>
Division:	Business and Community Services	
Core:	Business Recruitment and Marketing	

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	2,250,000	2,250,000	2,250,000	2,250,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	2,250,000	2,250,000	2,250,000	2,250,000
Actual Expenditures (All Funds)	1,847,500	1,804,785	2,249,370	N/A
Unexpended (All Funds)	402,500	445,215	630	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	402,500	445,215	630	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUSINESS RECRUITMENT&MARKETING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	2,250,000	2,250,000	
	Total	0.00	0	0	2,250,000	2,250,000	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
BUSINESS RECRUITMENT&MARKETING									
CORE									
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	2,249,370	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00	
TOTAL - EE	2,249,370	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00	
TOTAL	2,249,370	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00	
GRAND TOTAL	\$2,249,370	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$0	0.00	

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
BUSINESS RECRUITMENT&MARKETING								
CORE								
TRAVEL, IN-STATE	183,130	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	2,066,240	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - EE	2,249,370	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
GRAND TOTAL	\$2,249,370	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$2,249,370	0.00	\$2,250,000	0.00	\$2,250,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

1. What does this program do?

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

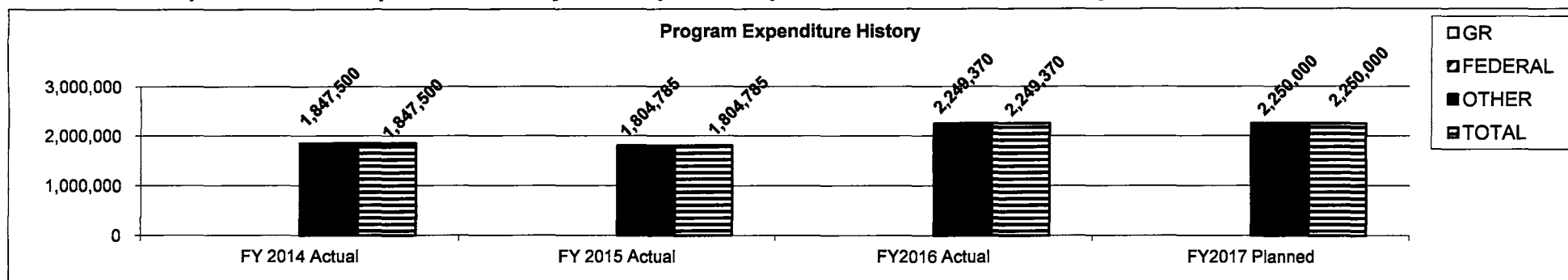
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

7a. Provide an effectiveness measure.

	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
# of Prospective Recruitment Projects	55	183	60	201	65	125	90	120
# of Active Recruitment Projects	75	98	80	127	85	84	90	95
# of Projects Successfully Recruited to Missouri	13	23	14	19	15	13	16	20

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)

NOTE: Actual FY14 figures for prospective and active recruitment projects represent the number of prospects and active projects "opened" during the FY.

7b. Provide an efficiency measure.

	FY2014 Projected	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
\$ of State Funding Investment per New Job Created	N/A	\$582	N/A	\$576	N/A	\$1,407	N/A	N/A
\$ of State Funding Investment per New \$45,000 in Annual Payroll Created	N/A	\$195	N/A	\$421	N/A	\$1,567	N/A	N/A
\$ of State Funding Investment per New \$100,000 in Capital Investment Generated	N/A	\$433	N/A	\$688	N/A	\$1,012	N/A	N/A

NOTE: Efficiency Measure Actuals are a result of a recruitment project worked by the program.

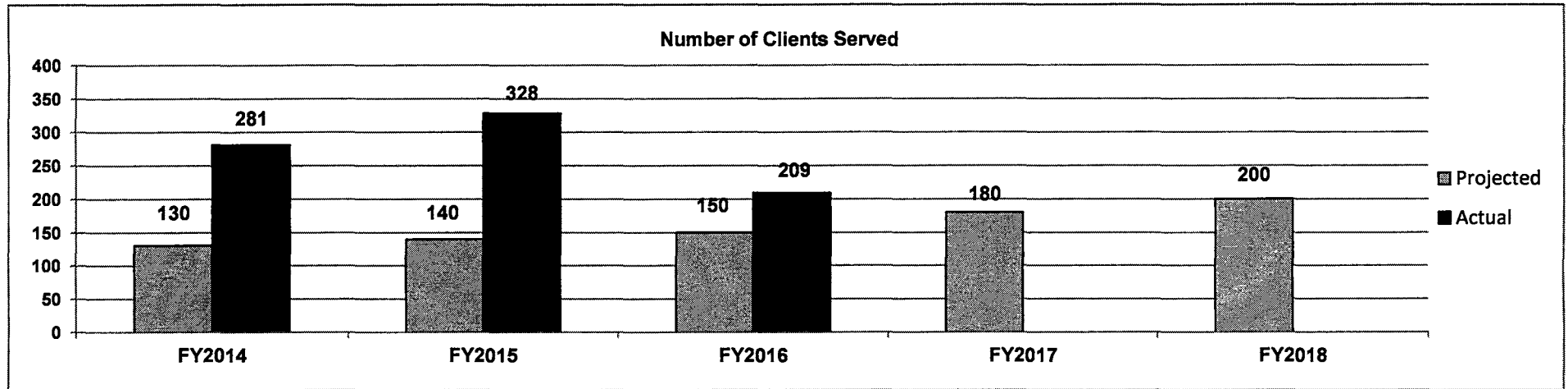
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

7c. Provide the number of clients/individuals served, if applicable.



NOTE: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

NOTE: "Number of Clients Served" includes only the 12-month average of prospective and active recruitment projects; it excludes additional clients served that do not fall into either project category. These additional clients served typically account for 20 to 30 per year.

7d. Provide a customer satisfaction measure, if available.

N/A

CORE DECISION ITEM

Department: Economic Development
 Division: Business and Community Services
 Core: BRAC Analysis

Budget Unit 42075C

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	250,000	0	0	250,000
TRF	0	0	0	0
Total	250,000	0	0	250,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek future BRAC (Base Re-alignment and Closure) authorizations.

3. PROGRAM LISTING (list programs included in this core funding)

BRAC Analysis

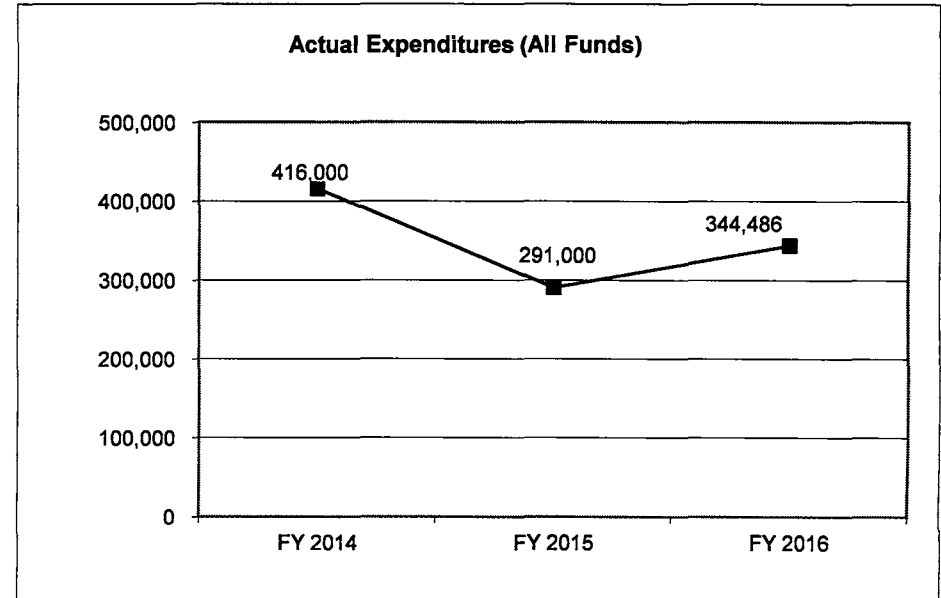
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: BRAC Analysis

Budget Unit 42075C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	425,000	300,000	400,000	250,000
Less Reverted (All Funds)	(9,000)	(9,000)	(12,000)	(7,500)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	416,000	291,000	388,000	242,500
Actual Expenditures (All Funds)	416,000	291,000	344,486	N/A
Unexpended (All Funds)	0	0	43,514	N/A
Unexpended, by Fund:				
General Revenue	0	0	43,514	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BRAC ANALYSIS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
BRAC ANALYSIS								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	344,486	0.00	250,000	0.00	250,000	0.00	0	0.00
TOTAL - PD	344,486	0.00	250,000	0.00	250,000	0.00	0	0.00
TOTAL	344,486	0.00	250,000	0.00	250,000	0.00	0	0.00
GRAND TOTAL	\$344,486	0.00	\$250,000	0.00	\$250,000	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
BRAC ANALYSIS								
CORE								
PROGRAM DISTRIBUTIONS	344,486	0.00	250,000	0.00	250,000	0.00	0	0.00
TOTAL - PD	344,486	0.00	250,000	0.00	250,000	0.00	0	0.00
GRAND TOTAL	\$344,486	0.00	\$250,000	0.00	\$250,000	0.00	\$0	0.00
GENERAL REVENUE	\$344,486	0.00	\$250,000	0.00	\$250,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: BRAC Analysis

Program is found in the following core budget(s): BRAC Analysis

1. What does this program do?

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek future BRAC (Base Re-alignment and Closure) authorizations.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

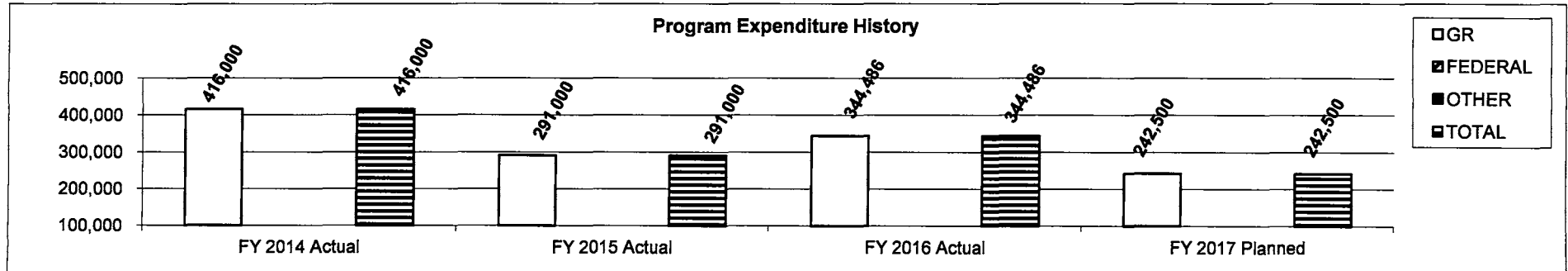
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

N/A

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: BRAC Analysis

Program is found in the following core budget(s): BRAC Analysis

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42076C
Division:	Business and Community Services		
Core:	Missouri Military Installation Advocacy		

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	102,000	0	0	102,000
EE	100,000	0	0	100,000
PSD	150,000	0	0	150,000
TRF	0	0	0	0
Total	352,000	0	0	352,000
FTE	1.00	0.00	0.00	1.00

Est. Fringe	38,154	0	0	38,154
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total
PS		0	0	0
EE		0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The purpose of the Missouri Military Installation Advocacy appropriation is to promote the presence and expansion of Missouri's military installations in the state. The Military Advocate will work closely with the department regarding the Base Realignment and Closure (BRAC) to respond on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available.

3. PROGRAM LISTING (list programs included in this core funding)

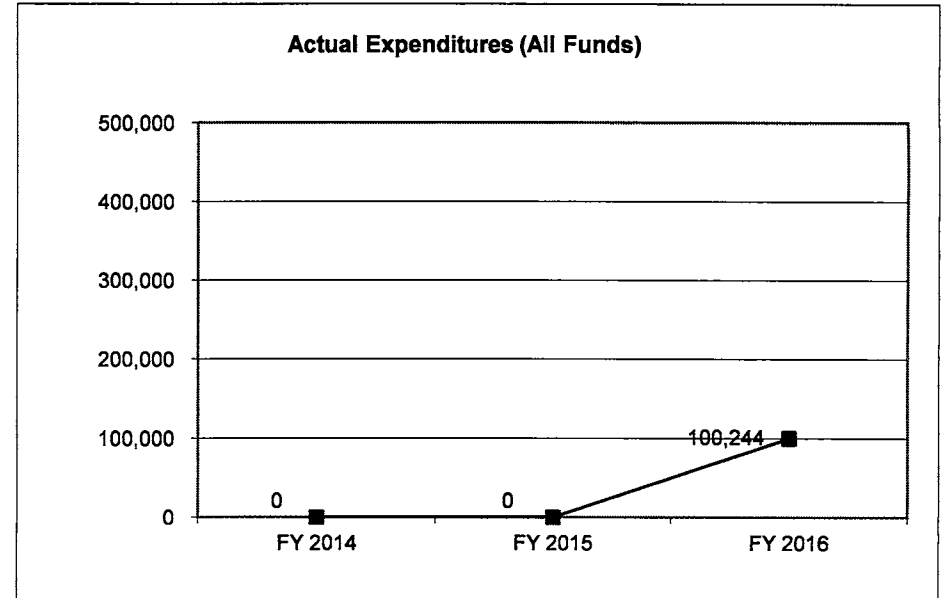
Missouri Military Installation Advocacy

CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>42076C</u>
Division:	Business and Community Services	
Core:	Missouri Military Installation Advocacy	

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	0	0	200,000	352,000
Less Reverted (All Funds)	0	0	(6,000)	(10,560)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	194,000	341,440
Actual Expenditures (All Funds)	0	0	100,244	N/A
Unexpended (All Funds)	0	0	93,756	N/A
Unexpended, by Fund:				
General Revenue	0	0	93,756	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MILITARY ADVOCATE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.00	102,000	0	0	102,000	
	EE	0.00	100,000	0	0	100,000	
	PD	0.00	150,000	0	0	150,000	
	Total	1.00	352,000	0	0	352,000	
DEPARTMENT CORE REQUEST							
	PS	1.00	102,000	0	0	102,000	
	EE	0.00	100,000	0	0	100,000	
	PD	0.00	150,000	0	0	150,000	
	Total	1.00	352,000	0	0	352,000	
GOVERNOR'S RECOMMENDED CORE							
	PS	1.00	102,000	0	0	102,000	
	EE	0.00	100,000	0	0	100,000	
	PD	0.00	150,000	0	0	150,000	
	Total	1.00	352,000	0	0	352,000	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MILITARY ADVOCATE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	5,000	0.04	102,000	1.00	102,000	1.00	0	0.00
TOTAL - PS	5,000	0.04	102,000	1.00	102,000	1.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	5,244	0.00	100,000	0.00	100,000	0.00	0	0.00
TOTAL - EE	5,244	0.00	100,000	0.00	100,000	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	90,000	0.00	150,000	0.00	150,000	0.00	0	0.00
TOTAL - PD	90,000	0.00	150,000	0.00	150,000	0.00	0	0.00
TOTAL	100,244	0.04	352,000	1.00	352,000	1.00	0	0.00
GRAND TOTAL	\$100,244	0.04	\$352,000	1.00	\$352,000	1.00	\$0	0.00

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42076C BUDGET UNIT NAME: Military Advocate HOUSE BILL SECTION: 7.025	DEPARTMENT: Economic Development DIVISION: Business and Community Services
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1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations for the Military Advocate Section. This flexibility is needed to ensure our ability to immediately address any identified operation modifications in order to provide the highest quality service to Missourians. Areas of need include special or emergency projects, training, travel, purchase supplies and other equipment to make the position more efficient.

General Revenue: Military Advocate PS (9400-0101) - \$102,000 * 25% = \$25,500 and Military Advocate EE (9401-0101) - \$250,000 * 25% = \$62,500

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and EE will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and EE will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2016, the Military Advocate flexed \$0.	In FY 2017, the Military Advocate was appropriated 25% flexibility between PS and EE appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MILITARY ADVOCATE								
CORE								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	102,000	1.00	102,000	1.00	0	0.00
SPECIAL ASST PROFESSIONAL	5,000	0.04	0	0.00	0	0.00	0	0.00
TOTAL - PS	5,000	0.04	102,000	1.00	102,000	1.00	0	0.00
TRAVEL, IN-STATE	1,190	0.00	20,000	0.00	21,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	1,874	0.00	40,000	0.00	42,000	0.00	0	0.00
SUPPLIES	30	0.00	20,000	0.00	17,100	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	240	0.00	0	0.00	200	0.00	0	0.00
COMMUNICATION SERV & SUPP	342	0.00	20,000	0.00	18,100	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	100	0.00	0	0.00
OTHER EQUIPMENT	1,211	0.00	0	0.00	1,100	0.00	0	0.00
MISCELLANEOUS EXPENSES	357	0.00	0	0.00	400	0.00	0	0.00
TOTAL - EE	5,244	0.00	100,000	0.00	100,000	0.00	0	0.00
PROGRAM DISTRIBUTIONS	90,000	0.00	150,000	0.00	150,000	0.00	0	0.00
TOTAL - PD	90,000	0.00	150,000	0.00	150,000	0.00	0	0.00
GRAND TOTAL	\$100,244	0.04	\$352,000	1.00	\$352,000	1.00	\$0	0.00
GENERAL REVENUE	\$100,244	0.04	\$352,000	1.00	\$352,000	1.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Military Installation Advocacy

Program is found in the following core budget(s): Missouri Military Installation Advocacy

1. What does this program do?

The purpose of the Missouri Military Installation Advocacy appropriation is to promote the presence and expansion of Missouri's military installations in the state. The Military Advocate will work closely with the department regarding the Base Realignment and Closure (BRAC) to respond on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

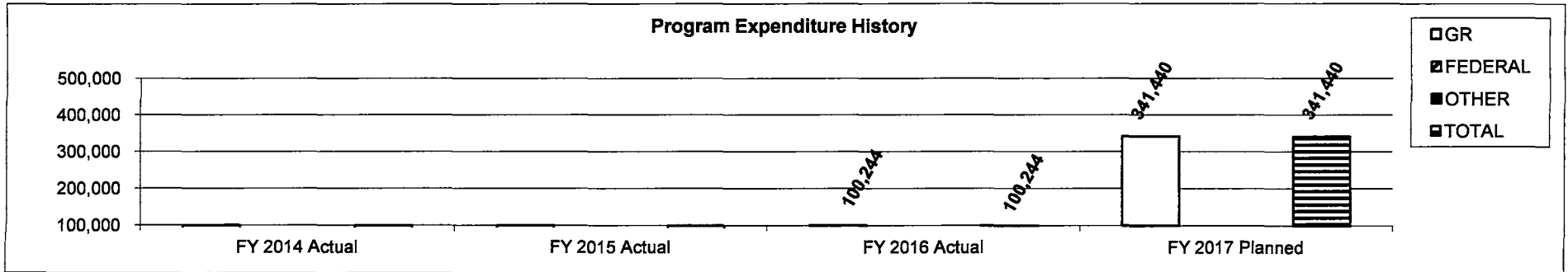
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

N/A

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Military Installation Advocacy

Program is found in the following core budget(s): Missouri Military Installation Advocacy

7a. Provide an effectiveness measure.

Measure is under development.

7b. Provide an efficiency measure.

Measure is under development.

7c. Provide the number of clients/individuals served, if applicable.

Measure is under development.

7d. Provide a customer satisfaction measure, if available.

Measure is under development.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Small Business Development Centers Transfer

Budget Unit 42078C

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

Small Business Development Centers Transfer Fiscal Year 2017 - This core decision item will spend the remaining cash balance in the Missouri Small Business Development Center Fund. The moneys in the Missouri Small Business Development Centers Fund provided funding to the Missouri Federal and State Technology Partnership Program (MOFAST). MTC plans to spend the remaining funds on initiatives to support high tech entrepreneurship.

Lewis and Clark Discovery Fund Transfer Fiscal Year 2016 - This core decision item will spend the remaining cash balance in the Lewis and Clark Discovery Fund. The moneys in the Lewis and Clark Discovery Fund provided funds to Missouri's colleges and universities for facility and infrastructure improvements in order to enhance the Missouri higher education system's position as a national leader in scientific research and education.

3. PROGRAM LISTING (list programs included in this core funding)

N/A

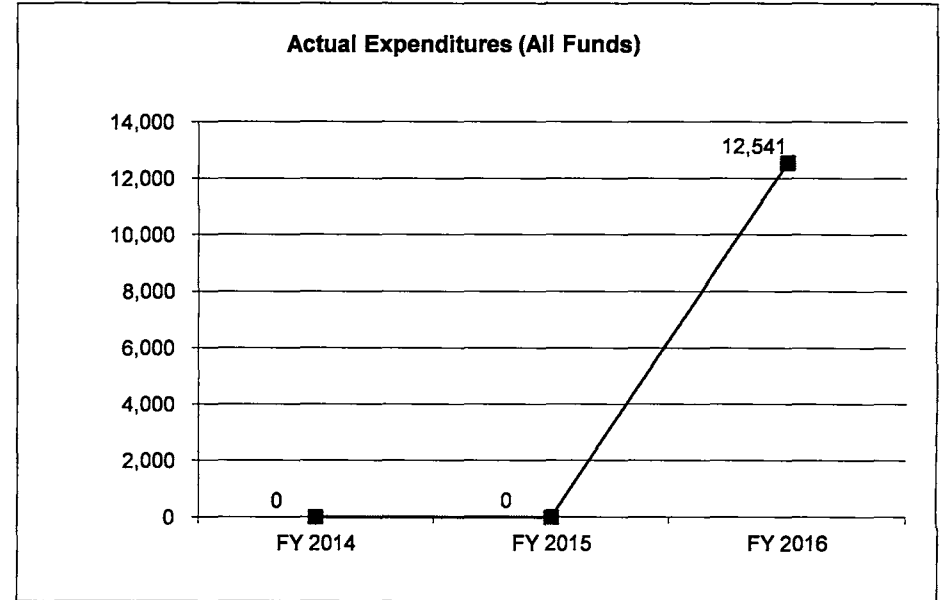
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Small Business Development Centers Transfer

Budget Unit 42078C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	0	0	15,000	100
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	15,000	100
Actual Expenditures (All Funds)	0	0	12,541	0
Unexpended (All Funds)	0	0	2,459	100
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	0	0
Other	0	0	2,459	0
			(1)	(2)



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:
 (1) Remaining balance in the Lewis and Clark Discovery Fund expended in FY16
 (2) Remaining balance in the Missouri Small Business Development Centers Fund to be expended in FY17

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SMALL BUS DEV CENTERS TRANSFER**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		TRF	0.00	0	0	100	100	
		Total	0.00	0	0	100	100	
DEPARTMENT CORE ADJUSTMENTS								
Core Reduction	1047 T040	TRF	0.00	0	0	(100)	(100)	SBDC Fund at \$0 after trf in FY17 budget.
NET DEPARTMENT CHANGES			0.00	0	0	(100)	(100)	
DEPARTMENT CORE REQUEST								
		TRF	0.00	0	0	0	0	
		Total	0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE								
		TRF	0.00	0	0	0	0	
		Total	0.00	0	0	0	0	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit									
Decision Item		FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SMALL BUS DEV CENTERS TRANSFER									
CORE									
FUND TRANSFERS									
MO SMALL BUS DEVELOPMENT CTRS		0	0.00	100	0.00	0	0.00	0	0.00
LEWIS & CLARK DISCOVERY FUND		12,541	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF		12,541	0.00	100	0.00	0	0.00	0	0.00
TOTAL		12,541	0.00	100	0.00	0	0.00	0	0.00
GRAND TOTAL									
		\$12,541	0.00	\$100	0.00	\$0	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SMALL BUS DEV CENTERS TRANSFER								
CORE								
TRANSFERS OUT	12,541	0.00	100	0.00	0	0.00	0	0.00
TOTAL - TRF	12,541	0.00	100	0.00	0	0.00	0	0.00
GRAND TOTAL	\$12,541	0.00	\$100	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$12,541	0.00	\$100	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Small Business Development Centers Transfer

Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

Small Business Development Centers Transfer Fiscal Year 2017 - This core decision item will spend the remaining cash balance in the Missouri Small Business Development Center Fund. The moneys in the Missouri Small Business Development Centers Fund provided funding to the Missouri Federal and State Technology Partnership Program (MOFAST). MTC plans to spend the remaining funds on initiatives to support high tech entrepreneurship.

Lewis and Clark Discovery Fund Transfer Fiscal Year 2016 - This core decision item will spend the remaining cash balance in the Lewis and Clark Discovery Fund. The moneys in the Lewis and Clark Discovery Fund provided funds to Missouri's colleges and universities for facility and infrastructure improvements in order to enhance the Missouri higher education system's position as a national leader in scientific research and education.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

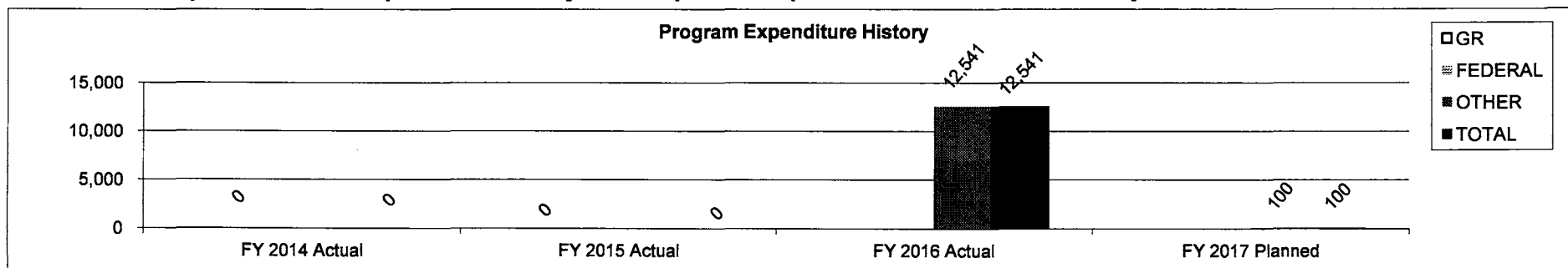
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

N/A

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Small Business Development Centers Transfer

Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

CORE DECISION ITEM

Department: Economic Development					Budget Unit 41962C				
Division: Business and Community Services									
Core: Missouri Technology Corporation (MTC)									
1. CORE FINANCIAL SUMMARY									
	FY 2018 Budget Request					FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	22,910,000	22,910,000	PSD	0	0		0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	22,910,000	22,910,000	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Missouri Technology Investment Fund (0172)					Other Funds: Missouri Technology Investment Fund (0172)				
Notes: Requires a GR transfer to MTIF (0172)					Notes: Requires a GR transfer to MTIF (0172)				
2. CORE DESCRIPTION									
<p>This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP) programs.</p> <p>The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are <i>ex officio</i> members of the board.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri Technology Corporation (MTC), Innovation Centers and Missouri Manufacturing Extension Partnership (MEP).									

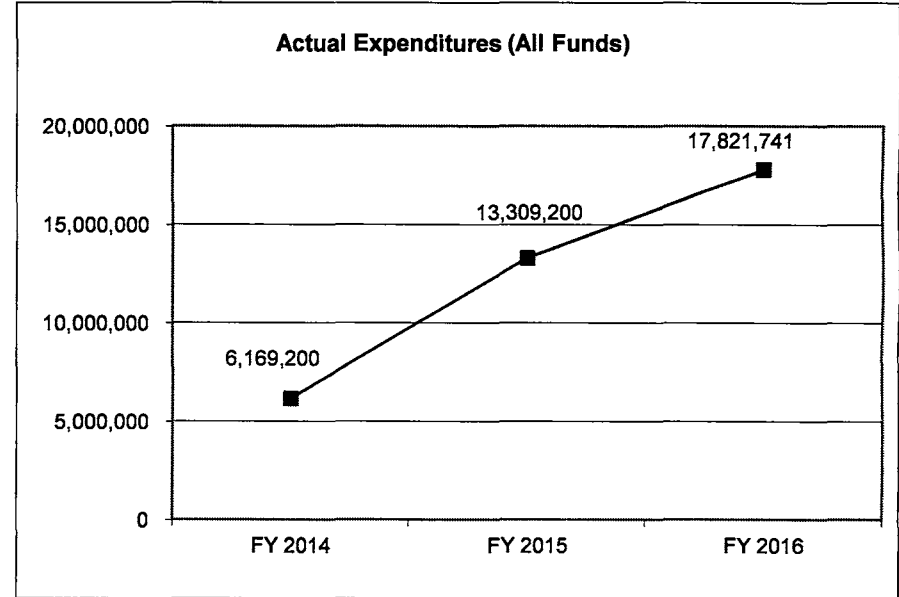
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Missouri Technology Corporation (MTC)

Budget Unit 41962C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	6,360,000	13,860,000	18,360,000	22,910,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	6,360,000	13,860,000	18,360,000	22,910,000
Actual Expenditures (All Funds)	6,169,200	13,309,200	17,821,741	N/A
Unexpended (All Funds)	190,800	550,800	538,259	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	190,800	550,800	538,259	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

- (1) Unexpended amount includes Governor's standard 3% reserve on GR funds.
- (2) Unexpended amount includes Governor's standard 3% reserve on GR funds from combined MTC Core and Early Stage Business Grants.
- (3) Unexpended amount includes Governor's standard 3% reserve on GR funds from MTC Core, Soybean Research, and Beef Cattle Research less transfer from Lewis and Clark Discovery Fund remaining balance \$12,541.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH CORP-RAM

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	22,910,000	22,910,000	
	Total	0.00	0	0	22,910,000	22,910,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	22,910,000	22,910,000	
	Total	0.00	0	0	22,910,000	22,910,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	22,910,000	22,910,000	
	Total	0.00	0	0	22,910,000	22,910,000	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MO TECH CORP-RAM									
CORE									
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	17,821,741	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00	
TOTAL - PD	17,821,741	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00	
TOTAL	17,821,741	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00	
GRAND TOTAL	\$17,821,741	0.00	\$22,910,000	0.00	\$22,910,000	0.00	\$0	0.00	

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO TECH CORP-RAM								
CORE								
PROGRAM DISTRIBUTIONS	17,821,741	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00
TOTAL - PD	17,821,741	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00
GRAND TOTAL	\$17,821,741	0.00	\$22,910,000	0.00	\$22,910,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$17,821,741	0.00	\$22,910,000	0.00	\$22,910,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

1. What does this program do?

The Missouri Technology Corporation is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

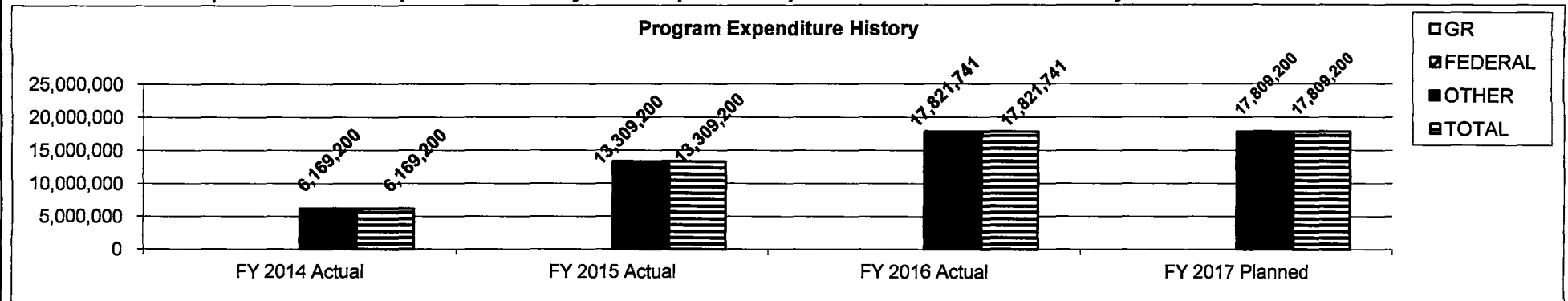
3. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), requires General Revenue transfer.

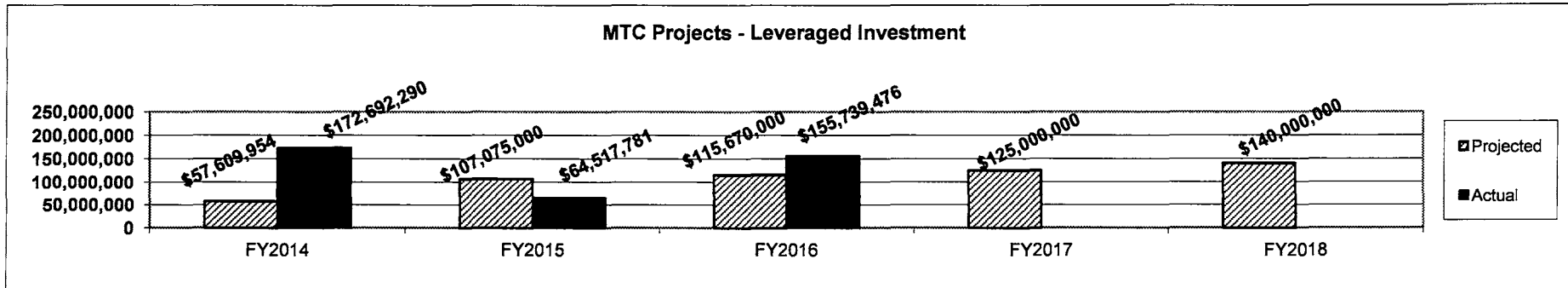
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

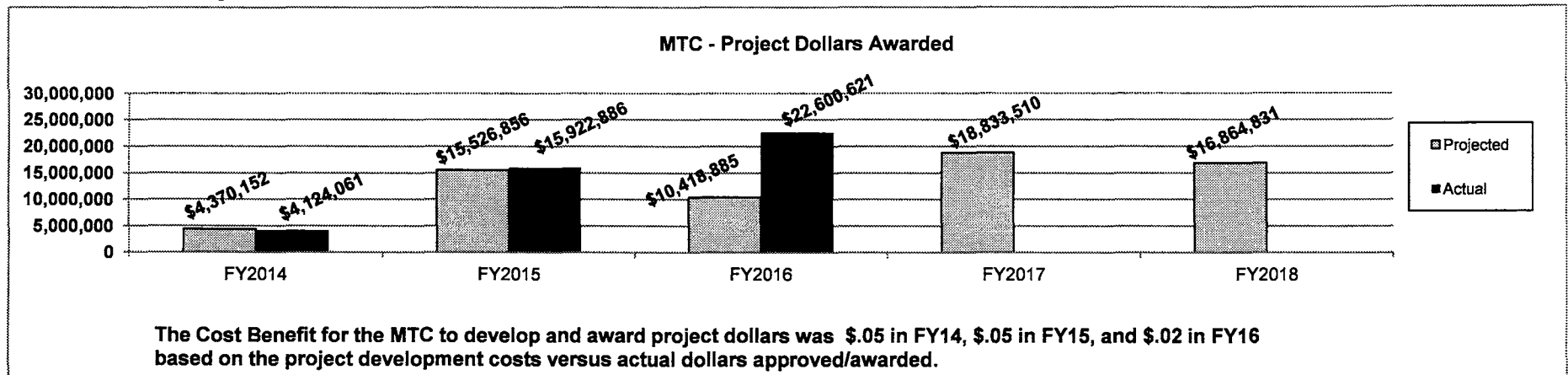
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



Note: MTC Effectiveness Measure includes Innovation Centers, MEP, Lewis and Clark Discovery Initiative and IDEA Fund project results.

7b. Provide an efficiency measure.



Note: MTC Effectiveness Measure includes Innovation Centers, MEP, Lewis and Clark Discovery Initiative and IDEA Fund project results.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s):

7c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

7d. Provide a customer satisfaction measure, if available.

There is not an external customer satisfaction measure available at this time.

CORE DECISION ITEM

Department: Economic Development
 Division: Business and Community Services
 Core: MO Technology Investment Fund Transfer

Budget Unit 42080C

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	22,910,000	0	0	22,910,000
Total	22,910,000	0	0	22,910,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the state's technology programs including: Missouri Manufacturing Extension Partnership (MEP) and the Innovation Centers.

3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

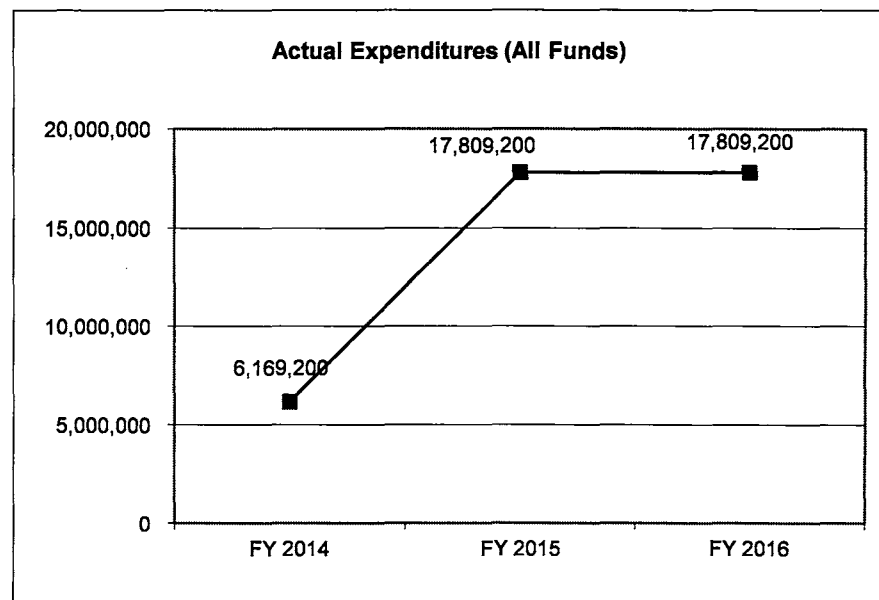
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MO Technology Investment Fund Transfer

Budget Unit 42080C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	6,360,000	18,360,000	18,360,000	22,910,000
Less Reverted (All Funds)	(190,800)	(550,800)	(550,800)	(550,800)
Less Restricted (All Funds)	0	0	0	(4,550,000)
Budget Authority (All Funds)	6,169,200	17,809,200	17,809,200	17,809,200
Actual Expenditures (All Funds)	6,169,200	17,809,200	17,809,200	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
				(1)



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Funding restricted for new projects including MU Research Reactor (\$2M), R&D Facility for Biochar (\$2.5M) and MTC Core \$50,000.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO TECH INVESTMENT TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	22,910,000	0	0	22,910,000	
	Total	0.00	22,910,000	0	0	22,910,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	22,910,000	0	0	22,910,000	
	Total	0.00	22,910,000	0	0	22,910,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	22,910,000	0	0	22,910,000	
	Total	0.00	22,910,000	0	0	22,910,000	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit									
Decision Item		FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO TECH INVESTMENT TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE		17,809,200	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00
TOTAL - TRF		17,809,200	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00
TOTAL		17,809,200	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00
GRAND TOTAL									
		\$17,809,200	0.00	\$22,910,000	0.00	\$22,910,000	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO TECH INVESTMENT TRANSFER								
CORE								
TRANSFERS OUT	17,809,200	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00
TOTAL - TRF	17,809,200	0.00	22,910,000	0.00	22,910,000	0.00	0	0.00
GRAND TOTAL	\$17,809,200	0.00	\$22,910,000	0.00	\$22,910,000	0.00	\$0	0.00
GENERAL REVENUE	\$17,809,200	0.00	\$22,910,000	0.00	\$22,910,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

1. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 348.251 - 348.272, RSMo.

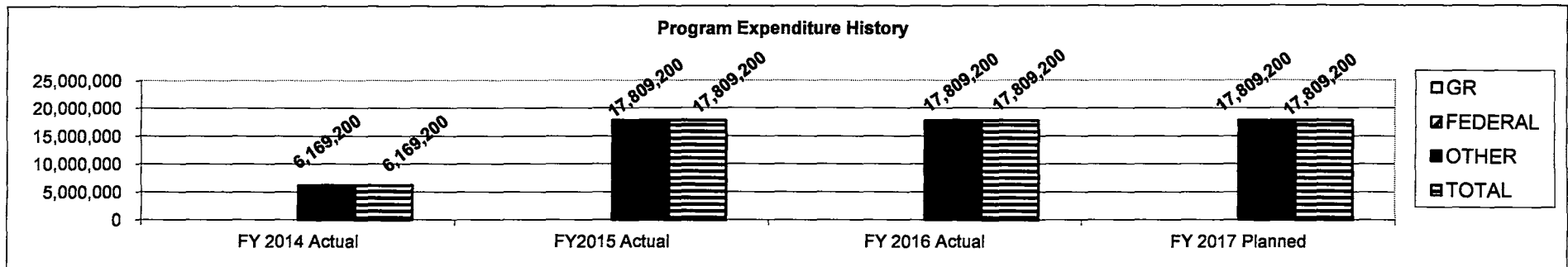
3. Are there federal matching requirements? If yes, please explain.

Yes, for the Missouri Manufactured Extension Partnership program.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

Transfer from General Revenue to Missouri Technology Investment Fund

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>42165C</u>				
Division: Business and Community Services									
Core: Community Development Block Grant (CDBG)									
1. CORE FINANCIAL SUMMARY									
	FY 2018 Budget Request					FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	169,992	806,966	0	976,958	PS			0	0
EE	176,341	1,066,451	0	1,242,792	EE			0	0
PSD	0	58,908,800	0	58,908,800	PSD	0			0
TRF	0	0	0	0	TRF	0	0	0	0
Total	346,333	60,782,217	0	61,128,550	Total	0	0	0	0
FTE	5.65	17.36	0.00	23.01	FTE			0.00	0.00
Est. Fringe	104,648	399,249	0	503,897	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Notes:					Other Funds: Notes:				
2. CORE DESCRIPTION									
<p>The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).</p> <p>The CDBG Program is administered by the Compliance Team staff. Of the federal program distribution amount, \$15 million is appropriated for authorization of funding in FY17 and the remainder is appropriated for previous Fiscal Year authorizations.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Community Development Block Grant Program									

CORE DECISION ITEM

Department: Economic Development

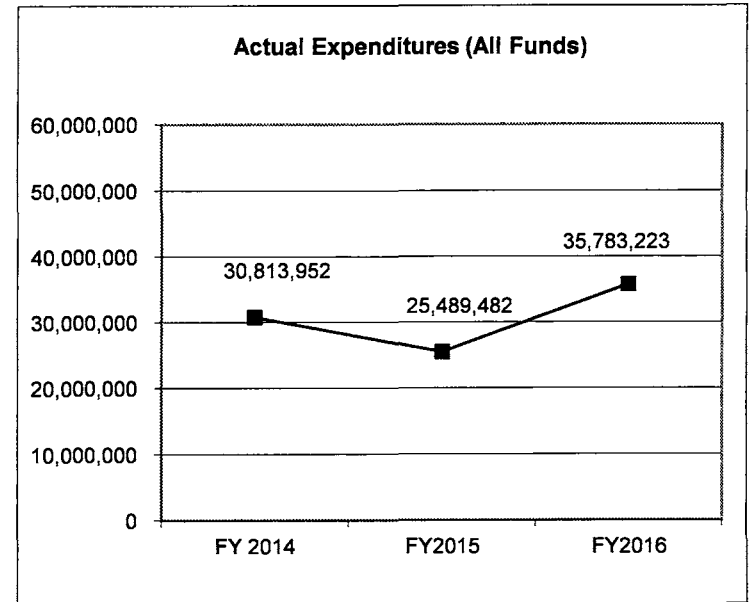
Budget Unit 42165C

Division: Business and Community Services

Core: Community Development Block Grant (CDBG)

4. FINANCIAL HISTORY

	FY 2014 Actual	FY2015 Actual	FY2016 Actual	FY2017 Current Yr.
Appropriation (All Funds)	80,000,000	70,000,000	71,018,242	63,036,002
Less Reverted (All Funds)	0	0	(7,555)	(7,614)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	80,000,000	70,000,000	71,010,687	63,028,388
Actual Expenditures (All Funds)	30,813,952	25,489,482	35,783,223	N/A
Unexpended (All Funds)	49,186,048	44,510,518	35,227,464	N/A
Unexpended, by Fund:				
General Revenue	0	0	47,064	N/A
Federal	49,186,048	44,510,518	37,180,400	N/A
Other	0	0	0	N/A
			(1) and (2)	(2) (3)



Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

- (1) GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and consolidated under CDBG Program.
- (2) \$2M appropriation from Humanities Council Trust Fund was a one-time appropriation and expended in FY16.
- (3) Compliance Team PS, E&E and corresponding FTE transferred to the CDBG Program.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
CDBG PROGRAM**

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	21.00	98,780	806,966	0	905,746	
		EE	0.00	155,005	1,116,451	0	1,271,456	
		PD	0.00	0	58,858,800	2,000,000	60,858,800	
		Total	21.00	253,785	60,782,217	2,000,000	63,036,002	
DEPARTMENT CORE ADJUSTMENTS								
Core Reduction	1048 9781	PD	0.00	0	0	(2,000,000)	(2,000,000)	Allocation fully expended.
Core Reallocation	612 9360	EE	0.00	0	(50,000)	0	(50,000)	More closely align to budget actuals.
Core Reallocation	612 9360	PD	0.00	0	50,000	0	50,000	More closely align to budget actuals.
Core Reallocation	972 9361	PS	2.01	71,212	0	0	71,212	Core Reallocate Compliance PS, E&E, and FTE to CDBG Program.
Core Reallocation	972 9362	EE	0.00	21,336	0	0	21,336	Core Reallocate Compliance PS, E&E, and FTE to CDBG Program.
NET DEPARTMENT CHANGES			2.01	92,548	0	(2,000,000)	(1,907,452)	
DEPARTMENT CORE REQUEST								
		PS	23.01	169,992	806,966	0	976,958	
		EE	0.00	176,341	1,066,451	0	1,242,792	
		PD	0.00	0	58,908,800	0	58,908,800	
		Total	23.01	346,333	60,782,217	0	61,128,550	
GOVERNOR'S RECOMMENDED CORE								
		PS	23.01	169,992	806,966	0	976,958	
		EE	0.00	176,341	1,066,451	0	1,242,792	

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT
CDBG PROGRAM

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	58,908,800	0	58,908,800	
	Total	23.01	346,333	60,782,217	0	61,128,550	

ECONOMIC DEVELOPMENT

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
CDBG PROGRAM								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	88,875	1.34	98,780	3.64	169,992	5.65	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	423,472	9.78	806,966	17.36	806,966	17.36	0	0.00
TOTAL - PS	512,347	11.12	905,746	21.00	976,958	23.01	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	108,354	0.00	155,005	0.00	176,341	0.00	0	0.00
DED-ED PRO -CDBG- PASSTHROUGH	3,812	0.00	866,200	0.00	866,200	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	34,201	0.00	250,251	0.00	200,251	0.00	0	0.00
TOTAL - EE	146,367	0.00	1,271,456	0.00	1,242,792	0.00	0	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	33,010,398	0.00	58,858,800	0.00	58,858,800	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	114,111	0.00	0	0.00	50,000	0.00	0	0.00
MO HUMANITIES COUNCIL TRUST	2,000,000	0.00	2,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	35,124,509	0.00	60,858,800	0.00	58,908,800	0.00	0	0.00
TOTAL	35,783,223	11.12	63,036,002	21.00	61,128,550	23.01	0	0.00
GRAND TOTAL	\$35,783,223	11.12	\$63,036,002	21.00	\$61,128,550	23.01	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
CDBG PROGRAM								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	3,873	0.13	8,855	0.38	18,815	0.63	0	0.00
OFFICE SUPPORT ASSISTANT	0	0.00	1,511	0.00	1,511	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	16,681	0.61	16,681	0.61	0	0.00
ACCOUNT CLERK II	28,444	1.00	16,803	0.62	16,803	0.62	0	0.00
TRAINING TECH II	0	0.00	121	0.06	121	0.06	0	0.00
MARKETING SPECIALIST I	1,204	0.04	18,713	0.45	18,713	0.45	0	0.00
MARKETING SPECIALIST II	0	0.00	13,009	1.29	13,009	1.29	0	0.00
MARKETING SPECIALIST III	30,594	0.60	73,443	0.50	73,443	0.50	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	88,736	2.84	97,563	1.14	101,245	1.50	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	3,568	0.09	54,665	1.60	60,021	1.70	0	0.00
ECONOMIC DEV INCENTIVE SPC III	190,106	3.92	374,073	11.60	378,487	12.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	53,377	1.02	67,884	0.25	67,884	0.25	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	84,375	1.13	102,813	1.00	129,278	1.60	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	6,416	1.00	13,536	1.00	0	0.00
DIVISION DIRECTOR	13,105	0.13	30,907	0.00	43,062	0.15	0	0.00
DESIGNATED PRINCIPAL ASST DIV	6,771	0.10	22,289	0.50	24,349	0.65	0	0.00
SPECIAL ASST PROFESSIONAL	8,194	0.12	0	0.00	0	0.00	0	0.00
TOTAL - PS	512,347	11.12	905,746	21.00	976,958	23.01	0	0.00
TRAVEL, IN-STATE	27,917	0.00	108,443	0.00	109,336	0.00	0	0.00
TRAVEL, OUT-OF-STATE	8,475	0.00	6,421	0.00	8,911	0.00	0	0.00
FUEL & UTILITIES	0	0.00	7,302	0.00	7,418	0.00	0	0.00
SUPPLIES	7,564	0.00	39,467	0.00	38,577	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	59,391	0.00	87,079	0.00	91,393	0.00	0	0.00
COMMUNICATION SERV & SUPP	5,428	0.00	12,423	0.00	18,112	0.00	0	0.00
PROFESSIONAL SERVICES	8,741	0.00	967,584	0.00	907,925	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	0	0.00	1	0.00	0	0.00
M&R SERVICES	18,678	0.00	2,321	0.00	17,323	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1	0.00	3	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	7,904	0.00	7,904	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	4,855	0.00	4,872	0.00	0	0.00
OTHER EQUIPMENT	1,125	0.00	3,640	0.00	3,657	0.00	0	0.00
PROPERTY & IMPROVEMENTS	8,014	0.00	10	0.00	1,011	0.00	0	0.00

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
CDBG PROGRAM								
CORE								
BUILDING LEASE PAYMENTS	1,000	0.00	1,694	0.00	2,195	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,101	0.00	4,764	0.00	0	0.00
MISCELLANEOUS EXPENSES	34	0.00	7,213	0.00	7,391	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	11,998	0.00	11,999	0.00	0	0.00
TOTAL - EE	146,367	0.00	1,271,456	0.00	1,242,792	0.00	0	0.00
PROGRAM DISTRIBUTIONS	35,124,509	0.00	60,858,800	0.00	58,908,800	0.00	0	0.00
TOTAL - PD	35,124,509	0.00	60,858,800	0.00	58,908,800	0.00	0	0.00
GRAND TOTAL	\$35,783,223	11.12	\$63,036,002	21.00	\$61,128,550	23.01	\$0	0.00
GENERAL REVENUE	\$197,229	1.34	\$253,785	3.64	\$346,333	5.65		0.00
FEDERAL FUNDS	\$33,585,994	9.78	\$60,782,217	17.36	\$60,782,217	17.36		0.00
OTHER FUNDS	\$2,000,000	0.00	\$2,000,000	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

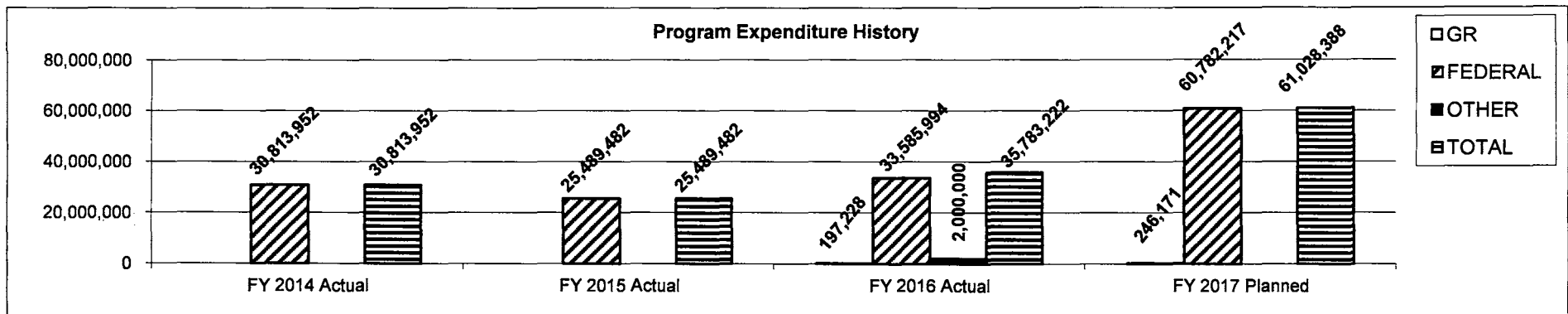
3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note 1: In FY16, GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and were consolidated under CDBG program.

Note 2: \$2M appropriation from Humanities Council Trust Fund was a one-time appropriation and expended in FY16.

6. What are the sources of the "Other" funds?

FY16 - Missouri Humanities Council Trust Fund (0177)

PROGRAM DESCRIPTION

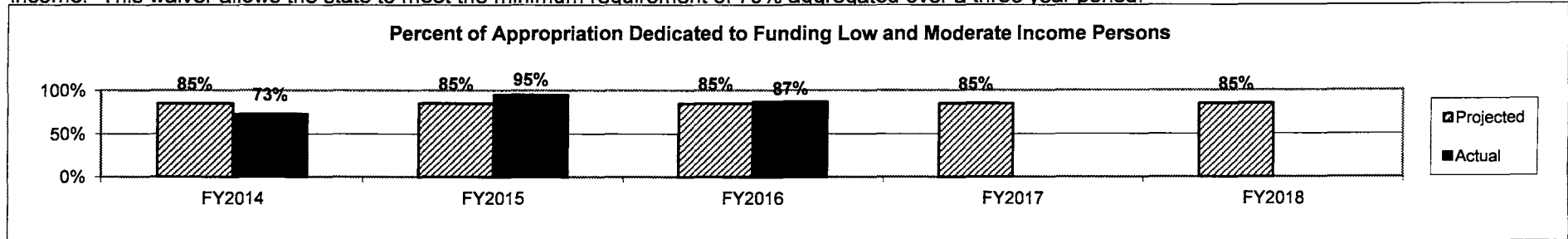
Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

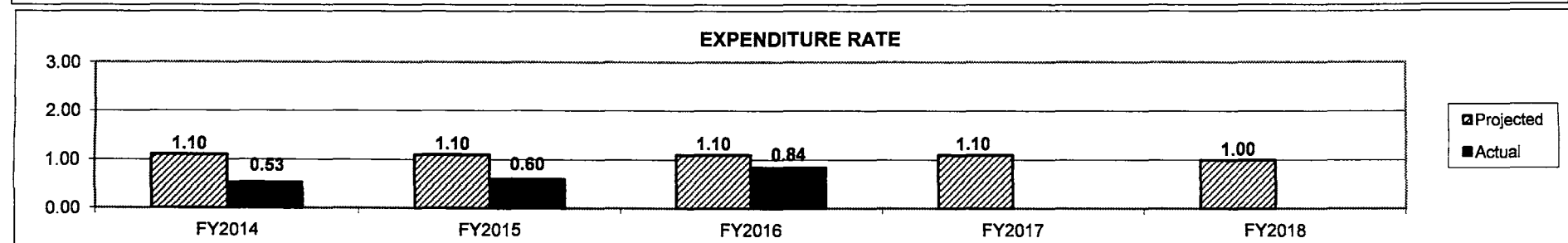
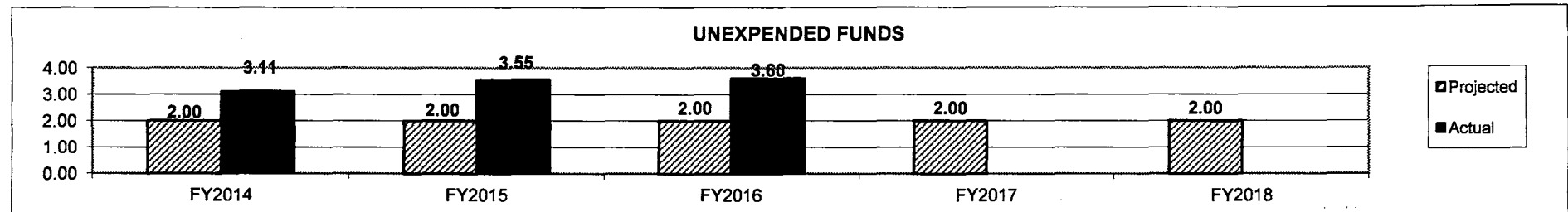
7a. Provide an effectiveness measure.

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



7b. Provide an efficiency measure.

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



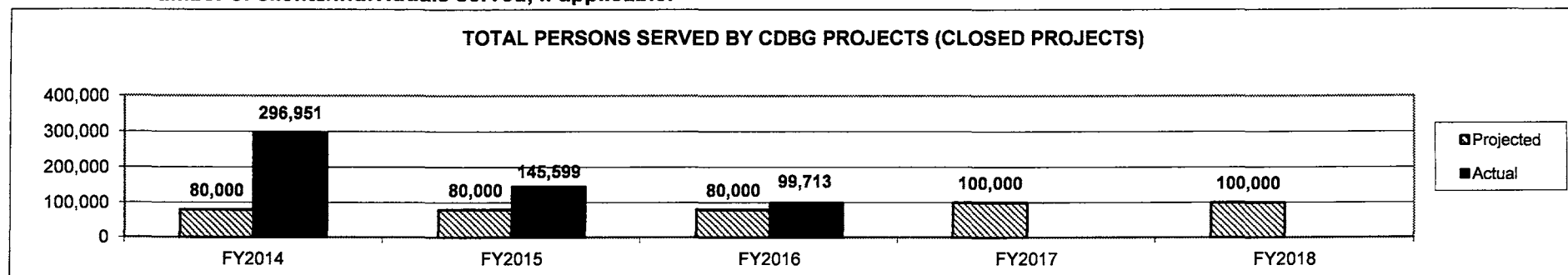
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>42145C</u>						
Division: Business and Community Services					HB Section <u>07.046</u>						
Core: Rural Regional Development Grants											
1. CORE FINANCIAL SUMMARY											
FY 2018 Budget Request					FY 2018 Governor's Recommendation						
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	400,000	0	0	400,000		PSD	0	0	0	0	
TRF	0	0	0	0		TRF	0	0	0	0	
Total	400,000	0	0	400,000		Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
<i>Est. Fringe</i>	0	0	0	0		<i>Est. Fringe</i>	0	0	0	0	
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>						<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					
Other Funds:						Other Funds:					
2. CORE DESCRIPTION											
This core decision item provides \$250,000 to support rural regional development grants and \$150,000 to support Community Development Corporations (CDCs) urban planning and design. Eligible applicants of the rural regional development grants include 19 Regional Planning Commissions (RPCs) and Councils of Government created under Missouri Statute, Chapter 251 or other legally created regional planning commissions. The uses for the grant funds may include, but are not limited to, the following activities: workforce development, such as evaluation and education; entrepreneurship training for pre-venture and existing businesses; development of regional marketing techniques and activities; international trade training for new-to-export businesses in the region; indepth market research and financial analysis for businesses in the region; and demographic and market opportunity research to assist RPCs in developing their comprehensive economic development strategy. The funding for the urban planning and design program provides technical assistance and development services for emerging and progressive CDCs and non-profits with emphasis on urban economic redevelopment goals administered through the UMKC Office of Provost, Department of Architecture, as stated in the appropriation language.											
3. PROGRAM LISTING (list programs included in this core funding)											
Rural Regional Development Grants and Community Development Corporation Urban Planning and Design											

CORE DECISION ITEM

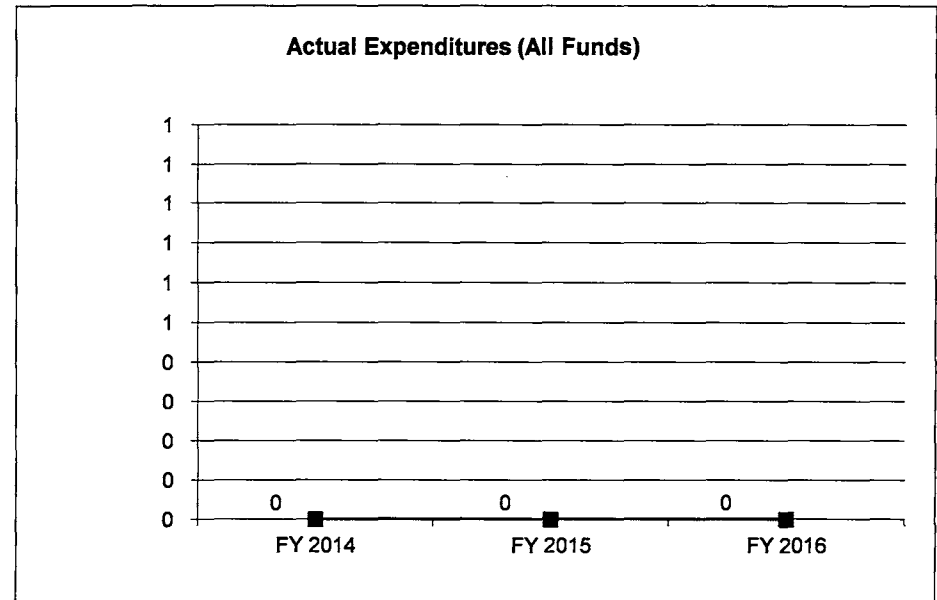
Department: Economic Development
Division: Business and Community Services
Core: Rural Regional Development Grants

Budget Unit 42145C
HB Section 07.046

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	0	0	0	400,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	(400,000)
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	0
Unexpended (All Funds)	0	0	0	0
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	0	0
Other	0	0	0	0

(1)



Reverted includes the statutory three-percent reserve amount (when applicable).

Restricted includes any Governor's Expenditure Restrictions which remained at the end of the fiscal year (when applicable).

NOTES:

(1) Funding restricted including \$250,000 for Rural Regional Development Grants and \$150,000 for Community Development Corporations' Urban Planning and Design.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
RURAL REGIONAL DEVELOPMENT GRANTS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	400,000	0	0	400,000	
	Total	0.00	400,000	0	0	400,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	400,000	0	0	400,000	
	Total	0.00	400,000	0	0	400,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	400,000	0	0	400,000	
	Total	0.00	400,000	0	0	400,000	

ECONOMIC DEVELOPMENT

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
RURAL REGIONAL DEVLPMNT GRANTS								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	400,000	0.00	400,000	0.00	0	0.00
TOTAL - PD	0	0.00	400,000	0.00	400,000	0.00	0	0.00
TOTAL	0	0.00	400,000	0.00	400,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$400,000	0.00	\$400,000	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
RURAL REGIONAL DEVLPMNT GRANTS								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	400,000	0.00	400,000	0.00	0	0.00
TOTAL - PD	0	0.00	400,000	0.00	400,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$400,000	0.00	\$400,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$400,000	0.00	\$400,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 07.046

Program Name: Rural Regional Development Grants

Program is found in the following core budget(s): Rural Regional Development Grants

1. What does this program do?

This core decision item provides \$250,000 to support rural regional development grants and \$150,000 to support Community Development Corporations (CDCs) urban planning and design. Eligible applicants of the rural regional development grants include 19 Regional Planning Commissions (RPCs) and Councils of Government created under Missouri Statute, Chapter 251 or other legally created regional planning commissions. The uses for the grant funds may include, but are not limited to, the following activities: workforce development, such as evaluation and education; entrepreneurship training for pre-venture and existing businesses; development of regional marketing techniques and activities; international trade training for new-to-export businesses in the region; indepth market research and financial analysis for businesses in the region; and demographic and market opportunity research to assist RPCs in developing their comprehensive economic development strategy. The funding for the urban planning and design program provides technical assistance and development services for emerging and progressive CDCs and non-profits with emphasis on urban economic redevelopment goals administered through the UMKC Office of Provost, Department of Architecture, as stated in the appropriation language.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapter 251 of RSMo

3. Are there federal matching requirements? If yes, please explain.

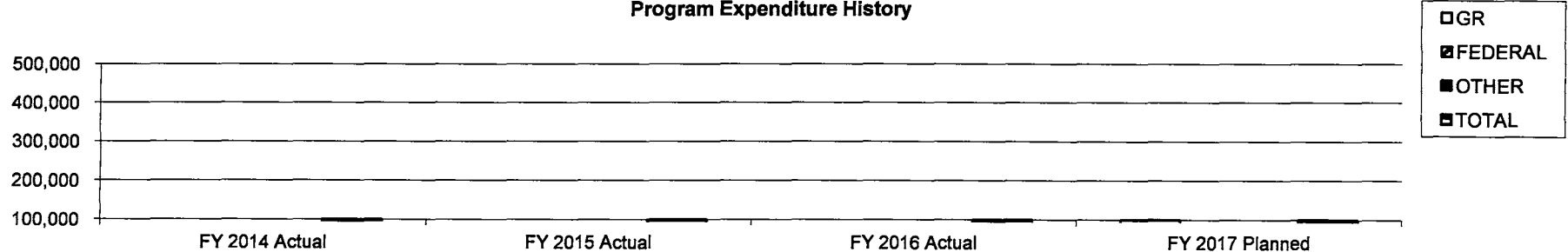
No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

Program Expenditure History



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 07.046

Program Name: Rural Regional Development Grants

Program is found in the following core budget(s): Rural Regional Development Grants

7a. Provide an effectiveness measure.

7b. Provide an efficiency measure.

7c. Provide the number of clients/individuals served, if applicable.

7d. Provide a customer satisfaction measure, if available.

CORE DECISION ITEM

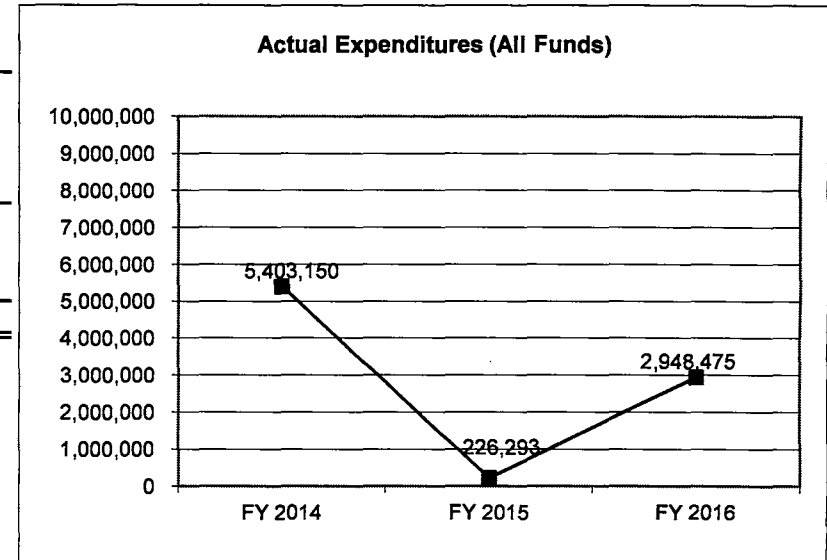
Department: Economic Development					Budget Unit <u>42170C</u>				
Division: Business and Community Services									
Core: State Small Business Credit Initiative (SSBCI)									
1. CORE FINANCIAL SUMMARY									
	FY 2018 Budget Request					FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	9,386,222	0	9,386,222	PSD	0		0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	9,386,222	0	9,386,222	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRIPTION									
<p>The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which implemented programs to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
State Small Business Credit Initiative									

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42170C</u>
Division: Business and Community Services	
Core: State Small Business Credit Initiative (SSBCI)	

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	9,386,222	9,386,222	9,386,222	9,386,222
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	9,386,222	9,386,222	9,386,222	9,386,222
Actual Expenditures (All Funds)	5,403,150	226,293	2,948,475	N/A
Unexpended (All Funds)	3,983,072	9,159,929	6,437,747	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	3,983,072	9,159,929	6,437,747	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SMALL BUSINESS CREDIT**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	0.00	0	9,386,222	0	9,386,222	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	0.00	0	9,386,222	0	9,386,222	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	9,386,222	0	9,386,222	
	Total	0.00	0	9,386,222	0	9,386,222	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
SMALL BUSINESS CREDIT									
CORE									
PROGRAM-SPECIFIC									
DED-ED PROGRAMS-FEDERAL OTHER	2,948,475	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00	
TOTAL - PD	2,948,475	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00	
TOTAL	2,948,475	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00	
GRAND TOTAL	\$2,948,475	0.00	\$9,386,222	0.00	\$9,386,222	0.00	\$0	0.00	

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ECONOMIC DEVELOPMENT**DECISION ITEM DETAIL**

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SMALL BUSINESS CREDIT								
CORE								
PROGRAM DISTRIBUTIONS	2,948,475	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00
TOTAL - PD	2,948,475	0.00	9,386,222	0.00	9,386,222	0.00	0	0.00
GRAND TOTAL	\$2,948,475	0.00	\$9,386,222	0.00	\$9,386,222	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$2,948,475	0.00	\$9,386,222	0.00	\$9,386,222	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Small Business Credit Initiative (SSBCI)

Program is found in the following core budget(s):

1. What does this program do?

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund. The IDEA program funds four targeted programs: (1) Missouri TechLaunch designed to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups; (2) Seed Capital Co-Investment designed to accelerate private investment in Missouri technology startups; (3) High-Tech Industrial Expansion designed to support industrial expansion efforts in Missouri that result in significant capital investment and high-paying jobs in targeted high-tech clusters; and (4) Venture Capital Co-Investment designed to accelerate private investment in Missouri technology early-stage companies and to increase the overall investment impact. The Grow Missouri Loan program seeks to provide a flexible loan to targeted companies in order to facilitate the complete funding of the project.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

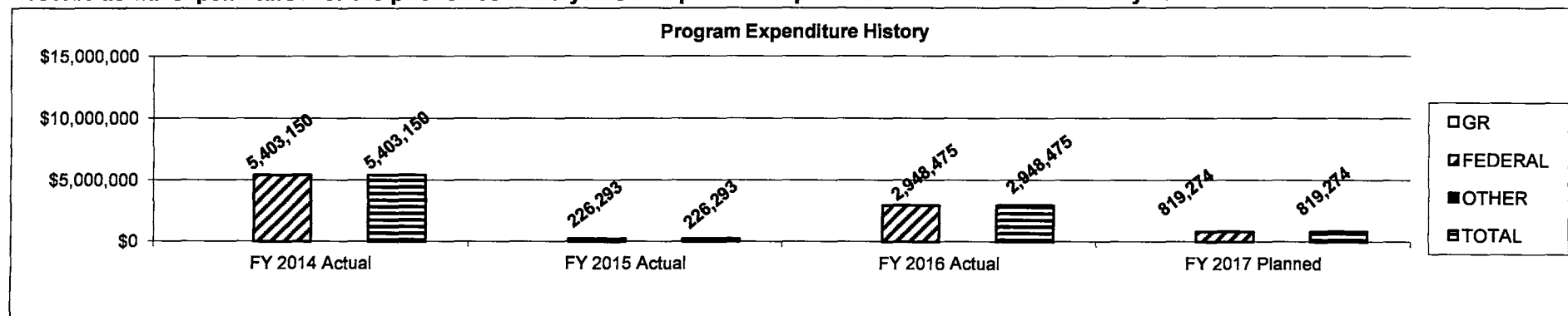
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2017 Planned includes the remaining cash in the fund.

6. What are the sources of the "Other " funds?

N/A

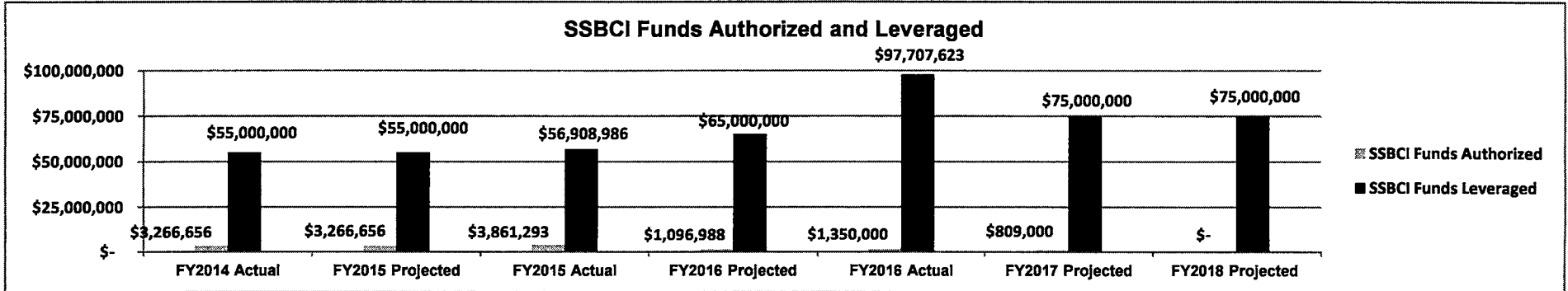
PROGRAM DESCRIPTION

Department: Economic Development

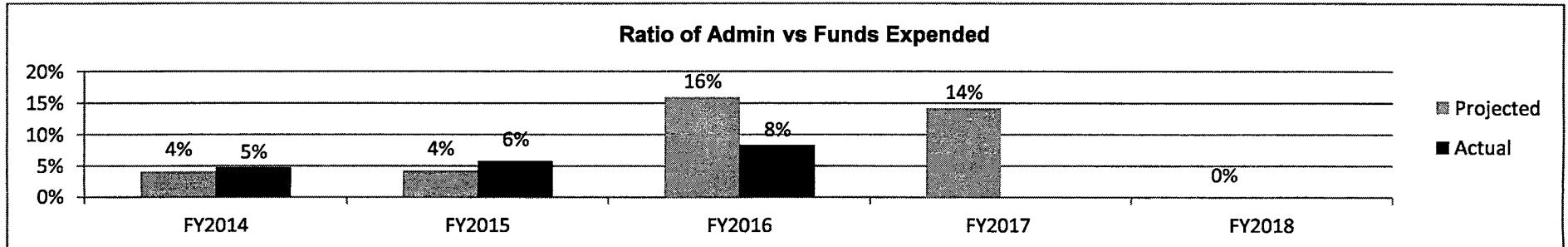
Program Name: State Small Business Credit Initiative (SSBCI)

Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.

	FY2014 Actual	FY2015 Projected	FY2015 Actual	FY2016 Projected	FY2016 Actual	FY2017 Projected	FY2018 Projected
Number of Grow Missouri Applications Received/Reviewed	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Number of Grow Missouri Applications Approved	N/A	N/A	0	N/A	N/A	N/A	N/A
Number of IDEA Fund Applications Received/Reviewed	46	25	0	0	27	N/A	N/A
Number of IDEA Fund Applications Approved	21	10	0	0	8	N/A	N/A

7d. Provide a customer satisfaction measure, if available.

Not applicable at this time.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Main Street

Budget Unit 42140C

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	157,386	0	42,614	200,000
TRF	0	0	0	0
Total	157,386	0	42,614	200,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Notes:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Main Street Program, administered by the Missouri Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program

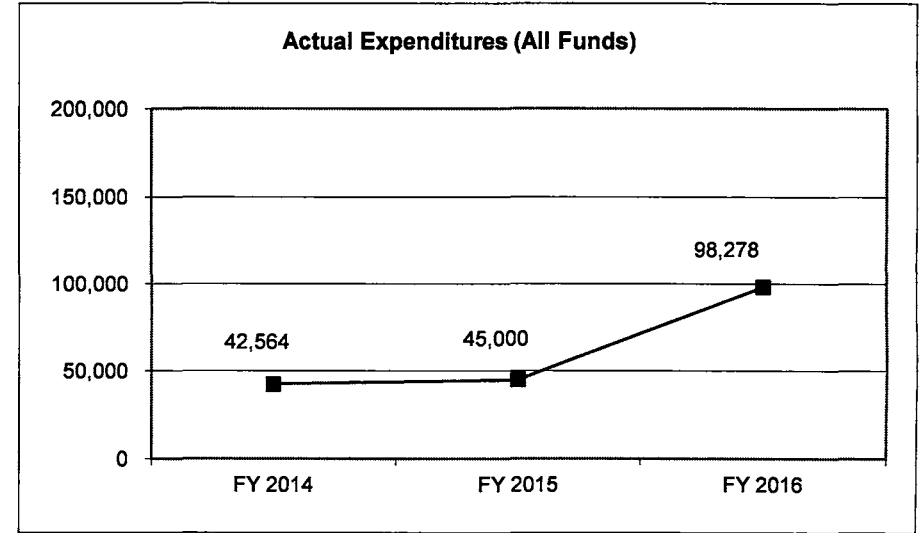
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Main Street

Budget Unit 42140C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	42,614	82,614	100,000	200,000
Less Reverted (All Funds)	0	0	(1,722)	(4,722)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	42,614	82,614	98,278	195,278
Actual Expenditures (All Funds)	42,564	45,000	98,278	N/A
Unexpended (All Funds)	50	37,614	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	50	37,614	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) Unexpended amount is the difference between the appropriation and the contract amount.
 - (2) Source of appropriation was EDAF (0783) and BEST (0280), but contract amount remained \$45,000.
 - (3) Source of appropriation was GR and EDAF (0783).

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MAINSTREET PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	157,386	0	42,614	200,000	
	Total	0.00	157,386	0	42,614	200,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	157,386	0	42,614	200,000	
	Total	0.00	157,386	0	42,614	200,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	157,386	0	42,614	200,000	
	Total	0.00	157,386	0	42,614	200,000	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MAINSTREET PROGRAM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	55,664	0.00	157,386	0.00	157,386	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	42,614	0.00	42,614	0.00	42,614	0.00	0	0.00
TOTAL - PD	98,278	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL	98,278	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$98,278	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	98,278	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	98,278	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$98,278	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00
GENERAL REVENUE	\$55,664	0.00	\$157,386	0.00	\$157,386	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

1. What does this program do?

This core decision item establishes the spending authority for the Main Street Program, administered by the Missouri Main Street Connection (MMSA), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSA programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

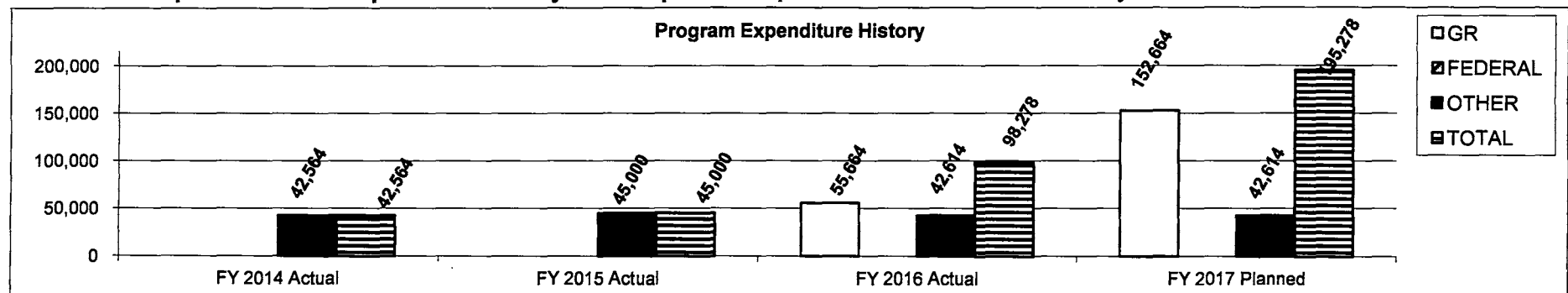
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

6. What are the sources of the "Other" funds?

FY14: Economic Development Advancement Fund (0783); FY15: Economic Development Advancement Fund (0783) and Business Extension Services Team (BEST) Fund (0280); FY16: Economic Development Advancement Fund (0783); and FY17: Economic Development Advancement Fund (0783)

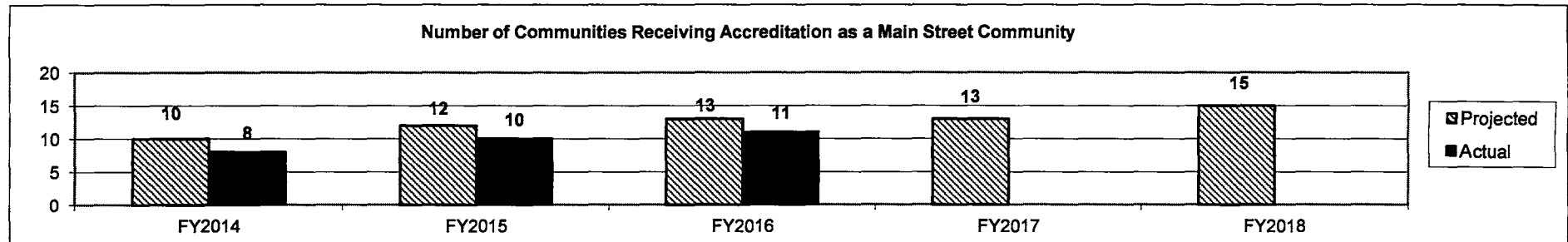
PROGRAM DESCRIPTION

Department: Economic Development

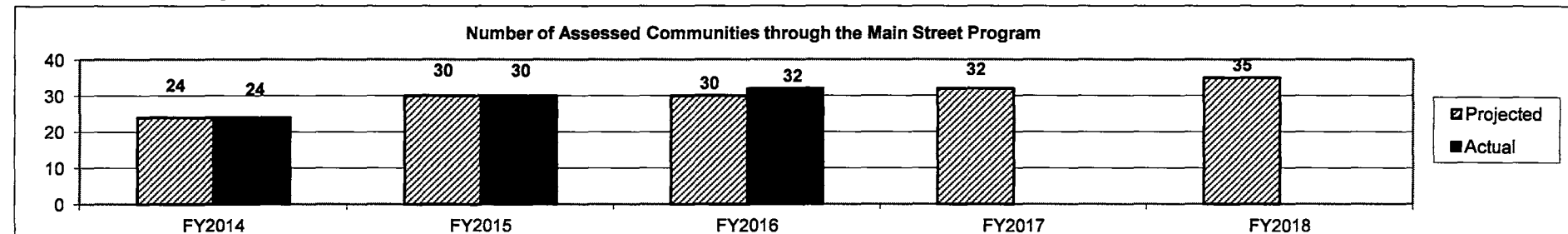
Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

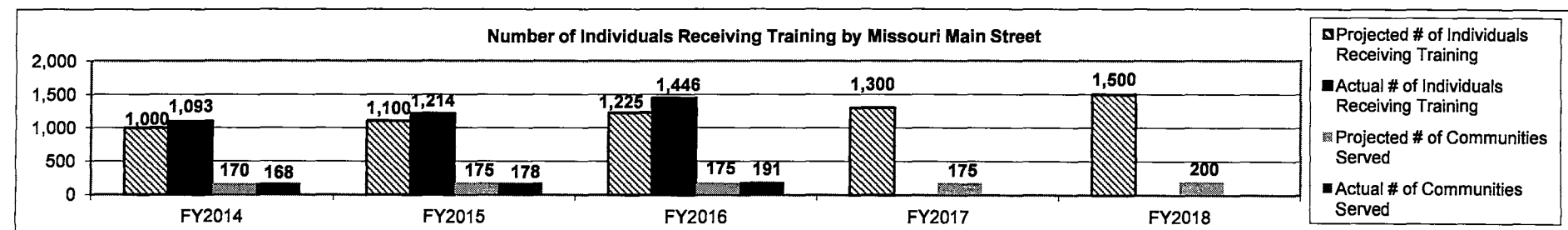
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



Note: MO Main Street reports number of individuals receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amounts revised to reflect new measure.

7d. Provide a customer satisfaction measure, if available.

N/A

CORE DECISION ITEM

Department: Economic Development

Division: Business and Community Services

Core: Tax Increment Financing (TIF)

Budget Unit

42290C

1. CORE FINANCIAL SUMMARY

FY 2018 Budget Request					FY 2018 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	23,772,860	23,772,860	PSD	0	0		0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	23,772,860	23,772,860	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe

0

0

0

0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing Fund (0848)

Notes: Requires a GR transfer to the TIF Fund (0848)

Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: State Tax Increment Financing Fund (0848)				
Notes: Requires a GR transfer to the TIF Fund (0848)				

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Current TIF obligations include the following projects:

(1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;

(2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;

(3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;

(4) Springfield Jordan Valley Park: redevelopment of former industrial district south of downtown Springfield to include exposition center, public facilities & supporting infrastructure;

(5) Kansas City Bannister Retail/Three Trails Office: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City;

(6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;

(7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;

(8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters;

(9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;

(10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;

(11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435; (Continued on next page)

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Tax Increment Financing (TIF)

Budget Unit 42290C

- (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70;
 (13) St. Louis Innovation District: redevelopment of a blighted and aging industrial zone into a live-work-play technology district; and
 (14) National Geospatial Agency West: Redevelopment of land for use by a government agency.

TIF Projects Completed and Closed:

Excelsior Springs: Elms Hotel and supporting infrastructure.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

4. FINANCIAL HISTORY

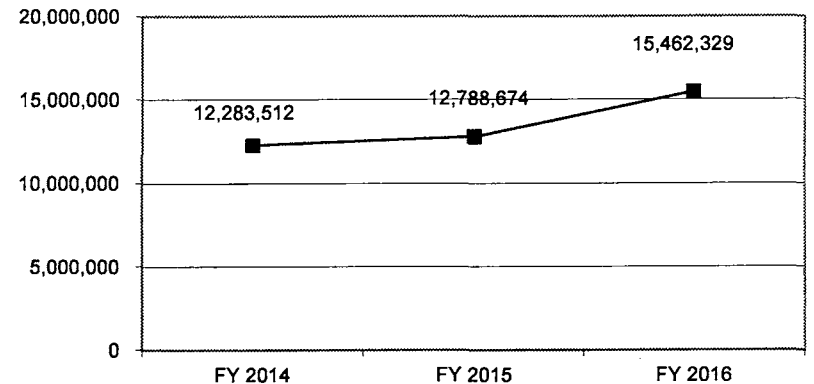
	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	12,365,000	13,760,000	16,400,000	23,772,860
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	12,365,000	13,760,000	16,400,000	23,772,860
Actual Expenditures (All Funds)	12,283,512	12,788,674	15,462,329	N/A
Unexpended (All Funds)	81,488	971,326	937,671	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	81,488	971,326	937,671	N/A
	(1)	(1)	(1)	

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.

Actual Expenditures (All Funds)



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	23,772,860	23,772,860	
	Total	0.00	0	0	23,772,860	23,772,860	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	23,772,860	23,772,860	
	Total	0.00	0	0	23,772,860	23,772,860	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	23,772,860	23,772,860	
	Total	0.00	0	0	23,772,860	23,772,860	

ECONOMIC DEVELOPMENT

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00
TOTAL - PD	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00
TOTAL	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00
TIF GR Trf - Spending Auth Inc - 1419001								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	6,330,490	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	6,330,490	0.00	0	0.00
TOTAL	0	0.00	0	0.00	6,330,490	0.00	0	0.00
GRAND TOTAL	\$15,462,329	0.00	\$23,772,860	0.00	\$30,103,350	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00
TOTAL - PD	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00
GRAND TOTAL	\$15,462,329	0.00	\$23,772,860	0.00	\$23,772,860	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$15,462,329	0.00	\$23,772,860	0.00	\$23,772,860	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

1. What does this program do?

Tax increment financing (TIF) redirects an amount of money equal to the state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Kansas City Midtown; Independence Santa Fe Trail Neighborhood; St. Louis City Convention Hotel; Springfield Jordan Valley Park; St. Louis Lambert Airport Eastern Perimeter; Old Post Office in Kansas City; 1200 Main Garage Project in Kansas City; Riverside Levee; Branson Landing; Eastern Jackson County Bass Pro; Kansas City East Village Project; St. Louis Innovation District; and Kansas City Bannister Mall/Three Trails Office.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

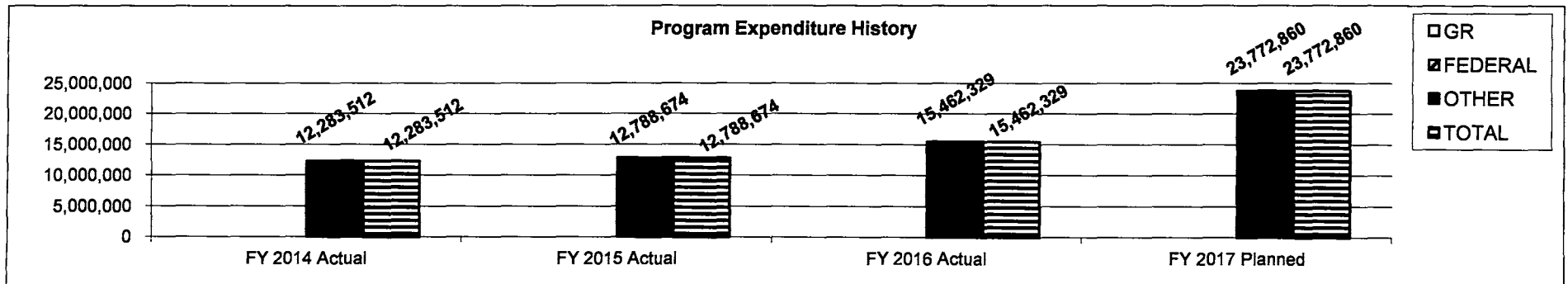
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

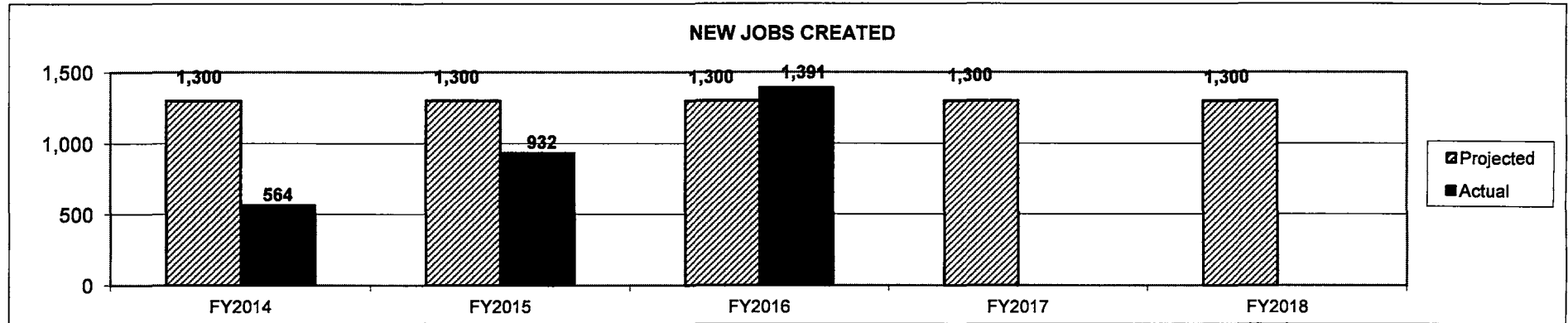
PROGRAM DESCRIPTION

Department: Economic Development

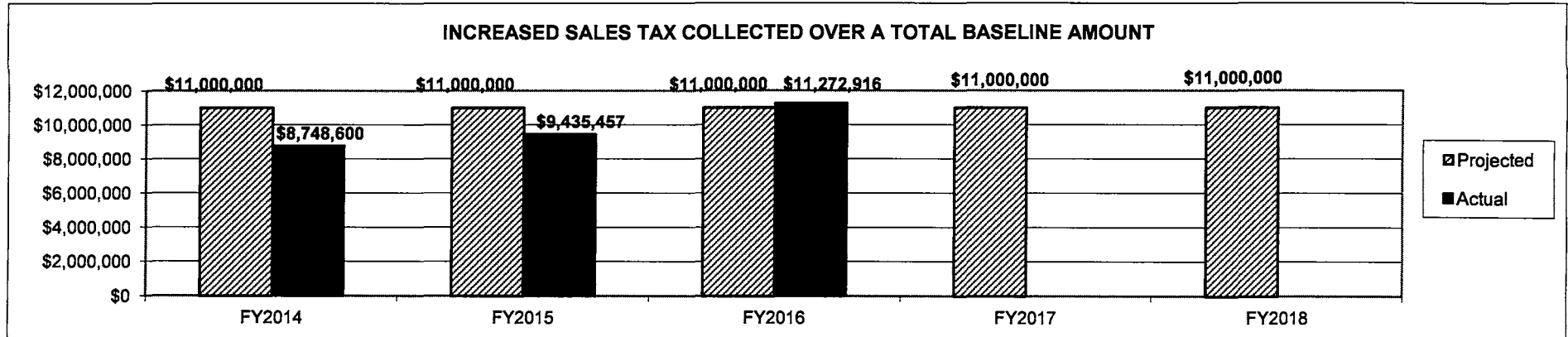
Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



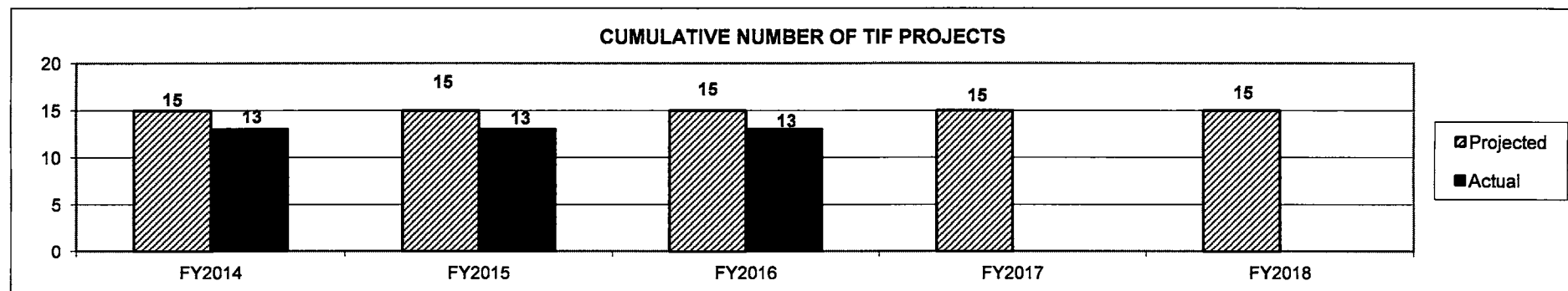
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit <u>42280C and 42290C</u>
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002	

1. AMOUNT OF REQUEST

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	6,330,490	6,330,490
TRF	6,330,490	0	0	6,330,490
Total	6,330,490	0	6,330,490	12,660,980
<hr/>				
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

	FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
<hr/>				
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment St. Louis Innovation Center, Kansas City Bannister (Three Trails), Kansas City Midtown, Riverside, Branson Landing, St. Louis Lambert, and National Geospatial Agency West.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002	

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2017 are estimated at \$30,103,350 and necessitate an increase to the appropriation amount. The current TIF core appropriation is \$23,772,860.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0						0	0.0	
							0	0.0	
Total PS	<u>0</u>	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
800/Program Distributions					6,330,490		6,330,490		
Total PSD	<u>0</u>		<u>0</u>		<u>6,330,490</u>		<u>6,330,490</u>		<u>0</u>
Transfers	6,330,490						6,330,490		
Total TRF	<u>6,330,490</u>		<u>0</u>		<u>0</u>		<u>6,330,490</u>		<u>0</u>
Grand Total	<u>6,330,490</u>	0.0	0	0.0	6,330,490	0.0	12,660,980	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development				Budget Unit 42280C and 42290C					
Division: Business and Community Services									
DI Name: TIF GR Trf and Spending Authority Increase				DI# 1419002					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					0		0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	0						0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: TIF GR Trf and Spending Authority Increase **DI#** 1419002

Budget Unit 42280C and 42290C

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the TIF Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the TIF Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the TIF Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM								
TIF GR Trf - Spending Auth Inc - 1419001								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	6,330,490	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	6,330,490	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$6,330,490	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$6,330,490	0.00		0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42280C
Division: Business and Community Services	
Core: Tax Increment Financing (TIF) Transfer	

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	23,772,860	0	0	23,772,860
Total	23,772,860	0	0	23,772,860

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

CORE DECISION ITEM

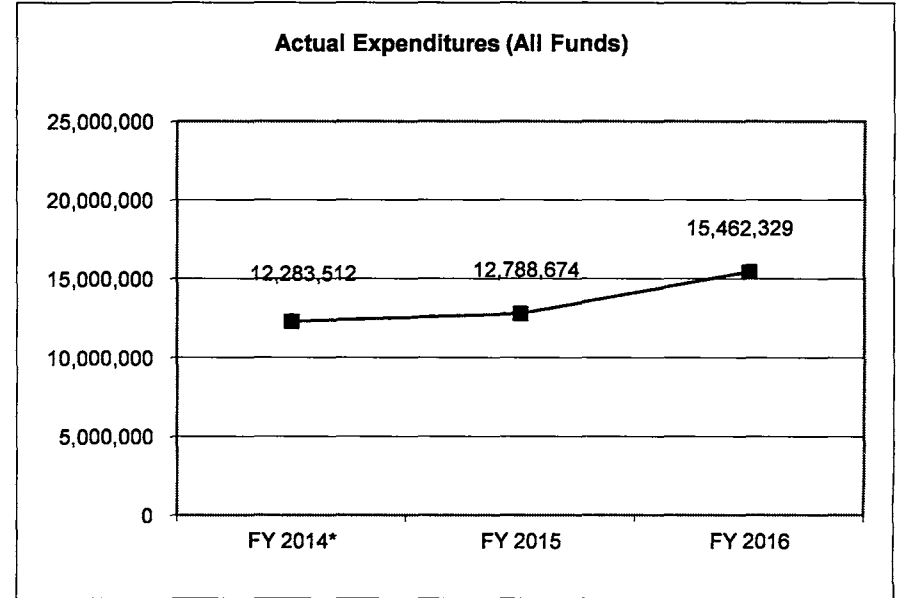
Department: Economic Development
Division: Business and Community Services
Core: Tax Increment Financing (TIF) Transfer

Budget Unit 42280C

4. FINANCIAL HISTORY

	FY 2014* Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	12,365,000	13,510,000	16,400,000	23,772,860
Less Reverted (All Funds)	(81,487)	(405,300)	(492,000)	(713,186)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	12,283,513	13,104,700	15,908,000	23,059,674
Actual Expenditures (All Funds)	12,283,512	12,788,674	15,462,329	N/A
Unexpended (All Funds)	1	316,026	445,671	N/A
Unexpended, by Fund:				
General Revenue	0	316,026	445,671	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	

*Governor's Reserve released



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	23,772,860	0	0	23,772,860	
	Total	0.00	23,772,860	0	0	23,772,860	
DEPARTMENT CORE REQUEST							
	TRF	0.00	23,772,860	0	0	23,772,860	
	Total	0.00	23,772,860	0	0	23,772,860	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	23,772,860	0	0	23,772,860	
	Total	0.00	23,772,860	0	0	23,772,860	

ECONOMIC DEVELOPMENT

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
STATE TIF PROGRAM-TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00	
TOTAL - TRF	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00	
TOTAL	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00	
TIF GR Trf - Spending Auth Inc - 1419001									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	6,330,490	0.00	0	0.00	
TOTAL - TRF	0	0.00	0	0.00	6,330,490	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	6,330,490	0.00	0	0.00	
GRAND TOTAL	\$15,462,329	0.00	\$23,772,860	0.00	\$30,103,350	0.00	\$0	0.00	

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00
TOTAL - TRF	15,462,329	0.00	23,772,860	0.00	23,772,860	0.00	0	0.00
GRAND TOTAL	\$15,462,329	0.00	\$23,772,860	0.00	\$23,772,860	0.00	\$0	0.00
GENERAL REVENUE	\$15,462,329	0.00	\$23,772,860	0.00	\$23,772,860	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

1. What does this program do?

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

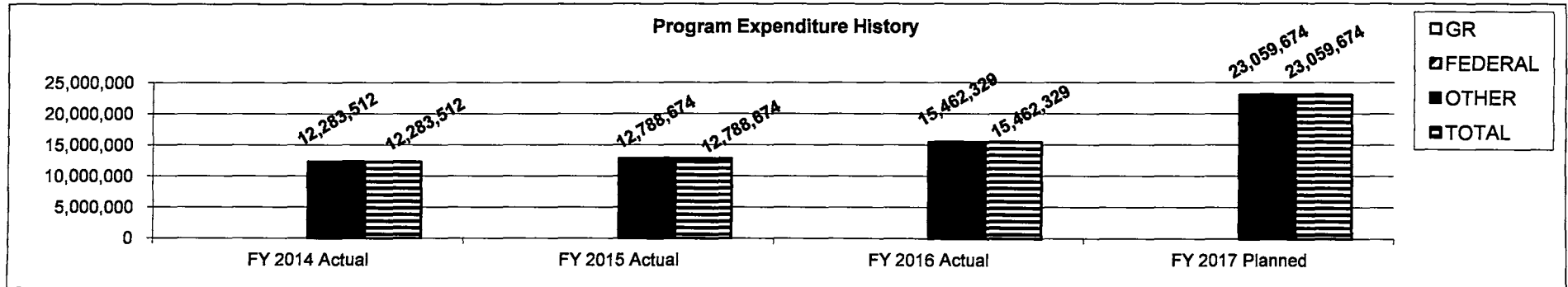
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase	DI# 1419002

1. AMOUNT OF REQUEST

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	6,330,490	6,330,490
TRF	6,330,490	0	0	6,330,490
Total	6,330,490	0	6,330,490	12,660,980

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

	FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE	0.00	0.00	0.00	0.00
------------	-------------	-------------	-------------	-------------

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment St. Louis Innovation Center, Kansas City Bannister (Three Trails), Kansas City Midtown, Riverside, Branson Landing, St. Louis Lambert, and National Geospatial Agency West.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase	DI# 1419002

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2017 are estimated at \$30,103,350 and necessitate an increase to the appropriation amount. The current TIF core appropriation is \$23,772,860.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	0						0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
800/Program Distributions					6,330,490		6,330,490		
Total PSD	<u>0</u>		<u>0</u>		<u>6,330,490</u>		<u>6,330,490</u>		<u>0</u>
Transfers	6,330,490						6,330,490		
Total TRF	<u>6,330,490</u>		<u>0</u>		<u>0</u>		<u>6,330,490</u>		<u>0</u>
Grand Total	<u>6,330,490</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>6,330,490</u>	<u>0.0</u>	<u>12,660,980</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development				Budget Unit 42280C and 42290C					
Division: Business and Community Services									
DI Name: TIF GR Trf and Spending Authority Increase				DI# 1419002					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					0		0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	0						0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: Economic Development	Budget Unit 42280C and 42290C
Division: Business and Community Services	
DI Name: TIF GR Trf and Spending Authority Increase DI# 1419002	

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

- | | |
|---|--|
| <p>6a. Provide an effectiveness measure.
 The effectiveness measure can be found in the TIF Core.</p> | <p>6b. Provide an efficiency measure.
 The efficiency measure can be found in the TIF Core.</p> |
| <p>6c. Provide the number of clients/individuals served, if applicable.

 The number of clients can be found in the TIF Core.</p> | <p>6d. Provide a customer satisfaction measure, if available.

 N/A</p> |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM-TRANSFER								
TIF GR Trf - Spending Auth Inc - 1419001								
TRANSFERS OUT	0	0.00	0	0.00	6,330,490	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	6,330,490	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$6,330,490	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$6,330,490	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>42295C</u>				
Division: Business and Community Services									
Core: Missouri Downtown Economic Stimulus Act (MODESA)									
1. CORE FINANCIAL SUMMARY									
FY 2018 Budget Request					FY 2018 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,507,209	1,507,209	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>1,507,209</u>	<u>1,507,209</u>	Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: MODESA Fund (0766)					Other Funds: MODESA Fund (0766)				
Notes:					Notes:				
2. CORE DESCRIPTION									
<p>This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p><u>Active Projects:</u></p> <p>(1) Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.</p> <p>(2) Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri Downtown Economic Stimulus Act (MODESA)									

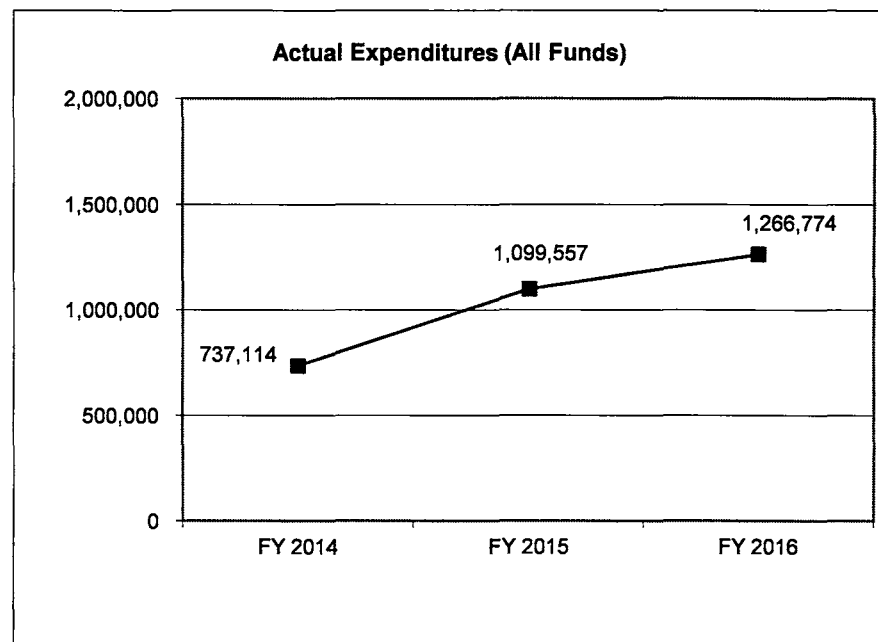
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Missouri Downtown Economic Stimulus Act (MODESA)

Budget Unit 42295C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	994,008	1,200,000	1,396,647	1,507,209
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	994,008	1,200,000	1,396,647	1,507,209
Actual Expenditures (All Funds)	737,114	1,099,557	1,266,774	N/A
Unexpended (All Funds)	256,894	100,443	129,873	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	256,894	100,443	129,873	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MODESA PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
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TAFP AFTER VETOES

PD	0.00	0	0	1,507,209	1,507,209	
Total	0.00	0	0	1,507,209	1,507,209	

DEPARTMENT CORE REQUEST

PD	0.00	0	0	1,507,209	1,507,209	
Total	0.00	0	0	1,507,209	1,507,209	

GOVERNOR'S RECOMMENDED CORE

PD	0.00	0	0	1,507,209	1,507,209	
Total	0.00	0	0	1,507,209	1,507,209	

ECONOMIC DEVELOPMENT

DECISION ITEM SUMMARY

Budget Unit									
Decision Item		FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MODESA PROGRAM									
CORE									
PROGRAM-SPECIFIC									
STATE SUPP DOWNTOWN DEVELOPMNT		1,266,774	0.00	1,507,209	0.00	1,507,209	0.00	0	0.00
TOTAL - PD		1,266,774	0.00	1,507,209	0.00	1,507,209	0.00	0	0.00
TOTAL		1,266,774	0.00	1,507,209	0.00	1,507,209	0.00	0	0.00
MODESA GR Trf - Spend Auth Inc - 1419002									
PROGRAM-SPECIFIC									
STATE SUPP DOWNTOWN DEVELOPMNT		0	0.00	0	0.00	221,924	0.00	0	0.00
TOTAL - PD		0	0.00	0	0.00	221,924	0.00	0	0.00
TOTAL		0	0.00	0	0.00	221,924	0.00	0	0.00
GRAND TOTAL		\$1,266,774	0.00	\$1,507,209	0.00	\$1,729,133	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	1,266,774	0.00	1,507,209	0.00	1,507,209	0.00	0	0.00
TOTAL - PD	1,266,774	0.00	1,507,209	0.00	1,507,209	0.00	0	0.00
GRAND TOTAL	\$1,266,774	0.00	\$1,507,209	0.00	\$1,507,209	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,266,774	0.00	\$1,507,209	0.00	\$1,507,209	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Projects Included in Performance Measures: Kansas City Live! and St. Louis Ballpark Village.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo.

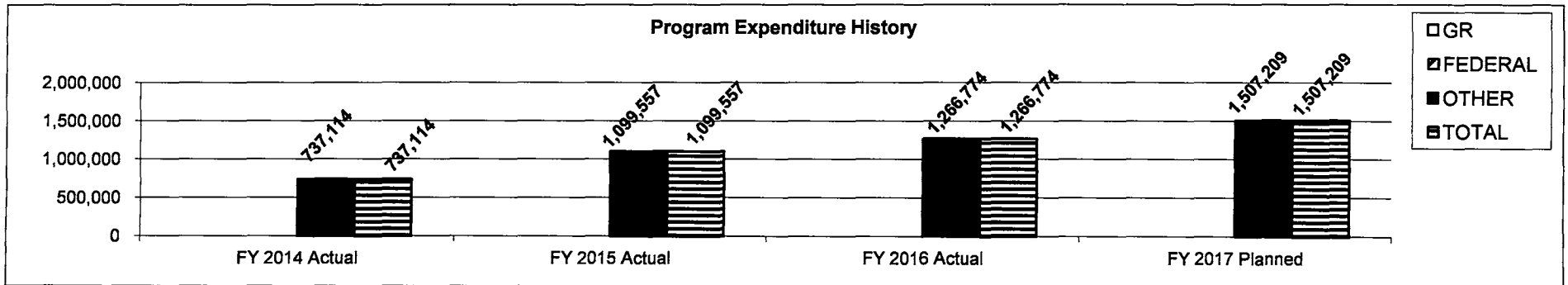
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

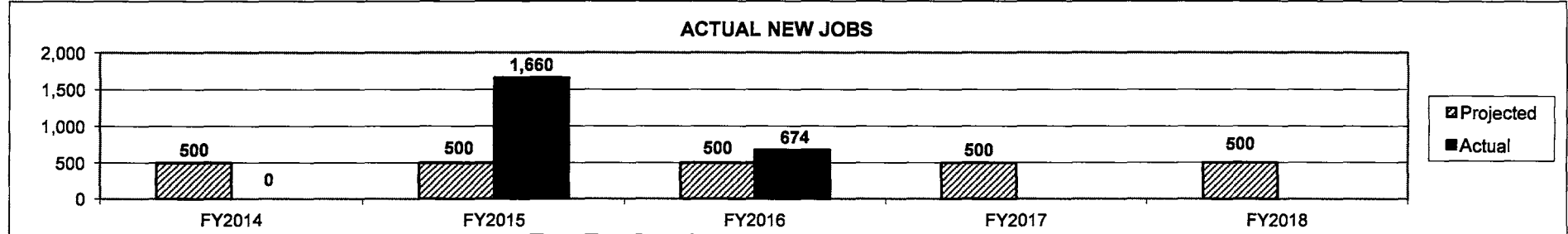
PROGRAM DESCRIPTION

Department: Economic Development

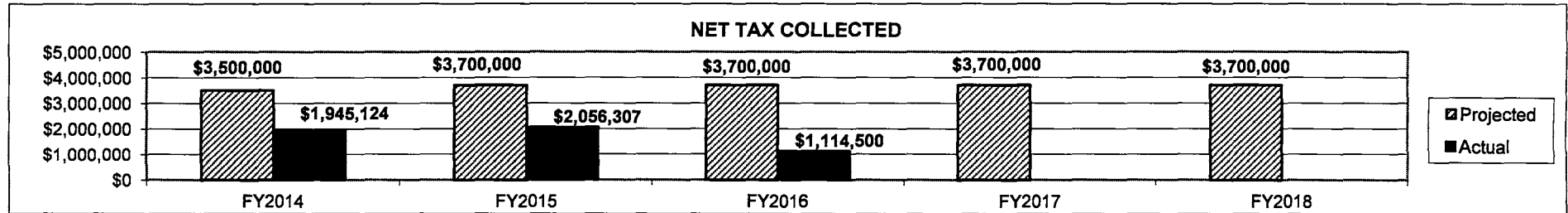
Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

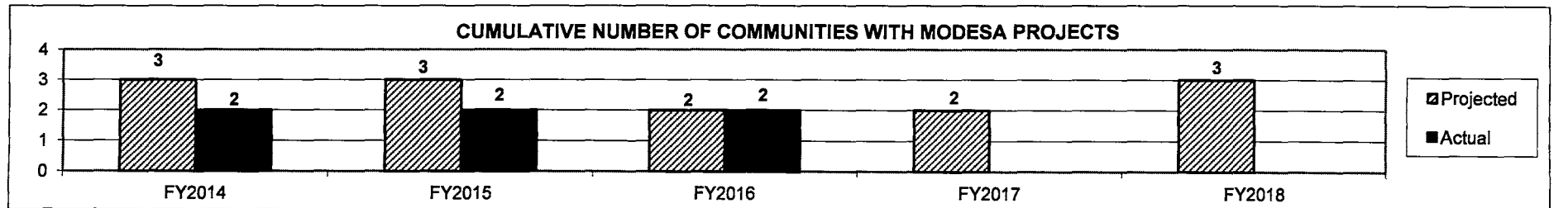
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: MODESA GR Trf & Spending Auth Inc **DI#** 1419002

Budget Unit **42295C and 42296C**
HB Section **7.070 and 7.075**

1. AMOUNT OF REQUEST

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	221,924	221,924
TRF	221,924	0	0	221,924
Total	221,924	0	221,924	443,848
<hr/>				
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

	FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
<hr/>				
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase General Revenue Transfer and Corresponding Spending Authority	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village and Kansas City Live! Projects will require an increase in increment during FY 2018.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42295C and 42296C
Division: Business and Community Services	
DI Name: MODESA GR Trf & Spending Auth Inc DI# 1419002	HB Section 7.070 and 7.075

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is \$1,507,209. The projected amount needed for FY 2018 is \$1,729,133; therefore, an amount of \$221,924 is needed to bridge the difference between the projected obligations and the current core amount.

MODESA requires a General Revenue Transfer into the State Supplemental Downtown Development Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions					221,924		221,924			
Total PSD	0		0		221,924		221,924		0	
Transfers	221,924						221,924			
Total TRF	221,924		0		0		221,924		0	
Grand Total	221,924	0.0	0	0.0	221,924	0.0	443,848	0.0	0	

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development			Budget Unit 42295C and 42296C							
Division: Business and Community Services										
DI Name: MODESA GR Trf & Spending Auth Inc			DI# 1419002	HB Section 7.070 and 7.075						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions							0			
Total PSD	0		0		0		0		0	
Transfers										
Total TRF	0		0		0		0		0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	

NEW DECISION ITEM
RANK: _____ OF _____

Department: <u>Economic Development</u>	Budget Unit <u>42295C and 42296C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>MODESA GR Trf & Spending Auth Inc</u> DI# <u>1419002</u>	HB Section <u>7.070 and 7.075</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the MODESA Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the MODESA Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the MODESA Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MODESA PROGRAM								
MODESA GR Trf - Spend Auth Inc - 1419002								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	221,924	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	221,924	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$221,924	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$221,924	0.00		0.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42296C
Division:	Business and Community Services		
Core:	State Supp Downtown Dev Trf (MODESA)		

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,553,651	0	0	1,553,651
Total	1,553,651	0	0	1,553,651
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF		0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus (MODESA)

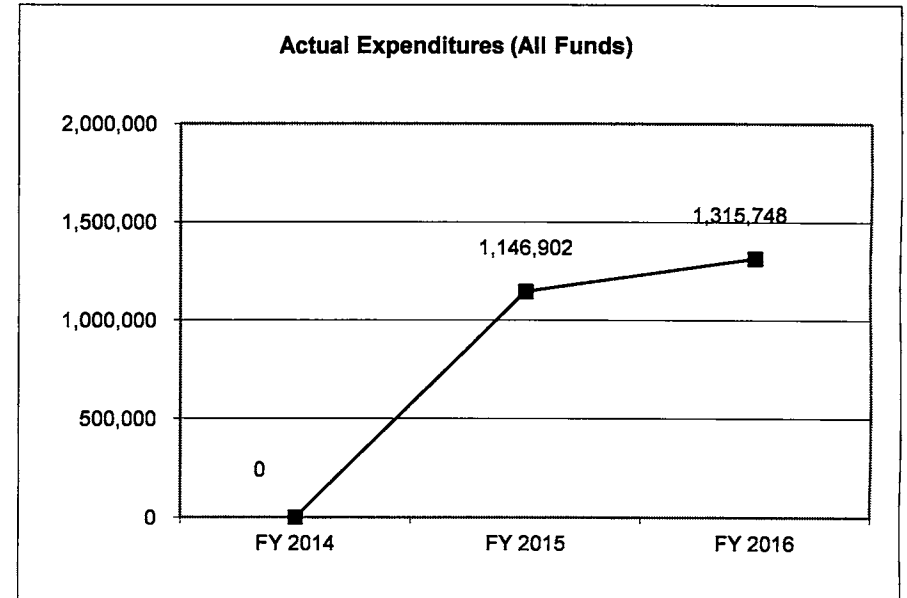
CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42296C
Division:	Business and Community Services		
Core:	State Supp Downtown Dev Trf (MODESA)		

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	0	1,246,442	1,443,089	1,553,651
Less Reverted (All Funds)	0	(37,393)	(43,293)	(46,610)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	1,209,049	1,399,796	1,507,041
Actual Expenditures (All Funds)	0	1,146,902	1,315,748	N/A
Unexpended (All Funds)	0	62,147	84,048	N/A
Unexpended, by Fund:				
General Revenue	0	62,147	84,048	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable)
 Restricted includes any extraordinary expenditure restrictions (when applicable)

NOTES: (1) Prior to FY2015, the MODESA transfer was located in the Department of Revenue's budget

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE SUPP DOWNTOWN DEV TRNSFR**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1,553,651	0	0	1,553,651	
	Total	0.00	1,553,651	0	0	1,553,651	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1,553,651	0	0	1,553,651	
	Total	0.00	1,553,651	0	0	1,553,651	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	1,553,651	0	0	1,553,651	
	Total	0.00	1,553,651	0	0	1,553,651	

ECONOMIC DEVELOPMENT

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE SUPP DOWNTOWN DEV TRNSFR								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	1,315,748	0.00	1,553,651	0.00	1,553,651	0.00	0	0.00
TOTAL - TRF	1,315,748	0.00	1,553,651	0.00	1,553,651	0.00	0	0.00
TOTAL	1,315,748	0.00	1,553,651	0.00	1,553,651	0.00	0	0.00
MODESA GR Trf - Spend Auth Inc - 1419002								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	221,924	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	221,924	0.00	0	0.00
TOTAL	0	0.00	0	0.00	221,924	0.00	0	0.00
GRAND TOTAL	\$1,315,748	0.00	\$1,553,651	0.00	\$1,775,575	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE SUPP DOWNTOWN DEV TRNSFR								
CORE								
TRANSFERS OUT	1,315,748	0.00	1,553,651	0.00	1,553,651	0.00	0	0.00
TOTAL - TRF	1,315,748	0.00	1,553,651	0.00	1,553,651	0.00	0	0.00
GRAND TOTAL	\$1,315,748	0.00	\$1,553,651	0.00	\$1,553,651	0.00	\$0	0.00
GENERAL REVENUE	\$1,315,748	0.00	\$1,553,651	0.00	\$1,553,651	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: St Supp Downtown Dvlp Trf (MODESA)

Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

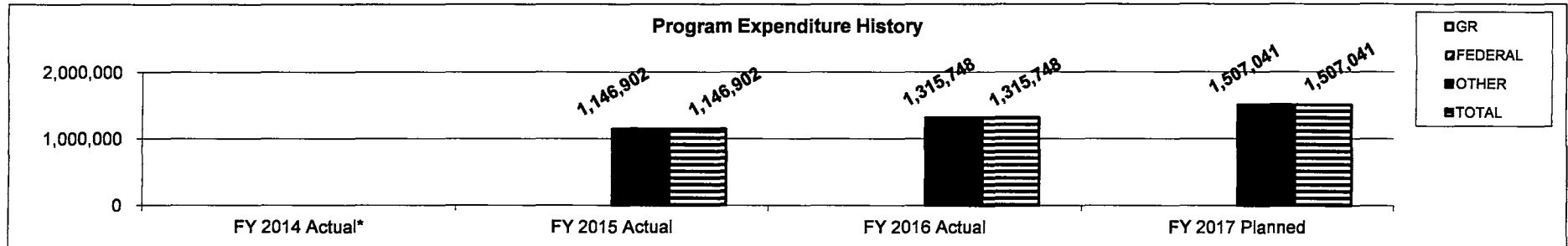
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

*Prior to FY2015, the MODESA Transfer was located in the Department of Revenue's budget.

6. What are the sources of the "Other " funds?

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: St Supp Downtown Dvlp Trf (MODESA)

Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the program description for the Missouri Downtown Economic Stimulus (MODESA) program.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development
Division: Business and Community Services
DI Name: MODESA GR Trf & Spending Auth Inc DI# 1419002

Budget Unit 42295C and 42296C
HB Section 7.070 and 7.075

1. AMOUNT OF REQUEST

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	221,924	221,924
TRF	221,924	0	0	221,924
Total	221,924	0	221,924	443,848

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2018 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Supplemental Downtown Development Fund (0766)

Other Funds: State Supplemental Downtown Development Fund (0766)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village and Kansas City Live! Projects will require an increase in increment during FY 2018.

NEW DECISION ITEM
RANK: _____ OF _____

Department: Economic Development	Budget Unit 42295C and 42296C
Division: Business and Community Services	
DI Name: MODESA GR Trf & Spending Auth Inc DI# 1419002	HB Section 7.070 and 7.075

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is \$1,507,209. The projected amount needed for FY 2018 is \$1,729,133; therefore, an amount of \$221,924 is needed to bridge the difference between the projected obligations and the current core amount.

MODESA requires a General Revenue Transfer into the State Supplemental Downtown Development Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					221,924		221,924			
Total PSD	<u>0</u>		<u>0</u>		<u>221,924</u>		<u>221,924</u>		<u>0</u>	
Transfers	221,924						221,924			
Total TRF	<u>221,924</u>		<u>0</u>		<u>0</u>		<u>221,924</u>		<u>0</u>	
Grand Total	<u>221,924</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>221,924</u>	<u>0.0</u>	<u>443,848</u>	<u>0.0</u>	<u>0</u>	

NEW DECISION ITEM

RANK: _____ OF _____

Department: Economic Development			Budget Unit 42295C and 42296C							
Division: Business and Community Services			HB Section 7.070 and 7.075							
DI Name: MODESA GR Trf & Spending Auth Inc			DI# 1419002							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions							0			
Total PSD	0		0		0		0		0	
Transfers							0			
Total TRF	0		0		0		0		0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	

NEW DECISION ITEM
RANK: _____ **OF** _____

Department: <u>Economic Development</u>	Budget Unit <u>42295C and 42296C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>MODESA GR Trf & Spending Auth Inc</u> DI# <u>1419002</u>	HB Section <u>7.070 and 7.075</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the MODESA Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the MODESA Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the MODESA Core.

6d. Provide a customer satisfaction measure, if available.

N/A

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE SUPP DOWNTOWN DEV TRNSFR								
MODESA GR Trf - Spend Auth Inc - 1419002								
TRANSFERS OUT	0	0.00	0	0.00	221,924	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	221,924	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$221,924	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$221,924	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit 42297C
Division: Business and Community Services	
Core: Downtown Revitalization Preservation Program	

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
TRF	0	0	0	0
Total	0	0	200,000	200,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)
Notes:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)
Notes:

2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

Current Obligations:

- (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and
- (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP)

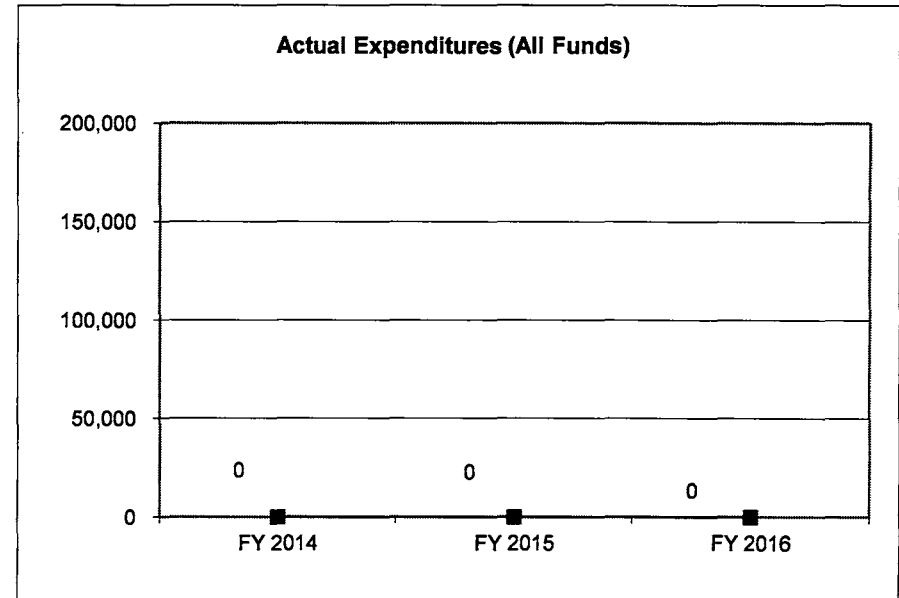
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Downtown Revitalization Preservation Program

Budget Unit 42297C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	200,000	200,000	200,000	200,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	200,000	200,000	200,000	200,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	200,000	200,000	200,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	200,000 (1)	200,000 (1)	200,000 (1)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment. It is estimated that approved projects will begin generating increment within the next two years.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DWTN REVITAL PRSRVTN PRG**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	200,000	200,000	
	Total	0.00	0	0	200,000	200,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	200,000	200,000	
	Total	0.00	0	0	200,000	200,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	200,000	200,000	
	Total	0.00	0	0	200,000	200,000	

ECONOMIC DEVELOPMENT

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
DWTN REVITAL PRSRVTN PRG									
CORE									
PROGRAM-SPECIFIC									
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	200,000	0.00	200,000	0.00	0	0.00	
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	0	0.00	
TOTAL	0	0.00	200,000	0.00	200,000	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00	

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$200,000	0.00	\$200,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

1. What does this program do?

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Projects included in Performance Measures: College Station/Heer's Tower located in the downtown core of Springfield; and Hannibal Clemens Redevelopment located in the downtown core of Hannibal.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080 to 99.1092, RSMo.

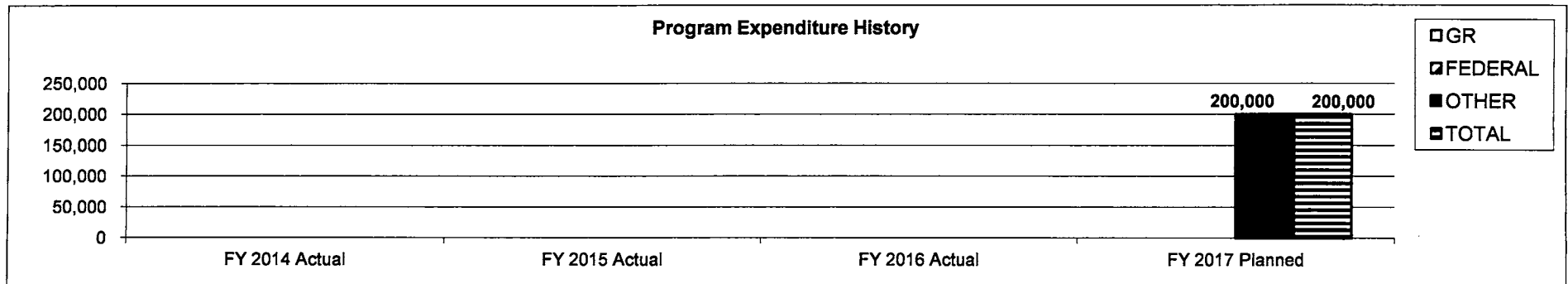
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Downtown Revitalization Preservation Fund (0907)

PROGRAM DESCRIPTION

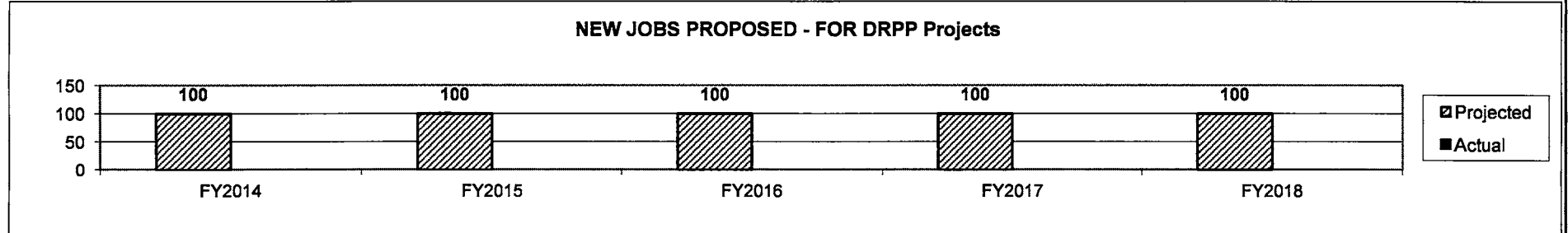
Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

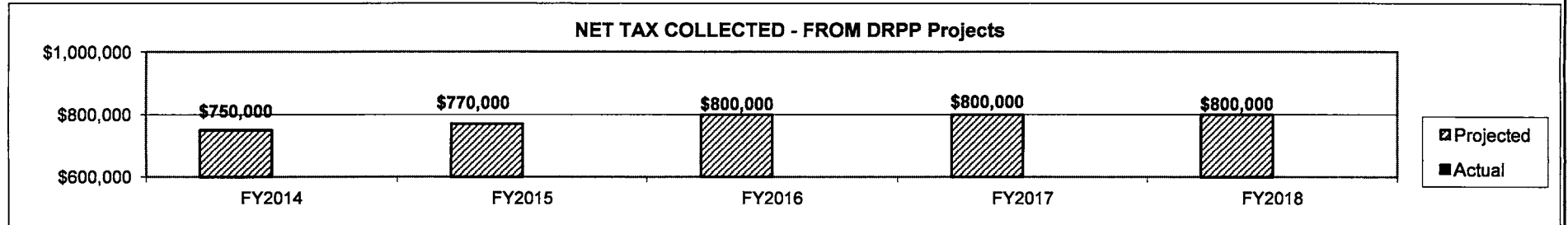
Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

7a. Provide an effectiveness measure.

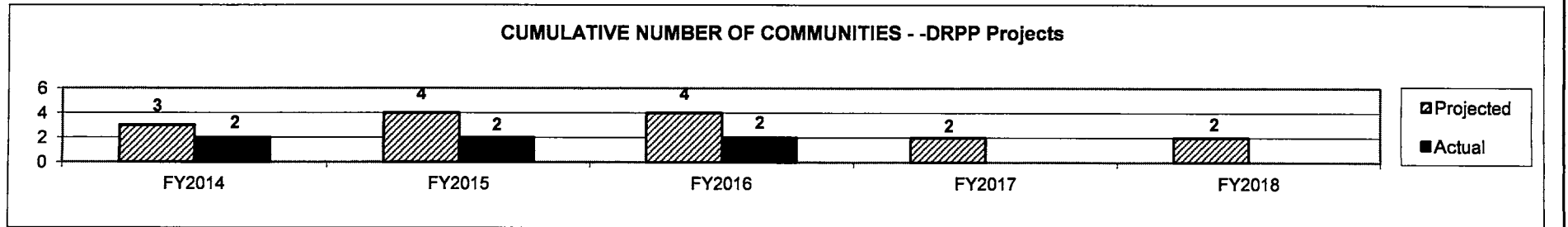
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

CORE DECISION ITEM

Department	Economic Development	Budget Unit	42310C
Division	Business and Community Services		
Core	Downtown Revitalization Pres Pgm (DRPP) Trf		

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	200,000	0	0	200,000
Total	200,000	0	0	200,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF		0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP) Transfer

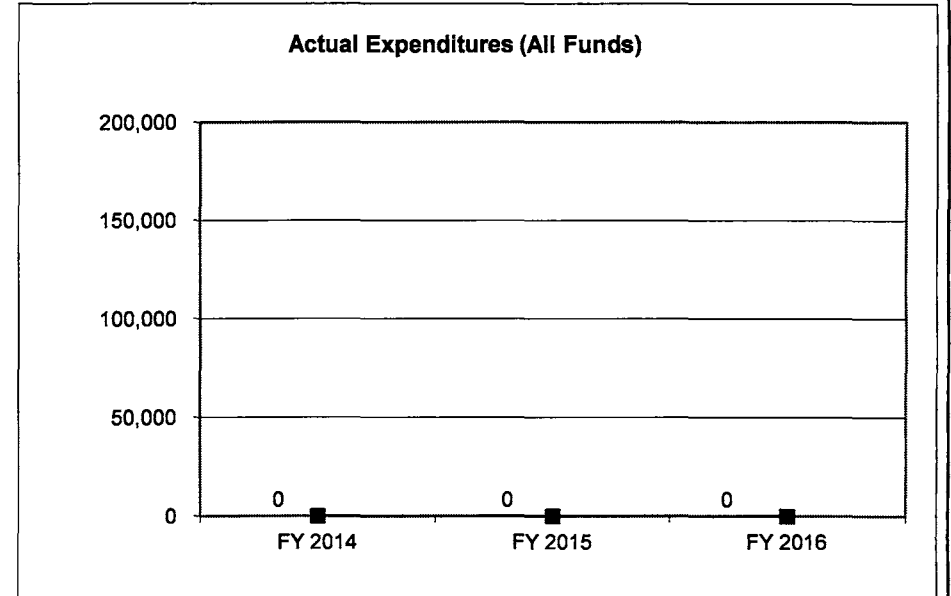
CORE DECISION ITEM

Department	Economic Development	Budget Unit	42310C
Division	Business and Community Services		
Core	Downtown Revitalization Pres Pgm (DRPP) Trf		

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	0	200,000	200,000	200,000
Less Reverted (All Funds)	0	(6,000)	(6,000)	(6,000)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	194,000	194,000	194,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	194,000	194,000	N/A
Unexpended, by Fund:				
General Revenue	0	194,000	194,000	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Prior to FY2015, the DRPP Transfer was located in the Department of Revenue's budget.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT DOWNTOWN REVITAL PRESER TRNSFR

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DOWNTOWN REVITAL PRESER TRNSFR								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - TRF	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL	0	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DOWNTOWN REVITAL PRESER TRNSFR								
CORE								
TRANSFERS OUT	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - TRF	0	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$200,000	0.00	\$200,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Business and Community Services

1. What does this program do?

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080-99.1092, RSMo

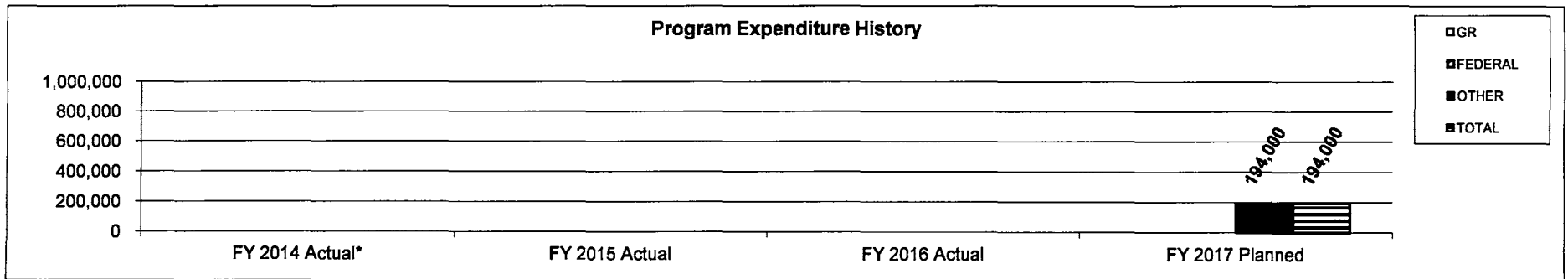
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

*Prior to FY2015, the DRPP Transfer was located in the Department of Revenue's budget.

6. What are the sources of the "Other" funds?

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Business and Community Services

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the program description for the Downtown Revitalization Preservation Program (DRPP).

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42180C
Division:	Business and Community Services		
Core:	MO Community Service Commission		

1. CORE FINANCIAL SUMMARY

	FY 2018 Budget Request			
	GR	Federal	Other	Total
PS	35,211	199,780	0	234,991
EE	0	262,500	0	262,500
PSD	0	3,487,500	0	3,487,500
TRF	0	0	0	0
Total	35,211	3,949,780	0	3,984,991

FTE 1.00 4.00 0.00 5.00

Est. Fringe	19,921	95,772	0	115,693
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

	FY 2018 Governor's Recommendation			
	GR	Fed	Other	Total
PS			0	0
EE	0		0	0
PSD	0		0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

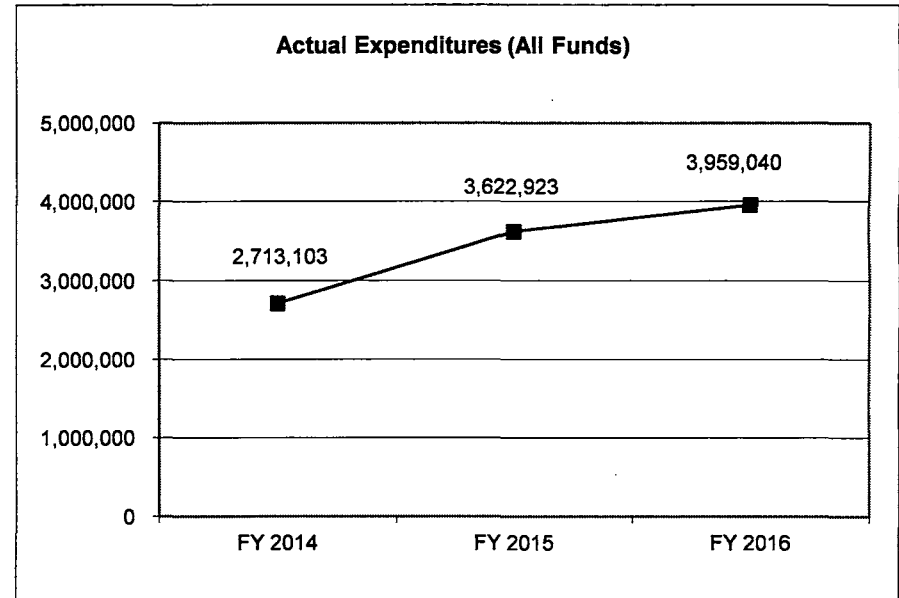
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MO Community Service Commission

Budget Unit 42180C

4. FINANCIAL HISTORY

	FY 2014 Actual	FY 2015 Actual	FY 2016 Actual	FY 2017 Current Yr.
Appropriation (All Funds)	3,976,857	3,979,152	3,980,384	3,984,991
Less Reverted (All Funds)	(1,018)	(1,030)	(1,036)	(1,056)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	3,975,839	3,978,122	3,979,348	3,983,935
Actual Expenditures (All Funds)	2,713,103	3,622,923	3,959,040	N/A
Unexpended (All Funds)	1,262,736	355,199	20,308	N/A
Unexpended, by Fund:				
General Revenue	142	1,919	485	N/A
Federal	1,262,594	353,280	19,823	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SVS COMMISSION**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	5.00	35,211	199,780	0	234,991	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	5.00	35,211	3,949,780	0	3,984,991	
DEPARTMENT CORE REQUEST							
	PS	5.00	35,211	199,780	0	234,991	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	5.00	35,211	3,949,780	0	3,984,991	
GOVERNOR'S RECOMMENDED CORE							
	PS	5.00	35,211	199,780	0	234,991	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	Total	5.00	35,211	3,949,780	0	3,984,991	

ECONOMIC DEVELOPMENT**DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MO COMMUNITY SVS COMMISSION									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	33,000	0.55	35,211	1.00	35,211	1.00	0	0.00	
COMMUNITY SERV COMM-FED/OTHER	177,739	4.28	199,780	4.00	199,780	4.00	0	0.00	
TOTAL - PS	210,739	4.83	234,991	5.00	234,991	5.00	0	0.00	
EXPENSE & EQUIPMENT									
COMMUNITY SERV COMM-FED/OTHER	112,557	0.00	262,500	0.00	262,500	0.00	0	0.00	
TOTAL - EE	112,557	0.00	262,500	0.00	262,500	0.00	0	0.00	
PROGRAM-SPECIFIC									
COMMUNITY SERV COMM-FED/OTHER	3,635,744	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00	
TOTAL - PD	3,635,744	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00	
TOTAL	3,959,040	4.83	3,984,991	5.00	3,984,991	5.00	0	0.00	
GRAND TOTAL	\$3,959,040	4.83	\$3,984,991	5.00	\$3,984,991	5.00	\$0	0.00	

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ECONOMIC DEVELOPMENT

DECISION ITEM DETAIL

Budget Unit	FY 2016	FY 2016	FY 2017	FY 2017	FY 2018	FY 2018	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO COMMUNITY SVS COMMISSION								
CORE								
ECONOMIC DEV INCENTIVE SPEC I	54,362	1.70	29,082	0.64	29,082	0.64	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	5,190	0.13	40,673	0.81	40,673	0.81	0	0.00
ECONOMIC DEV INCENTIVE SPC III	91,187	2.00	76,659	1.55	76,659	1.55	0	0.00
STUDENT INTERN	0	0.00	3	0.00	3	0.00	0	0.00
FISCAL MANAGER	0	0.00	7	0.00	7	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	60,000	1.00	88,567	2.00	88,567	2.00	0	0.00
TOTAL - PS	210,739	4.83	234,991	5.00	234,991	5.00	0	0.00
TRAVEL, IN-STATE	13,649	0.00	56,250	0.00	56,250	0.00	0	0.00
TRAVEL, OUT-OF-STATE	10,206	0.00	22,500	0.00	22,500	0.00	0	0.00
SUPPLIES	9,563	0.00	18,750	0.00	18,750	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	10,624	0.00	15,000	0.00	15,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	3,184	0.00	11,250	0.00	11,250	0.00	0	0.00
PROFESSIONAL SERVICES	60,565	0.00	77,750	0.00	77,750	0.00	0	0.00
M&R SERVICES	254	0.00	3,750	0.00	3,750	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	7,500	0.00	7,500	0.00	0	0.00
OTHER EQUIPMENT	453	0.00	1,000	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	3,700	0.00	3,700	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,750	0.00	3,750	0.00	0	0.00
MISCELLANEOUS EXPENSES	4,059	0.00	41,250	0.00	41,250	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	0	0.00
TOTAL - EE	112,557	0.00	262,500	0.00	262,500	0.00	0	0.00
PROGRAM DISTRIBUTIONS	3,635,744	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00
TOTAL - PD	3,635,744	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00
GRAND TOTAL	\$3,959,040	4.83	\$3,984,991	5.00	\$3,984,991	5.00	\$0	0.00
GENERAL REVENUE	\$33,000	0.55	\$35,211	1.00	\$35,211	1.00		0.00
FEDERAL FUNDS	\$3,926,040	4.28	\$3,949,780	4.00	\$3,949,780	4.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business and Community Services

Program is found in the following core budget(s): MO Community Service Commission

1. What does this program do?

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

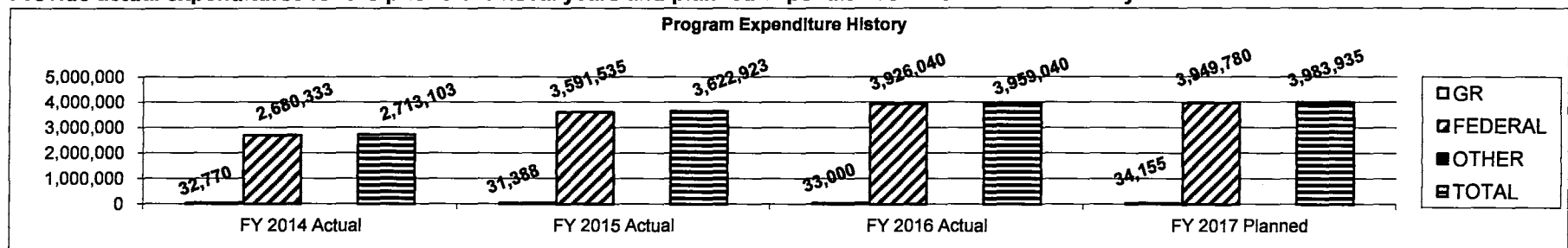
3. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

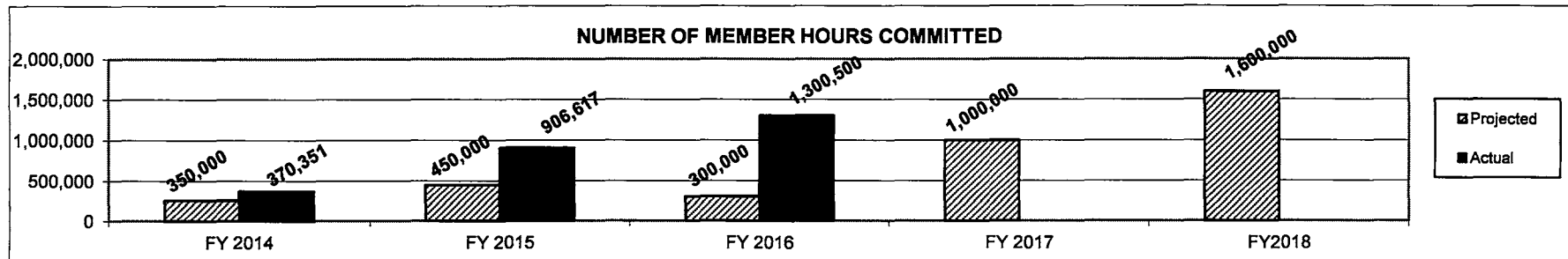
Department: Economic Development

Program Name: Business and Community Services

Program is found in the following core budget(s): MO Community Service Commission

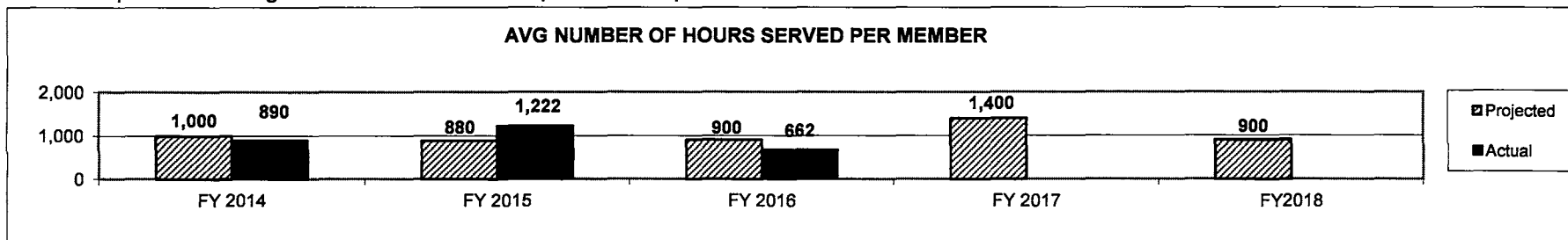
7a. Provide an effectiveness measure.

This measure represents the total number of AmeriCorps Member hours served and volunteer hours generated as a result of their work supporting MCSC activities in Missouri communities.

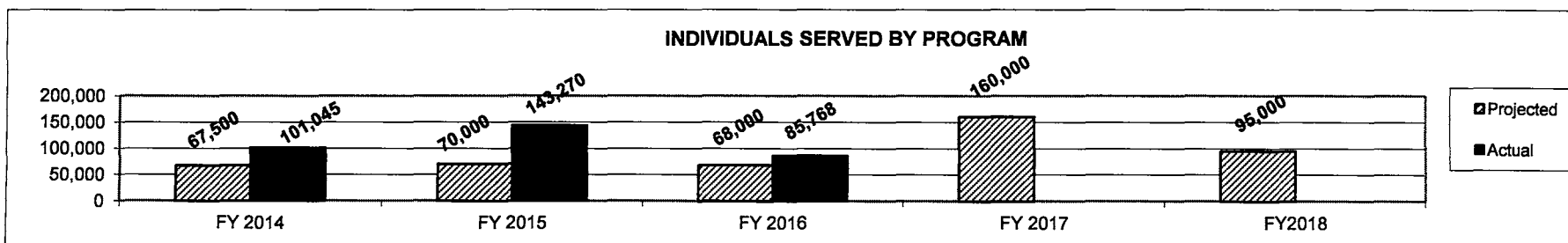


7b. Provide an efficiency measure.

Number represents average number of hours served per AmeriCorps Members.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

